

# NAUSCH, HOGAN & MURRAY, INC.

135 PINELAWN ROAD, SUITE 202N MELVILLE, N.Y. 11747 (212) 480-4200 • Fax: (212) 480-2920

May 29, 2024

Yonkers Public Schools One Larkin Center Yonkers, New York 10701 Attn: Mr. Michael Pelliccio

Re: Yonkers Public Schools

Property including Boiler & Machinery Insurance Policy Period: July 1, 2024 – July 1, 2025

Dear Mr. Pelliccio,

In response to the request for Proposals of Insurance with respect to the renewal of Yonkers Public Schools' Property and Boiler & Machinery insurance, Zurich American Insurance Company has put forth the best offer. While Travelers was eager to retain the business, they were unable to compete with the Zurich American Insurance Company offer with respect to premium and/or limits, terms or conditions.

The Zurich American Insurance Company (AM Best Rating A+, XV), quote highlights below:

#### **Program Comparison**

	Expiring	Renewal	<u>Difference</u>
Values	\$1,069,867,590	\$1,094,290,916	+ 2.28%
Rate	0.146573%	0.136052%	- 7.18%
Premium	\$1,568,139	\$1,488,800	- 5.06%
Property Engineering F	N/A Fee	\$ 14,400	
Boiler & Mach Engineering F	•	\$ 30,000	

\$1,533,200 Total Cost for Zurich's Premium, Underwriting Service Fee, Zurich Risk Engineering including sales tax if provided) EXCLUDING all other Taxes, Fees and Surcharges. The total cost is effectively a 2.23% decrease over the expiring cost.

# Taking the increased value into account, the real premium rate decrease is 7.18%.

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In your review of this proposal, you will note that when compared to the current property insurance policy, the overall schedule of values increased roughly 2.28% (\$1,094,290,916 vs.\$1,069,867,590). This increase in values continues to be the result of continued increased building construction costs and inflation.

A breakdown of the Zurich American Insurance Company (Admitted) costs is as follows:

\$1,475,940	Premium
\$ 12,860	TRIA (this can be declined)
\$ 14,400	Risk Engineering Service Fee- Property
\$ 30,000	Risk Engineering Service Fee- Boiler and Machinery
\$1.533.200	

Zurich American Insurance Company has agreed to the following Annual Additional Premiums, which are to be pro-rated if coverage is bound:

Justice Sonia Sotomayor Community School - 121 McLean Ave Yonkers NY 10705

Building	\$ 63,500,000	
Contents	\$ 2,600,000	
BI	\$ -	
Total	\$ 66,100,000	\$

\$ 79,320

Robert Halmi Sr Academy of Film & Television - 463 Hawthorne Ave Yonkers NY 10705

Building	\$ 67,500,000
Contents	\$ 4,600,000
BI	\$ -
Total	\$ 72,100,000

\$ 86,520

As per usual, there was a canvas of the markets, the results of some of the markets detailed below:

#### **London Market**:

Alcor- Provided a very rough non-binding indication of \$750,000 for a USD 25,000,000 excess of \$25,000,000. They would also prefer not to include Terrorism Risk Insurance Act coverage.

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- Apollo- Provided a very rough non-binding indication of Primary USD 25,000,000 excess of USD 250,000 deductible for USD 1,500,000 or a USD 500,000 deductible for a premium of USD 1,400,000.
- Beazley- looked at a Primary USD 50,000,000 advising that they did not think they could compete.

#### **Domestic Market**:

- Aspen- Advised that they would need an inland marine exposure in order to consider.
- AXA XL- Advised that this one still is not within their appetite.
- Mitsui Sumitomo Marine Management (U.S.A.), Inc. Advised that unfortunately there has been no changes in their underwriting appetite and this risk is still out of appetite.
- Philadelphia Insurance Company-Their stance has not changed in the past year, but they did appreciate being brought the opportunity.
- RLI Insurance Company- It is not within our appetite and will be declined.
- SOMPO International- Unfortunately the property will not be a fit.
- SWISS Re- Over the last two years, they have reviewed this and struggled with the amount of combustible construction (34%) and non-sprinklered values (40%). Additionally, they have concerns with the loss history, as the account has had frequent sizable losses over the years. These concerns still exist, and therefore, unfortunately were not able to quote, especially on a single carrier basis.

To highlight some of the differences in the terms and conditions of Travelers compared to Zurich, please note the following:

#### **PREMIUM**

Expiring cost is \$1,568,139

Travelers offered renewal at a cost of \$1,738,998 (roughly 10.8957% increase) Zurich is offering a cost of \$1,533,200 (roughly 2.22806% decrease)

#### LIMITS

Travelers offered limits with a 10% margin clause per building. Essentially this means that in the event of the claim each building has the limit on the Schedule of Values plus 10% additional.

