

March 29, 2021

Via Email: mdavid@yonkerspublicschools.org

Minaz David
 Sr. Development Project Manager
 YONKERS PUBLIC SCHOOLS
 One Larkin Center
 Yonkers, NY 10701



QUOTATION – Revision #6

RE: YONKERS PS – LINCOLN HIGH SCHOOL – FIXED SEATING

We are pleased to present a proposal according to Sourcewell Hussey Seating Contract #091719-HSC to furnish and install (1095) Hussey Quattro hybrid Auditorium seats with soft square, low back with 2” foam, and performance polymer seat bottom, cast aluminum stanchions, plastic armrests, seat number / row letters, (6) ADA armrests, (100) aisle lights, Grade G fabric @seat backs, and floor attached.

QTY	Product #	Description	Unit Price	Extended
1095	S3.L.3.A modified	Quattro Chair (Hybrid Chair)	\$402.08	\$440,277.60
1095	ADD	Quilted III back	\$12.37	\$13,545.15
1095	ADD	Wood armrest	\$3.91	\$4,281.45
140	ADD	Veneer end panel	\$20.83	\$2,916.20
100	ADD	Aisle light	\$85.94	\$8,594.00
Total List Price:				\$469,614.40
LESS 40% Sourcewell Contract Discount:				-\$187,845.76
SUB-TOTAL:				\$281,768.64
LESS 3.8% VENDOR QUANTITY DISCOUNT:				-\$10,707.21
TOTAL MATERIAL DELIVERED AND INSTALLED:				\$271,061.43
To include R&D of (766) existing chairs located at the main level, ADD:				\$24,343.54

Note: Pricing is based on having full use of elevators and unobstructed access for accepting deliveries.

- Exclusions:**
- ◆ Repair of floor/carpeting
 - ◆ Floor preparation
 - ◆ Union installation
 - ◆ Non-standard colors/Custom finishes
 - ◆ Aisle lights
 - ◆ Rough-ins
 - ◆ OCP Insurance Policies
 - ◆ Hoisting of materials
 - ◆ Dumpster
 - ◆ Overtime caused by other trades
 - ◆ On or off site storage
 - ◆ Double handling
 - ◆ 2nd Shift, 3rd shift & weekend installations
 - ◆ Multiple phases
 - ◆ Area preparation
 - ◆ Reinforcing of walls for wall mounted equipment
 - ◆ Taxes/Bonds/Allowances/Permits/Governmental fees & inspections
 - ◆ Removal/Relocation/Disposal of any existing equipment unless otherwise noted
 - ◆ Repair/Refinish existing floors, walls, ceiling or equipment unless otherwise noted
 - ◆ Items/Quantities not specifically listed above

Payment Terms:

- ◆ 100% Payment in full upon completion of Nickerson Corporation punch list items.
- ◆ No retainage withheld on any payments..

11 Moffitt Boulevard
 Bay Shore, NY 11706
 T: (631) 666-0200 | F: (631) 666-2667
www.nickersoncorp.com

Price must be re-quoted after 30 days and based on delivery in the 4th quarter of 2021. Lead time is approximately 120 days after receipt of order and all necessary approvals. All materials to be manufacturer's 100% standard construction, finish, and warranty. All terms and conditions of this quotation to become part of the subcontract agreement based on AIA Document A401 – 2007

If you have any questions, please feel free to call me at (631) 539-1341.

Sincerely,

A handwritten signature in cursive script that reads "Michael J. Cunningham".

