

**PERFORMANCE BASED CONTRACT GUIDELINES  
SCHEDULE B**

<b>Consultant:</b>	Marcie L. Klebanoff, MA, ATP				
<b>Contract Dates:</b>	July 1, 2023 to June 30, 2024				
<b>Federal ID:</b>		219-88-3735			
<b>Description of Services</b>	<b>School/Site</b>	<b>Consultant's Daily Rate</b>	<b>Number Evaluations /hours</b>	<b>Hours/days</b>	<b>Amount</b>
Assistive Technology and Alternative and Augmentative Communication Evaluations- (\$1000.00 flat rate per student)	Schools	1000	40		\$ 40,000.00
Setup/modification, Technical support ,Programming of Augmentative Communication Devices	Schools	100	120		\$ 12,000.00
Screening or Consult, Direct Service -Student, Students' Team, or Parents, Meeting time	Schools	110	50		\$ 5,500.00
In-Service Trainings and Workshops – (\$175/hour for 10 or more participants)	schools	175	20		\$ 3,500.00
Full and Half Day Rate (\$600.00/Full Day and \$300.00)	schools	600	2		\$ 1,200.00
					\$ -
					\$ -
			<b>Total:</b>		<b>\$ 62,200.00</b>

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### **Rate Sheet-2023-2024**

Most evaluation-related services provided are at an hourly rate. A description of these fees is detailed below.

- **Screening or Consult (\$110.00/hour)**  
On occasion, it is advisable to see a client for a preliminary screening before deciding whether an assistive technology evaluation is appropriate. This usually occurs when there is doubt about candidacy for AT or goals. Screening is a one-time event, billed at a flat rate for up to one hour of service.
- **Assistive Technology and Alternative and Augmentative Communication Evaluations (\$1000.00 flat rate)**  
Evaluation sessions usually last approximately four hours each; multiple sessions are scheduled as needed to complete the evaluation. Most evaluations fall within the 4 to 8 hour range. Time spent researching options and writing evaluations are included in the fee.
- **Setup/modification, Technical support (\$100/hour)**  
*After* assistive technology products have been procured for a student, setup, installation, adaptation, or other means of customizing the product for that individual's use are sometimes required. Should these services be necessary, they are billed at an hourly rate.  
Technical support (troubleshooting problems, answering questions, etc.) is available from this specialist by telephone, via the internet, or in person. Brief questions are usually answered without charge. More extensive technical support is billed at this hourly rate.
- **Programming of Augmentative Communication Devices (\$100/hour)**  
*After* an augmentative communication device has been procured for a student, setup, installation, adaptation, or other means of customizing the product for that individual's use are sometimes required. Should these services be necessary, they are billed at an hourly rate.
- **Direct Service (\$110/hour) –Student, Students' Team, or Parents**  
Students receiving assistive technology systems involving simple, multiple devices or complex devices may require training before they can be expected to

use the devices effectively. When the need for training is anticipated, this evaluator includes recommendations for training at the same time as product recommendations. In addition, when appropriate, recommendations for training of team members are included. All recommendations are estimates, as students vary widely in their rates of learning. Recommended training (s) will be provided at a location that is most appropriate for the individual.

Students who have training needs may be accommodated even if they did not receive an evaluation by this evaluator. This evaluator reserves the right, however, to decline to train a student in technology that I consider to be inappropriate for that student's needs and abilities.

- Meeting time (\$110/hour)  
When a student, referring agency, family member, etc., requests that this evaluator attend a meeting concerning a student who is being (or has recently been) evaluated, I will generally attend if assistive technology input is desirable. Attendance is billed at an hourly rate.
- In-Service Trainings and Workshops – (\$175/hour for 10 or more participants)  
Workshops are available upon request and can be customized to meet the school's needs. .
- Full and Half Day Rate (\$600.00/Full Day and \$300.00)  
This rate applies when I am working in District for a full day (seven hours) or a half day (three and a half hours). These hours must be completed on one day.