Zurich is offering a standard blanket limit of \$200,000,000. While Zurich will take the Schedule of Values being reported into consideration, you will have a standard blanket limit of coverage for a policy limit of \$200,000,000 subject to replacement cost, unless otherwise stated.

#### Ordinance and Law (CODE)

Travelers offered Ordinance and Law sublimit of \$5,000,000. Zurich is offering Increased Cost of Construction limit of \$25,000,000

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#### Machinery Breakdown / Boiler & Machinery

Travelers offered Equipment Breakdown limit of \$50,000,000 Zurich is offering the full \$200,000,000 limit for Equipment Breakdown

#### **EARTHQUAKE**

Travelers Limit \$10,000,000 Zurich limit \$20,000,000

#### **FLOOD**

Travelers offered a \$10,000,000 Flood limit subject to \$100,000 deductible except \$5,000,000 Flood limit at 1408 Nepperhan Avenue and 1 Larkin Center subject to \$250,000 deductibles.

Zurich is offering \$20,000,000 Flood limit subject to \$100,000 deductible EXCEPT \$15,000,000 limit at 350 Hawthorne Avenue and 60 Crescent Place also subject to \$100,000 deductible and \$10,000,000 Flood limit subject to \$250,000 deductible at 1 Larkin Center and 565 Warburton Avenue.

The general property damage deductible is \$100,000 for each company.

In summary, when reviewing the above, Zurich American Insurance Company, an admitted company in New York State, has presented the most competitive offer of property insurance inclusive of boiler and machinery.

As always, if you have any questions, concerns or comments please do not hesitate to contact us.

Thanks and Best Regards,

Doreen McLoughlin

dm/ms Encl.

# **PROPOSAL OF INSURANCE**

INSURED: YONKERS PUBLIC SCHOOLS

ADDRESS: ONE LARKIN CENTER

YONKERS, NEW YORK 10701

**TERM:** JULY 1, 2024 – JULY 1, 2025

COVERAGE: PROPERTY, BOILER & MACHINERY, AND TERRORISM

INSURER: ZURICH AMERICAN INSURANCE COMPANY (A+, XV BY AM BEST)

POLICY TERRITORY: THE UNITED STATES OF AMERICA, ITS TERRITORIES AND POSSESSIONS

PERILS INSURED: COVERED/SPECIAL CAUSE OF LOSS — INCLUDING FLOOD & EARTHQUAKE

VALUATION: REPLACEMENT COST APPLIES, EXCEPT AS OTHERWISE STATED, WITHIN THIS POLICY.

VEHICLES AND VACANT BUILDINGS - ACTUAL CASH VALUE

LIMITS: \$200,000,000 PER OCCURRENCE

\$200,000,000 BOILER & MACHINERY INSURED'S PREMISES ONLY (ALL COVERAGES COMBINED), MAXIMUM IN ANY ONE ACCIDENT- NOT TO EXCEED \$1,500,000 FOR REFRIGERANT AND \$1,500,000 FOR SPON ACCEPTANCE FROM PREMIORING COVERED EQUIPMENT.

\$1,500,000 FOR SPOILAGE FROM BREAKDOWN OF COVERED EQUIPMENT

\$15,000,000 PER OCCURRENCE/ANNUAL AGGREGATE FLOOD WITH RESPECT TO THE

FOLLOWING PREMISES:

350 Hawthorne Avenue, Yonkers, New York 10705 60 Crescent Place, Yonkers, New York 10704

\$10,000,000 PER OCCURRENCE/ANNUAL AGGREGATE FLOOD WITH RESPECT TO THE

FOLLOWING INSURED PREMISES:

1 LARKIN CENTER, YONKERS, NEW YORK 10701

565 WARBURTON AVENUE, YONKERS, NEW YORK 10701

\$20,000,000 PER OCCURRENCE/ ANNUAL AGGREGATE FLOOD IN THE POLICY TERRITORY-

FEMA IS RESPONSIBLE FOR DETERMINING FLOOD ZONES AT THE TIME OF A LOSS.

NO FLOOD COVERAGE FOR PROPERTY COVERED UNDER ERRORS & OMISSIONS, MISCELLANEOUS PERSONAL PROPERTY, MISCELLANEOUS UNNAMED LOCATIONS, NEWLY

ACQUIRED OR TRANSIT SPECIAL COVERAGE (STORM SURGE IS PART OF FLOOD)

\$20,000,000 PER OCCURRENCE/ANNUAL AGGREGATE EARTH MOVEMENT

\$200,000,000 PER OCCURRENCE NAMED STORM

\$200,000,000 PER OCCURRENCE HAIL OR WINDSTORM OTHER THAN NAMED STORM

TIME SPECIFICATIONS: 168 HOURS EARTH MOVEMENT OCCURRENCE

72 Hours Named Storm Occurrence 10 Days for Non-Payment of Premium

90 Days Cancellation for Any Other Reason

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**DEDUCTIBLES:** \$ 100,000 COMBINED PROPERTY DAMAGE AND TIME ELEMENT, IN ANY ONE OCCURRENCE

