

December 2, 2022
Mr. Michael Pellicio
Assistant Director Schools Facilities Management Dept.
Yonkers Public Schools
1 Larkin Plaza
Yonkers, NY 10701

Mr. Pellicio:

Thank for this opportunity to quote on some you of your Stage Drapery requirements which are available from us on Southern Westchester BOCES Bid 2021-22-C10.

I have examined the Stage Draperies in the Auditorium at your Montessori Academy and find that you will require the following:

Front Curtain – For the sum of \$6,691.28 we hereby offer to supply and install (2) new Front Curtain Panels utilizing inherently fire resistant “Doral” Opaque. 35% Modacrylic, 30% Saran, and 35% Rayon with a vinyl backing for opacity. These drapes will never require re-flameproofing.

BOCES Breakdown:

138 Yards of Doral @ \$64.65 = \$8,921.70
Minus BOCES Discount (25%) = - \$2,230.42
Total Net BOCES Material Price Installed = \$6,691.28

Rear Stage Drapes – For the sum of \$9,825.00 we hereby offer to supply and install (4) new Side Legs Panels, (2) new Rear Curtain Panels and (2) new Masking Border Panels to replace those that are currently missing. This quotation is based on utilizing inherently fire resistant “Doral” Opaque. 35% Modacrylic, 30% Saran, and 35% Rayon with a vinyl backing for opacity. These drapes will never require re-flameproofing.

BOCES Breakdown:

222 Yards of Doral Opaque @ \$64.65 per yard = \$14,352.30
Minus BOCES Discount (25%) = - \$3,588.07
Minus Additional Discount of = - \$939.23
Total Net BOCES Material Price Installed = \$9,825.00

These services are available from us on the Southampton SPS20-007 Stage Curtain Rigging Inspections Cleaning and Repair Bid.

Automatic Devices Model 2904 Silver Service Machine:

Total Material Cost = \$4,439.00 + 15% = \$5,104.85
Labor to Install Machine = 14 Man Hours @ \$173.50 = \$2,429.00
Total Material and Labor = \$7,533.85

Exclusions:

All Electrical Work, Running of Conduit and Connections.

I sincerely hope that we may be of service to you in this matter.

*Very truly yours,
Sal Barbera*