Michael J. Cunningham

MJC:jg/jm

Hussey Seating Company Your Partner for Seating Solutions 1.800.341.0401 info@husseyseating.com www.husseyseating.com www.clarinseating.com				Ordering Steps:			
EFFECTIVE DATE JANUARY 2020				Step 1:	Step 2:	Step 3:	List Price with
Product Description Product Name	Link to www.husseyseating.com Product Data	Link to Price List Product Tab	Product List Price	Installation Price	North Berwick, Maine	Product Line Discount	
Hussey Telescopic Gym Seating System MAXAM	MAXAM Gym Bleachers	Hussey Telescopic Seating	Select from Price List	Select from Price List	Freight Included	40%	
Hussey Telescopic Platform Seating System MAXAM+	MAXAM+ Telescopic Platform	Hussey Telescopic Seating	Select from Price List	Select from Price List	Freight Included	40%	
Hussey Telescopic Platform Seating System MXP	MXP Telescopic Platform	Hussey Telescopic Seating	Select from Price List	Select from Price List	Freight Included	40%	
Hussey Upholstered Auditorium Seating Quattro	Quattro Collection Quattro Traditional Collection	Hussey Fixed Seating Hussey Fixed Seating	Select from Price List Select from Price List	Select from Price List Select from Price List	Freight Included Freight Included	40%	40%
Hussey Polymer Sport Seating Legend & Fusion	Fusion & Legend Series	Hussey Fixed Seating	Select from Price List	Select from Price List	Freight Included	40%	
Hussey Perma-Cap Bleacher Seat Covers & Perma-Plank Bleacher Board Replacements	Perma-Cap	Perma-Cap	Select from Price List	Call for Price	Call for Price	5%	
Hussey Perma-Cap Bleacher Seat Covers & Perma-Plank Bleacher Board Replacements	Perma-Plank	Perma-Plank	Select from Price List	Call for Price	Call for Price	5%	
Clarin Portable Chairs: Stools, Bench	Stools & Bench Seating Folding Stadium Seat	Portable Stools & Stadium Seat	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Compact Model 2000 Series	Model 2000 Series	Portable Chair 2000&3000 Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Model 3000 Series	Model 3000 Series	Portable Chair 2000 & 3000 Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Model 4000 Uplift Seat Series	Model 4000 Series	Portable Chairs Uplift Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Model /Heavy Duty TITAN Series	Heavy Duty TITAN Series	Portable Chairs Titan Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Premium Series Contour	Premium Series Contour	Portable Chairs Contour Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Premium Series Club	Premium Series Club	Portable Club & VIP Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Premium Series VIP	Premium Series VIP	Portable Club & VIP Series	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Chair Storage Carts	Chair Storage Carts	Portable Trucks	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Options	Portable Folding Chairs: Options	Portable Chairs Options	Select from Price List	Not Applicable	Call for Price	43%	
Clarin Portable Folding Chairs: Accessories	Portable Folding Chairs: Accessories	Portable Chair Accessories	Select from Price List	Not Applicable	Call for Price	43%	