\$ 100,000 EARTH MOVEMENT COMBINED PROPERTY DAMAGE AND TIME ELEMENT, IN

ANY ONE OCCURRENCE

\$ 250,000 FLOOD OCCURRING AT THE FOLLOWING INSURED PREMISES IN

ANY ONE OCCURRENCE:

1 LARKIN CENTER, YONKERS, NEW YORK 10701

565 WARBURTON AVENUE, YONKERS NEW YORK 10701

\$ 100,000 FLOOD COMBINED PROPERTY DAMAGE AND TIME ELEMENT WHERE FLOOD

COVERAGE APPLIES EXCEPT HIGH HAZARD ZONES. IN ANY ONE OCCURRENCE

100,000 Breakdown of Equipment Combined Property Damage and Time

**ELEMENT IN ANY ONE ACCIDENT:** 

\$100,000 CONTINGENT TIME ELEMENT PER OCCURRENCE

\$100,000 CRISIS EVENT COVERAGE

\$ 100,000 NAMED STORM COMBINED PROPERTY DAMAGE AND TIME ELEMENT

\$ 100,000 WATER DAMAGE COMBINED PROPERTY DAMAGE AND TIME ELEMENT

**TOTAL INSURED VALUE:** \$1,094,290,916

SUBJECTIVITIES: ALL STATE MANDATED ENDORSEMENTS

\$

CONSULT POLICY FOR ACTUAL TERMS AND CONDITIONS PROPOSALS CONTAIN A BRIEF OUTLINE OF COVERAGES

TERMS AND CONDITIONS OF THE POLICY TAKE PRECEDENCE OVER ANY PROPOSALS

RISK ENGINEERING FEE IS BROKEN INTO PROPERTY RISK ENGINEERING FEE ARE FOR RISK PROPERTY VISIT AND INSPECTION FOR TWO LOCATION FOR THE 2024-2025 POLICY YEAR:

183 PALMER ROAD YONKERS, NEW YORK 10701 160 WOODLAWN AVENUE YONKERS, NEW YORK 10704

BOILER, MACHINERY AND EQUIPMENT FEE OF \$30,000 (IDENTIFIED 39 LOCATIONS WITH 64 OBJECTS REQUIRING AN ANTICIPATED OF 25 VISITS ALONG WITH CERTIFICATE/JURISDICTIONAL FEES THAT ZURICH WILL PAY ON YOUR BEHALF- THESE CERTIFICATES/JURISDICTIONAL COSTS THAT ARE THE RESPONSIBILITY OF THE INSURED ISSUED BY THE STATE.

FORM: ZURICH EDGE II POLICY FORM

**PREMIUM &** \$1,475,940 PROPERTY

**FEES:** \$ 12,860 TRIA (This Coverage Can Be Declined)

\$ 14,400 RISK ENGINEERING SERVICE FEE- PROPERTY

\$ 30,000 RISK ENGINEERING SERVICE FEE- BOILER AND MACHINERY

**TOTAL COST** \$1,533,200 (ZURICH PREMIUM, ZURICH UNDERWRITING SERVICE FEE, ZURICH RISK

ENGINEERING INCLUDING SALES TAX IF PROVIDED) EXCLUDING ALL OTHER

TAXES, FEES AND SURCHARGES

PLEASE NOTE THAT THE PREMIUM SHOWN ABOVE IS NET OF TAXES, SURCHARGES, ASSESSMENTS AND DUTIES. APPLICABLE TAXES WILL APPLY

#### Additional Coverages, Sub-limits, Deductibles Extensions of Coverage

\$5.000.000 New Construction or Additions at all Locations

\$200,000,000 GROSS EARNINGS NOT TO EXCEED 12 MONTHS \$200,000,000 GROSS PROFITS NOT TO EXCEED 12 MONTHS

\$5,000,000 EXTRA EXPENSE \$5,000,000 LEASEHOLD INTEREST

180 Days Extended Period of Liability

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May 29, 2024

### Additional Coverages, Sub-limits, Deductibles Extensions of Coverage

30 Days not to exceed \$5,000,000 Ordinary Payroll

30 Days not to exceed \$5,000,000 Wages

\$1,000,000 BETTER GREEN UPGRADE BUT NOT TO EXCEED \$500,000 PER

BUILDINGS (OR STRUCTURES) FOR VEGETATIVE ROOFS

30 Days for property within 1 mile,

NOT TO EXCEED \$10,000,000 CIVIL OR MILITARY AUTHORITY

\$10,000,000 CLOUD SERVICE AND COMMUNICATION INTERRUPTION IN THE ANNUAL

AGGREGATE

NOT COVERED COMPLETED CIVIL ENGINEERING STRUCTURES

\$1,500,000 COMPUTER SYSTEMS DAMAGES IN THE ANNUAL AGGREGATE \$1,000,000 CONTINGENT TIME ELEMENT BUT NOT TO EXCEED THE FOLLOWING

LIMITS:

\$1,000,000 PER SCHEDULED OR UNSCHEDULED DIRECT DEPENDENT

TIME ELEMENT LOCATION S PER FILE ON SCHEDULE WITH THE

COMPANY.

