

## CARR, JOHN

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**From:** PELLICCIO, MICHAEL  
**Sent:** Thursday, June 9, 2022 11:50 AM  
**To:** CARR, JOHN  
**Cc:** DILELLO, ALFONSO; QUINONES, DANETTE  
**Subject:** Johnson controls  
**Attachments:** OGS\_Award\_23150\_Johnson Controls.pdf; 2022\_2023 Inspection Scope and Pricing.pdf; 2022\_NFPA 25\_Visual Inspection Codes.pdf; 2022\_NFPA 25\_Functional Inspections.pdf; 2022\_Email Chain\_Johnson Controls.pdf

Mr. Carr,

On or about 1 April 22 we requested from Johnson Controls their annual renewal letter, which will indicated their desire to extend their service contract for an additional year (2022-2023) at the same terms and conditions. We made several attempts via email (attached) to obtain the extension letter, those efforts met with negative results. On 7 June Chris Carter (Sales) sent a revised estimate resulting in an approximate 300% increase, from \$196,305.00 to \$585,406.77.

As a result it is recommended that we enter into a 90 day, time and material, contract at the current OGS T&M rates (attached), in order to have sufficient time to complete our mandated annual inspections and to possibly rebid the contract.

T & M for inspections:

They will perform a functional inspection on the following devices:

**Functional Inspection** is an inspection used to determine the overall condition and functioning of a particular device. Using standard approved NFPA methods, to evaluate whether a device is operating properly according to the manufactures specifications.

### **Inspection Scope:**

- 59 Fire Control Panels
- 39 DACT Transmitters
- 46 LED Annunciators
- 54 Lead acid batteries
- 164 Duct Dectectors
- 1175 Heat Detectors
- 4175 Smoke Detectors
- 1049 Pull Stations
- 3300 Strobes
- 294 Horns
- 759 Door Closes

**This contract is estimated not to exceed \$250,000.**

Michael

“The journey of a thousand miles begins with a single step.”

— [Lao Tzu](#)



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