Hussey Seating Fixed Seating										Delivered and Installed Per Gross Seat Pricing							
Fixed Seating Quattro Collection Quattro Traditional Collection Fusion & Legend										25 - 149 Seats		150 - 249 Seats		250 - 749 Seats		750 + Seats	
Model #	Back Shape	Back Height	Outer Back	Seat Cushion	Seat Bottom	Armrests Type	Floor Standards	Standard Fabric		25 - 149 Seats Non Union Price	25 - 149 Seats Prevailing Wage / Union Price	150 - 249 Seats Non Union Price	150 - 249 Seats Prevailing Wage / Union Price	250 - 749 Seats Non Union Price	250 - 749 Seats Prevailing Wage / Union Price	750 + Seats Non Union Price	750 + Seats Prevailing Wage / Union Price
Quattro Classic - Polymer																	
S3.L.3.A	Soft Square	Low - 33"	Polymer	Standard	Polymer	Polymer	Aluminum	Grade G		\$472.92	\$520.83	\$433.33	\$481.25	\$397.92	\$445.83	\$354.17	\$402.08
S3.L.3.S	Soft Square	Low - 33"	Polymer	Standard	Polymer	Polymer	Steel	Grade G		\$452.08	\$500.00	\$412.50	\$460.42	\$377.08	\$425.00	\$333.33	\$381.25
S3.H.3.A	Soft Square	High - 36"	Polymer	Standard	Polymer	Polymer	Aluminum	Grade G		\$479.17	\$527.08	\$439.58	\$487.50	\$404.17	\$452.08	\$360.42	\$408.33
S3.H.3.S	Soft Square	High - 36"	Polymer	Standard	Polymer	Polymer	Steel	Grade G		\$458.33	\$506.25	\$418.75	\$466.67	\$383.33	\$431.25	\$339.58	\$387.50
Quattro Designer - Laminata																	
S4.L.3.A	Soft Square	Low - 33"	Laminata	Standard	Polymer	Polymer	Aluminum	Grade G		\$502.08	\$550.00	\$462.50	\$510.42	\$427.08	\$475.00	\$383.33	\$431.25
S4.L.3.S	Soft Square	Low - 33"	Laminata	Standard	Polymer	Polymer	Steel	Grade G		\$481.25	\$529.17	\$441.67	\$489.58	\$406.25	\$454.17	\$362.50	\$410.42
S4.H.3.A	Soft Square	High - 36"	Laminata	Standard	Polymer	Polymer	Aluminum	Grade G		\$508.33	\$556.25	\$468.75	\$516.67	\$433.33	\$481.25	\$389.58	\$437.50
S4.H.3.S	Soft Square	High - 36"	Laminata	Standard	Polymer	Polymer	Steel	Grade G		\$487.50	\$535.42	\$447.92	\$495.83	\$412.50	\$460.42	\$368.75	\$416.67
Quattro Designer - Wood Veneer																	
S5.L.3.A	Soft Square	Low - 33"	Veneer	Standard	Polymer	Polymer	Aluminum	Grade G		\$479.17	\$527.08	\$439.58	\$487.50	\$404.17	\$452.08	\$360.42	\$408.33
S5.L.3.S	Soft Square	Low - 33"	Veneer	Standard	Polymer	Polymer	Steel	Grade G		\$458.33	\$506.25	\$418.75	\$466.67	\$383.33	\$431.25	\$339.58	\$387.50
S5.H.3.A	Soft Square	High - 36"	Veneer	Standard	Polymer	Polymer	Aluminum	Grade G		\$485.42	\$533.33	\$445.83	\$493.75	\$410.42	\$458.33	\$366.67	\$414.58
S5.H.3.S	Soft Square	High - 36"	Veneer	Standard	Polymer	Polymer	Steel	Grade G		\$464.58	\$512.50	\$425.00	\$472.92	\$389.58	\$437.50	\$345.83	\$393.75
Quattro SoftSide - Upholstered																	
S6.L.3.A	Soft Square	Low - 33"	Upholstered	Standard	Upholstered	Polymer	Aluminum	Grade G		\$502.08	\$550.00	\$462.50	\$510.42	\$427.08	\$475.00	\$383.33	\$431.25
S6.L.3.S	Soft Square	Low - 33"	Upholstered	Standard	Upholstered	Polymer	Steel	Grade G		\$481.25	\$529.17	\$441.67	\$489.58	\$406.25	\$454.17	\$362.50	\$410.42
S6.H.3.A	Soft Square	High - 36"	Upholstered	Standard	Upholstered	Polymer	Aluminum	Grade G		\$508.33	\$556.25	\$468.75	\$516.67	\$433.33	\$481.25	\$389.58	\$437.50
S6.H.3.S	Soft Square	High - 36"	Upholstered	Standard	Upholstered	Polymer	Steel	Grade G		\$487.50	\$535.42	\$447.92	\$495.83	\$412.50	\$460.42	\$368.75	\$416.67
Quattro Performance Series Quattro																	
Polymer Ply-Form	Soft Square	Low - 33"	Polymer	Polymer	Polymer	Polymer	Aluminum	N/A		\$427.08	\$475.00	\$389.58	\$437.50	\$354.17	\$402.08	\$312.50	\$360.42
Polymer Ply-Form	Soft Square	Low - 33"	Wood	Wood	Wood	Polymer	Steel	N/A		\$450.00	\$497.92	\$412.50	\$466.42	\$377.08	\$425.00	\$335.42	\$383.33
Polymer Sport Seating Series Chairs																	
Fusion - Indoor	Soft Square	Low-32"	Polymer	Polymer	Polymer	Aluminum	Aluminum	N/A		\$356.25	\$404.17	\$333.33	\$381.25	\$312.50	\$360.42	\$285.42	\$333.33
Fusion - Outdoor	Soft Square	Low-32"	Polymer	Polymer	Polymer	Aluminum	Aluminum	N/A		\$341.67	\$389.58	\$322.92	\$370.83	\$302.08	\$350.00	\$275.00	\$322.92