NOT COVERED FOR EXTRA EXPENSE, EARTH MOVEMENT,

FLOOD, NAMED STORM, CYBER EVENT

NOT COVERED CONTINGENT TIME ELEMENT FOR SCHEDULE OR UNSCHEDULED INDIRECT DEPENDENT TIME ELEMENT LOCATION \$1,000,000 ATTRACTION PROPERTIES LOCATED WITHIN 1 MILE OF THE INSURED LOCATION; HOWEVER NOT COVERED FOR CYBER

EVENT, EARTH MOVEMENT, FLOOR OR NAMED STORM

\$500,000 CONTRACT PENALTIES

30 Days for events within 1 mile,

NOT TO EXCEED \$250,000 CRISIS EVENT IN THE ANNUAL AGGREGATE

\$5,000,000 DECONTAMINATION COSTS
NOT COVERED DELAY IN COMPLETION

NOT COVERED EMERGENCY EVACUATION EXPENSE - IMPENDING LOSS

\$5,000,000 ERRORS AND OMISSIONS \$5,000,000 EXPEDITING COSTS

\$1,500,000 FINE ARTS BUT NOT TO EXCEED \$100,000 LIMIT PER ITEM

NOT COVERED HISTORICAL BUILDINGS PRESERVATION

30 Days IMPOUNDED WATER

\$25,000,000 INCREASED COST OF CONSTRUCTION

30 Days for property within 1 mile,

NOT TO EXCEED \$10,000,000 INGRESS/EGRESS

NOT COVERED INTERNATIONAL INTERDEPENDENCY

NOT COVERED INTERRUPTION BY FOOD BORNE ILLNESS OR COMMUNICABLE

DISEASE

\$1,500,000 LAND AND WATER CONTAMINANT CLEANUP, REMOVAL AND DISPOSAL

IN THE ANNUAL AGGREGATE

\$1,500,000 LAND IMPROVEMENTS BUT \$500,000 PER TREE FOR TREES NOT

REPLACED WITHIN 12 MONTHS, BUT NOT TO EXCEED \$1,500,000 PER OCCURRENCE. THIS COVERAGE EXCLUDES EARTHQUAKE, FLOOD AND

NAMED STORM

\$1,000,000 LEASE CANCELLATION 30 Days Not To Exceed\$1,000,000 LOGISTICS EXTRA COST

\$10,000,000 MISCELLANEOUS PERSONAL PROPERTY \$10,000,000 MISCELLANEOUS UNNAMED LOCATION \$10,000 MONEY DURING NORMAL BUSINESS HOURS

\$10,000 MONEY IN LOCKED SAFE OR VAULT

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### Additional Coverages, Sub-limits, Deductibles Extensions of Coverage

180 Days Not to Exceed

\$25,000,000 Newly Acquired

\$10,000,000 OFF PREMISES SERVICE INTERRUPTION IN THE ANNUAL AGGREGATE

(UTILITY SERVICES)

