



**REQUEST FOR NON-COMPETITIVE CONTRACT - FOR BOCS APPROVAL ON: \_\_\_\_\_**

This form must be completed by Department Heads or their designee when requesting contracts where a determination has been made that seeking competition would not be in the best interest of the taxpayers. Completed form must be attached to all resolutions and requisitions. Check off each box that applies and provide the required detailed reasons in the JUSTIFICATION section.

**VENDOR INFORMATION**

Vendor Legal Business Name: **Houghton Mifflin Harcourt Publishing Co. (HMH Education Company, Inc.)**

Vendor Address: **125 High St Boston, MA**

Vendor Main Point of Contact: **Tom Rozzi**

Title: **Account Manager**

Phone: **8456166559**

Email: **thomas.rozzi@hnhmco.com**

Detailed Description of Service and Contract Term: **HMH Education Company, Inc. will provide instructional materials and implementation support for their ELA core curriculum, Into Reading/Arriba la Lectura in kindergarten through second grade across all district schools. Enrico Fermi School, which served as a pilot site for HMH Into Reading/Arriba la Lectura during the 2024-25 school year, will begin implementation of the program in grades three through six during the 2025-26 school year with all other district 3<sup>rd</sup>-6<sup>th</sup> grade classrooms beginning in the 2026-27 school year.**

Total Cost and Method of Compensation:

**\$2,469,241.98 (kindergarten through second grade districtwide annual payment of \$411,540.33)**

**\$120,936.12 (Enrico Fermi School 3<sup>rd</sup>-6<sup>th</sup> grade annual payment of \$20,156.02)**

**Total of \$2,590,178.10**

**Payable over six-year contract** (Capital Funds: 130.5999.B25N01.1000.B2050; Project Number: B5241CN110884.B25N01.B2580A2110)

Year 1 (SY 2025-26)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

Year 2 (SY 2026-27)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

Year 3 (SY 2027-28)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

Year 4 (SY 2028-29)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

Year 5 (SY 2029-30)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

Year 6 (SY 2030-31)- (K-2 Districtwide \$411,540.33; Enrico Fermi 3-6 Grade \$20,156.02) \$431,696.35

**EXCEPTIONS PER SECTIONS 6 (D) AND 6 (Q) OF THE CITY'S PROCUREMENT POLICY**

☐ Contracts with medical or health-related entities.

☐ Contracts with lecturers, other educational professionals or experts, and institutions.

☐ Procurements which involve the expenditure of federal or state assistance where and to the extent that federal or state law, rules, or regulations conflict with the provisions of the procurement policy.

☐ Contracts with not for profit organizations for the support, enhancement, or preservation of cultural resources and the arts.

☐ Other contracts deemed to be in the best interests of the District; however, any such request for this exemption shall be made by submission of a written recommendation, including sufficient justification by the department head certifying that such exemption is necessary and appropriate in order to further the best interests of the District.

**SOLE SOURCE:** Only one vendor is capable of providing the service.

**SINGLE SOURCE:** The service is available from more than one source, but for particular reasons it must be procured from a specific vendor.

☐ Single Source: Upgrade to existing software available only from the software developer who sells on a direct basis.

☐ Single Source: Upgrade to existing software available only from the software developer's designated Value Added Reseller for this territory.

☐ Single / Sole Source: Sole provider of a patented or licensed service.

☒ Single / Sole Source: The requesting Department can demonstrate that such services, due to unique or special circumstances, cannot be procured through a competitive Request for Proposal process.

**REQUIRED JUSTIFICATION:** Provide detailed reasons why it is in the best interest of the taxpayers to contract with this vendor without competition. List other vendors and quotes that were obtained during the process.

HMH Into Reading/Arriba la Lectura core ELA curriculum is aligned with research-based practices for the teaching of literacy and English Language Arts in grades kindergarten through sixth grade. This contract begins curriculum implementation in the Yonkers Public Schools District beginning in the 2025-2026 school year.

**APPROVAL:** I certify that to the best of my knowledge the information above is a complete and accurate justification for the competitive procurement of these services.

Department / Department Head Name: ALYSSA COLON-GARCIA

Signature:  Date: 2/27/25