Accessory Adds - Quattro	UOM	LIST PRICE
ADD FOR NEW QUATRO ART SERIES BASE PRODUCT S5.L.3.A FOR LOW BACK & S5.H.3.A FOR HIGH BACK + ADDS Below in Green		
Quattro Art Series Back Low Back Height Linear or Radius	Per Chair	\$17.50
Quattro Art Series Back High Back Height Linear or Radius	Per Chair	\$17.50
Quattro Art Series Back Low Back Height Linear or Radius Top Reveal	Per Chair	\$35.00
Quattro Art Series Back High Back Height Linear or Radius Top Reveal	Per Chair	\$35.00
Quattro Art Series Back Low Back Height Linear or Radius Top Reveal w/ Integral Design	Per Chair	\$52.50
Quattro Art Series Back High Back Height Linear or Radius Top Reveal w/ Integral Design	Per Chair	\$52.50
Quattro Art Series Back Low Back Height Linear or Radius Full Reveal	Per Chair	\$70.00
Quattro Art Series Back High Back Height Linear or Radius Full Reveal	Per Chair	\$70.00
Quattro Art Series Back Low Back Height Linear or Radius Full Reveal w/ Integral Design	Per Chair	\$87.50
Quattro Art Series Back High Back Height Linear or Radius Full Reveal w/ Integral Design	Per Chair	\$87.50
End Panel Linear or Radius 1/2 Wrap	Per End	\$87.50
End Panel Linear or Radius Full Wrap	Per End	\$105.00
End Panel Full Length 1/2 Wrap	Per End	\$105.00
End Panel Full Length Full Wrap	Per End	\$140.00
Intermediate Privacy Panel	Per Intermediate!	\$105.00
Quattro Art Wood Seat	Per Chair	\$87.50
Quattro Art Foot Flat & Foot Covers	Per Stanchion	\$14.00
T1 Tablet Arms	EA	\$106.77
T2 Tablet Arms	EA	\$156.25
Power and Data	EA	\$104.17
Power Only	EA	\$78.13
LED Aisle Lights	EA	\$85.94
Plastic Laminated End Panels	EA	\$31.25
Veneer End Panels	EA	\$20.83
Upholstered End Panels	EA	\$52.08
Wood Armrests	EA	\$3.91
Upholstered Armrests	EA	\$11.72
Plush Seat Foam	EA	\$11.07
Ultra Plush Seat Foam	EA	\$16.28
Cal TB #133	EA	\$78.13
3" Back Foam	EA	\$12.37

Note:

* Freight & Installation NOT included for Alaska, Hawaii & any related off shore delivery
CALL FOR SPECIFIC PROJECT QUOTE FOR THESE LOCATIONS

Any projects located in Hawaii, Alaska and in US Territories will be required to have a project specific freight quote provided to cover the additional freight expenses or the Sourcwell Member may decide to purchase the product FOB Shipping Point.



SOURCEWELL CONTRACT Hussey+Seating and Clarin by huseyseating Price List EFFECTIVE JAN 2020

Contoured Back Foam	EA	\$17.58
Horizontal Pleat	EA	\$3.91
Quilted I-Back or Seat	EA	\$9.77
Quilted II-Back or Seat	EA	\$11.07
Quilted III-Back or Seat	EA	\$12.37
Quilted IV-Back or Seat	EA	\$13.67
Quattro Extreme Outdoor	EA	\$208.33
Add for Single Chair Removable Skid Base	EA	\$46.88
Add for Dbl. Chair Removable Skid Base	EA	\$93.75
Add for Triple Chair Removable Skid Base	EA	\$140.63
Nostalgic End Standards w/Scrolled Wood Arm	EA	\$221.35
Quattro Armrest Cupholders	EA	\$3.91
Cast Alum. Riser Mount Standards	Per Chair	\$9.11
Steel Riser Mount Standards	Per Chair	\$5.21
Steel Riser Mount Traditional Standards	Per Chair	\$3.91
Accessory Deducts - Quattro Collection		
Round Back - Polymer	EA	\$3.91
Round Back - Laminated	EA	\$3.91
Round Back - Veneer	EA	\$3.91
Round Back - Upholstered	EA	\$3.91
Traditional Steel Standards	Per Chair	\$5.21
Seat #s/Row Ltr.s	EA	\$2.60
		\$0.00
Accessory Adds - Sport Series Chairs		
Padded Seat	EA	\$31.25
Padded Back	EA	\$31.25
Cast Logo	EA	\$78.13
Graphic Logo	EA	\$52.08
Cupholders	EA	\$15.63
Add For Olympiad	Per Chair	\$26.04
Add For Legend	Per Chair	\$31.25
Add for Riser Mount	Per Chair	\$13.02
ADD for Delivery [13 Months - 24 Months after Issued PO]	Per Order	6%
ADD for Delivery [25 Months - 36 Months after Issued PO]	Per Order	9%
ADD for Delivery [37 Months - 48 Months after Issued PO]	Per Order	12%
Fixed Seat Removal - Non Union Price	Per Seat	\$41.67
Fixed Seat Removal - Prevailing Wage / Union Price	Per Seat	\$80.36
Removal Dumpster and Disposal Fees	Per Dumpster	\$1,785.71
Inspection Service & Formal Report	Per Seat Space	\$4.25