\$500,000 PROFESSIONAL FEES

\$1,000,000

BUT NOT TO EXCEED 48 HOURS

FOR GROSS EARNINGS OR GROSS

PROFIT PROTECTION AND PRESERVATION OF PROPERTY IN THE ANNUAL AGGREGATE

NOT COVERED RADIOACTIVE CONTAMINATION

12 Months not to exceed

\$1,000,000 RESEARCH AND DEVELOPMENT

NOT COVERED RESEARCH ANIMALS
30 DAYS RETRAINING OF EMPLOYEES

\$500,000 Spoilage From On Premises Service Interruption

60 Days not to Exceed

\$250,000 TENANTS ACCESS IN THE ANNUAL AGGREGATE

60 Days not to Exceed

\$250,000 TENANTS RELOCATION AND REPLACEMENT EXPENSE

\$1,000,000 TRANSIT

\$5,000,000 VALUABLE PAPERS AND RECORDS

QUALIFYING PERIOD: 24 HOURS CLOUD SERVICE AND COMMUNICATION INTERRUPTION APPLIES SEPARATELY

AT EACH LOCATION

24 HOURS COMPUTER SYSTEMS DAMAGE APPLIES SEPARATELY AT

EACH INSURED LOCATION

24 Hours Crisis Event applies separately at each Insured Location

24 Hours Logistics Extra Cost

24 HOURS OFF PREMISES SERVICE INTERRUPTION APPLIES SEPARATELY AT EACH

INSURED LOCATION

24 Hours Spoilage From On Premises Service Interruption

24 Hours Tenants Access applies separately at each Insured Location

#### **INSPECTIONS AND RECOMMENDATIONS:**

ZURICH'S PROPERTY LOSS PREVENTION SERVICES ARE EITHER INCLUDED IN THE PREMIUM OR SUPPLEMENTED BY THE RISK ENGINEERING SERVICE FEE SHOWN IN THE PREMIUM AND FEE SECTION AND ARE SUBJECT TO ZURICH'S DETERMINATION OF THE DEGREE OF SERVICES NECESSARY UNLESS OTHERWISE SPECIFIED. ADDITIONAL SERVICES CAN BE ADDED ON A FEE BASIS. UPON BINDING, ZURICH WILL NEED A SURVEY CONTACT PERSON'S NAMED AND PHONE NUMBER TO SET UP INSPECTIONS SHORTLY AFTER BINDING.

BREAKDOWN OF EQUIPMENT IS NOT EXCLUDED, ZURICH IS RESPONSIBLE FOR THE JURISDICTIONAL INSPECTIONS, AND WILL NEED CONTACTS FOR ALL LOCATIONS IN ORDER TO CONFIRM NEEDED JURISDICTIONAL INSPECTIONS. FEES CHARGE FOR CERTIFICATES ISSUED BY THOSE HAVING AUTHORITY TO DO SO ARE THE RESPONSIBILITY OF THE INSURED.

THE PREMIUM QUOTED IS SUBJECT TO SATISFACTORY LOSS PREVENTION VISITS AND SHOULD HAZARDS OR PROTECTION LEVELS BE SIGNIFICANTLY DIFFERENT THAN WHAT IS INDICATED IN THE QUOTE REQUEST SUBMISSION ZURICH RESERVES THE RIGHT TO REPRICE OR WITHDRAW THE PROPERTY INSURANCE PROPOSAL.

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#### PROPOSAL OF INSURANCE ENDORSEMENT

# To be endorsed & pro- rated once purchased

Justice Sonia Sotomayor Community School – 121 McLean Avenue Yonkers NY 10705

Building	\$ 63,500,000
Contents	\$ 2,600,000
BI	\$ -
Total	\$ 66,100,000

\$ 79,320

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						Matrix type:		Building										
on: er Str	ructure # Name	Master Name Acrt Loc # Address1	Address2 City	County St	Area Country ZIP/M	Exposure:	per Sq ft Protection Clas	Building is Occupancy	Building ISO Fire Const Code	Building Building # Stories SQ Ft		Building Building			Building Building Building Notes-COPE Acct Occupancy Desc DI Notes-Value		Extra Expense Pen	sonal Proper Building Value Total
1	1 ADMINISTRATION	1 LARKIN CTR	YONKERS		USA	10701 0	01	OFFICELOWRISE	JOISTED MASONRY		SPRINKLERED	2002	40.935973 -73.902183	DINOISS WOLLD DIT	OFFICELOWRISE DINOLES-VILLE	- Value		\$7,954,943 \$8,954,943
2	2 FAMILY SCHOOL 32	1 MONTCLAIR PL	YONKERS		USA	10710 0	235 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.963419 -73.843338		SCHOOLELMHIMULTBLD	\$12,625,669		\$526,199 \$13,151,868
3	3 PS 21	100 LEE AVE	YONKERS		USA	10705 0	246 01		ILD JOISTED MASONRY		NON-SPRINKLERED		40.910156 -73.878876		SCHOOLELMHIMULTBLD	\$12,047,937		\$534,950 \$12,582,887
4	4 CHARLES E. GORTON HIGH SCHOOL	100 SHONNARD PL	YONKERS		USA	10703 0	248 01	SCHOOL - HIGH	JOISTED MASONRY		PARTIAL SPRINKLE		40.950634 -73.886259		SCHOOL - HIGH	\$41,061,742		\$1.661.273 \$42.723.015
6	5 ROBERT C. DODSON SCHOOL	105 AVONDALE RD	YONKERS		USA	10710 0	307 01		BLD MASONRY-NON COMBU		PARTIAL SPRINKLE		40.968135 -73.828485		SCHOOLELMHIMULTBLD	\$36,218,809		\$998.190 \$37,216,999
6	6 WILLIAM BOYCE THOMPSON SCHOOL	1061 N BROADWAY	YONKERS		USA	10701 0	307 01		BLD MASONRY-NON COMBU		PARTIAL SPRINKLE		40.970587 -73.885573		SCHOOLELMHIMULTBLD	\$26,440,253		\$2,459,748 \$28,900,001
7	7 PS 5	118 LOCKWOOD AVE	YONKERS		USA	10701 0	249 01		BLD JOISTED MASONRY		SPRINKLERED	1884	40.94759 -73.869589		SCHOOLELMHIMULTBLD	\$16,957,949		\$641 008 \$17 598 957
8	8 THOMAS CORNELL ACADEMY	15 SAINT MARYS ST	YONKERS		USA	10701 0	01	SCHOOL-ELEM	JOISTED MASONRY		NON-SPRINKLERED		40.930026 -73.898914		SCHOOL - ELEM	910,301,343		\$700.000 \$700.000
0	9 MONTESSORI SCHOOL 27	132 VALENTINE LN	YONKERS		USA	10705 0	237 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.916125 -73.903878		SCHOOLELMHIMULTBLD	\$11.869.215		\$456,767 \$12,325,982
10	10 MARTIN LUTHER KING, JR. ACADEMY MODULAR	135 LOCUST HILL AVE	YONKERS		USA	10701 0	323 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.939119 -73.895294		SCHOOLELMHIMULTBLD	\$1,623,359		\$7.379 \$1.630.738
10	11 MARTIN LUTHER KING, JR. ACADEMY	135 LOCUST HILL AVE	YONKERS		USA	10701 0	235 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.939119 -73.895294		SCHOOLELMHIMULTBLD	\$15,652,108		\$833,210 \$16,485,318
11	12 PS 22	1408 NEPPERHAN AVE	YONKERS		USA	10703 0	251 01		BLD JOISTED MASONRY		SPRINKLERED	1914	40.973017 -73.870882		SCHOOLELMHIMULTBLD	\$11,237,791		\$605,032 \$11,842,823
	13 PS 22 MODULAR	1408 NEPPERHAN AVE	YONKERS		USA	10703 0	303 01	SCHOOLELMHIMULTE			SPRINKLERED	2000	40.973017 -73.870882		SCHOOLELMHIMULTBLD	\$1,238,729		\$5,534 \$1,244,263
40	14 THOMAS CORNELL ACADEMY HALL	12 SAINT MARYS ST	YONKERS		USA	10701 0	01	GYMNASIUM	JOISTED MASONRY		NON-SPRINKLERED	1920	40.973017 -73.870882		GYMNASIUM	\$1,230,729		\$300.000 \$300.000
42	15 CASIMIR PULASKI SCHOOL	150 KINGS CROSS		LE WESTCHESTER NY	USA	10583 0	270 03		BLD JOISTED MASONRY		NON-SPRINKLERED		40.981741 -73.818937		SCHOOLELMHIMULTBLD	\$14,266,912		\$383.872 \$14.650.784
13	16 YONKERS MIDDLE/HIGH SCHOOL	150 ROCKLAND AVE	YONKERS		USA	10705 0	261 01	SCHOOLEDWHWOLTE SCHOOL MIDDLE	FIRE RESISTIVE		NON-SPRINKLERED		40.925685 -73.886283		SCHOOLEDMINGLIBED SCHOOL MIDDLE	\$71.020.076		\$1.662.236 \$72.682.312
45	17 CROSS HILL ACADEMY	160 BOLMER AVE	YONKERS		USA	10703 0	280 01	SCHOOL MIDDLE	MASONRY-NON COMBU		NON-SPRINKLERED		40.923085 -73.886283		SCHOOL MIDDLE	\$44,239,058		\$1,403,174 \$45,642,232
46	18 YONKERS MONTESSORI ACADEMY	160 WOODLAWN AVE	YONKERS		USA	10704 0	295 01		BLD MASONRY-NON COMBU		PARTIAL SPRINKLE		40.902639 -73.876236		SCHOOL MIDDLE SCHOOLELMHIMULTBLD	\$77,794,112		\$1.898.121 \$79.692.233
16	19 PAIDEIA SCHOOL 15	175 WEST CHESTER AVE	YONKERS		USA	10707 0	357 01		BLD MASONRY-NON COMBU			1925	40.90/491 -/3.86260/		SCHOOLELMHIMULTBLD	\$26,806,754		\$634.615 \$27.441.369
1/	20 KHALIL GIBRAN SCHOOL MODULAR	1/5 WEST CHESTER AVE 18 ROSEDALE RD	YONKERS		USA	10707 0	367 01	SCHOOLELMHIMULTE			SPRINK RATED NS NON-SPRINKLERED		40.961159 -73.827443		SCHOOLELMHIMULTBLD	\$26,806,754		
18																		\$4,919 \$766,344
18	21 KHALIL GIBRAN SCHOOL	18 ROSEDALE RD	YONKERS		USA	10710 0	235 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.960711 -73.837475		SCHOOLELMHIMULTBLD	\$11,050,192		\$660,078 \$11,710,270
19	22 SAUNDERS HIGH SCHOOL	183 PALMER RD	YONKERS		USA	10701 0	319 01	SCHOOL - HIGH	MASONRY-NON COMBU		PARTIAL SPRINKLE		40.942731 -73.870491		SCHOOL - HIGH	\$88,416,992		\$3,518,037 \$91,935,029
20	23 LAS HERMANAS MIRABAL COMMUNITY SCHOOL	195 MCLEAN AVE	YONKERS		USA	10705 0	232 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.913496 -73.890732		SCHOOLELMHIMULTBLD	\$17,741,970		\$774,338 \$18,516,308
21	24 CESAR CHAVEZ SCHOOL	20 CEDAR PL	YONKERS		USA	10705 0	333 01		BLD MOD FIRE RESISTIVE		SPRINKLERED	2000	40.92561 -73.896659	RC	S 21 SCHOOLELMHIMULTBLD	\$25,667,944		\$737,924 \$26,405,868
22	25 BARACK OBAMA SCHOOL FOR SOCIAL JUSTICE	201 PALISADE AVE	YONKERS		USA	10703 0	279 01	SCHOOL - ELEM	MASONRY-NON COMBU		SPRINKLERED	1930	40.940812 -73.893529		SCHOOL - ELEM	\$39,069,018		\$1,918,603 \$40,987,621
23	26 ENRICO FERMI SCHOOL	27 POPLAR ST	YONKERS		USA	10701 0	285 01	SCHOOLELMHIMULTE			NON-SPRINKLERED		40.931333 -73.891109		SCHOOLELMHIMULTBLD	\$33,267,057		\$1,062,245 \$34,329,302
24	27 PS 30 MODULAR	30 NEVADA PL	YONKERS		USA	10708 0	361 01	SCHOOLELMHIMULTE			NON-SPRINKLERED		40.929685 -73.844117		SCHOOLELMHIMULTBLD	\$804,472		\$4,919 \$809,391
24	28 PS 30	30 NEVADA PL	YONKERS		USA	10708 0	261 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.929685 -73.844117		SCHOOLELMHIMULTBLD	\$11,400,956		\$666,028 \$12,066,984
25	29 PEARLS HAWTHORNE SCHOOL	350 HAWTHORNE AVE	YONKERS		USA	10705 0	296 01		BLD MASONRY-NON COMBU		NON-SPRINKLERED		40.920163 -73.903014		SCHOOLELMHIMULTBLD	\$41,585,388		\$1,048,956 \$42,634,344
26	30 PATRICIA A. DICHIARO SCHOOL MODULAR	373 BRONXVILLE RD	YONKERS		USA	10708 0	361 01	SCHOOLELMHIMULTE			NON-SPRINKLERED		40.946682 -73.841323		SCHOOLELMHIMULTBLD	\$804,472		\$4,919 \$809,391
26	31 PATRICIA A. DICHIARO SCHOOL	373 BRONXVILLE RD	YONKERS		USA	10708 0	262 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.946682 -73.841323		SCHOOLELMHIMULTBLD	\$13,688,608		\$569,703 \$14,258,311
27	32 LINCOLN MODULAR 1	373 KNEELAND AVE	YONKERS		USA	10704 0	457 01	SCHOOL - HIGH	NON-COMBUSTIBLE		NON-SPRINKLERED		40.922348 -73.873064		SCHOOL - HIGH	\$365,333		\$18,477 \$383,810
28	33 LINCOLN MAINTENANCE GARAGE	375 KNEELAND AVE	YONKERS		USA	10704 0	173 01	UTILITY BLDG	JOISTED MASONRY		SPRINKLERED	1972	40.922379 -73.873012	RC		\$205,142		\$544,014 \$749,156
28	34 LINCOLN HIGH SCHOOL	375 KNEELAND AVE	YONKERS		USA	10704 0	304 01	SCHOOL - HIGH	FIRE RESISTIVE		PARTIAL SPRINKLE		40.922379 -73.873012	RC	21 SCHOOL - HIGH	\$76,789,576		\$2,170,296 \$78,959,872
28	35 LINCOLN MODULAR 2	375 KNEELAND AVE	YONKERS		USA	10704 0	457 01	SCHOOL - HIGH	NON-COMBUSTIBLE		NON-SPRINKLERED		40.922379 -73.873012	RC		\$365,333		\$3,156 \$368,489
28	36 LINCOLN MODULAR 3	375 KNEELAND AVE	YONKERS		USA	10704 0	457 01	SCHOOL - HIGH	NON-COMBUSTIBLE		NON-SPRINKLERED		40.922379 -73.873012	RC		\$365,333		\$4,040 \$369,373
29	37 WESTCHESTER HILLS SCHOOL 29	47 CROYDON RD	YONKERS		USA	10710 0	01		BLD MASONRY-NON COMBU		NON-SPRINKLERED		40.977288 -73.834841		SCHOOLELMHIMULTBLD			\$1,152,392 \$1,152,392
30	38 PAIDEIA SCHOOL 24 MODULAR	50 COLIN ST	YONKERS		USA	10701 0	323 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.949812 -73.873868		SCHOOLELMHIMULTBLD	\$1,623,359		\$7,379 \$1,630,738
30	39 PAIDEIA SCHOOL 24	50 COLIN ST	YONKERS		USA	10701 0	251 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.949812 -73.873868		SCHOOLELMHIMULTBLD	\$8,547,395		\$638,254 \$9,185,649
31	40 PS 9	53 FAIRVIEW ST	YONKERS		USA	10703 0	241 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.944101 -73.888556		SCHOOLELMHIMULTBLD	\$12,084,948		\$606,515 \$12,691,463
32	41 PS 23	56 VAN CORTLANDT PK AV			USA	10701 0	237 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.929818 -73.888077		SCHOOLELMHIMULTBLD	\$17,611,479		\$755,347 \$18,366,826
33	42 RIVERSIDE HIGH SCHOOL	565 WARBURTON AVE	YONKERS		USA	10701 0	334 01	SCHOOL - HIGH	MASONRY-NON COMBU		SPRINKLERED	1992	40.955469 -73.896529		SCHOOL - HIGH	\$42,009,614		\$1,255,955 \$43,265,569
34	43 MUSEUM SCHOOL 25	579 WARBURTON AVE	YONKERS		USA	10701 0	242 01		BLD JOISTED MASONRY	3 47,830	NON-SPRINKLERED		40.956555 -73.895343		SCHOOLELMHIMULTBLD	\$11,579,351		\$747,736 \$12,327,087
35	44 ROSEMARIE ANN SIRAGUSA SCHOOL MODULAR	60 CRESCENT PL	YONKERS		USA	10704 0	323 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.917333 -73.849682		SCHOOLELMHIMULTBLD	\$1,623,359		\$7,379 \$1,630,738
35	45 ROSEMARIE ANN SIRAGUSA SCHOOL	60 CRESCENT PL	YONKERS		USA	10704 0	221 01	SCHOOL PRESCH	JOISTED MASONRY		NON-SPRINKLERED		40.917333 -73.849682		SCHOOL PRESCH	\$10,790,729		\$784,196 \$11,574,925
36	46 WAREHOUSE	60 FULLERTON AVENUE	YONKERS		USA	10704 0	01	WAREHOUSE - OTH	MASONRY-NON COMBU		SPRINKLERED	1968						\$1,537,393 \$1,537,393
37	47 ROOSEVELT HIGH SCHOOL EARLY COLLEGE STU		YONKERS		USA	10710 0	323 01	SCHOOL - HIGH	MASONRY-NON COMBU		PARTIAL SPRINKLE		40.953849 -73.844782	RC	S 21 SCHOOL - HIGH	\$65,674,425		\$2,257,606 \$67,932,031
38	48 MONTESSORI SCHOOL 31	7 RAVENSWOOD RD	YONKERS		USA	10710 0	243 01		BLD JOISTED MASONRY		NON-SPRINKLERED		40.953189 -73.847754		SCHOOLELMHIMULTBLD	\$8,857,981		\$640,116 \$9,498,097
39	49 PS 17 MODULAR	745 MIDLAND AVE	YONKERS	WESTCHESTER NY	USA	10704 0	323 01	SCHOOLELMHIMULTE	BLD JOISTED MASONRY	2 5,026	NON-SPRINKLERED	2000	40.935519 -73.866488		SCHOOLELMHIMULTBLD	\$1,623,359		\$7,379 \$1,630,738
39	50 PS 17	745 MIDLAND AVE	YONKERS	WESTCHESTER NY	USA	10704 0	249 01	SCHOOLELMHIMULTE	BLD JOISTED MASONRY	4 43,770	NON-SPRINKLERED	1903	40.935519 -73.866488		SCHOOLELMHIMULTBLD	\$10,917,843		\$482,275 \$11,400,118
40	51 EUGENIO MARIA de HOSTOS SCHOOL	75 MORRIS ST	YONKERS	WESTCHESTER NY	USA	10705 0	237 01	SCHOOLELMHIMULTE	SLD JOISTED MASONRY	2 72.000	SPRINKLERED	1991	40.922338 -73.900135		SCHOOLELMHIMULTBLD	\$17.056,713		\$719.199 \$17.775.912
41	52 VIVE/PATHWAYS TO SUCCESS	75 RIVERDALE AVE	YONKERS	WESTCHESTER NY	USA	10701 0	215 01	SCHOOL PRESCH	JOISTED MASONRY	2 51.820	NON-SPRINKLERED	1972	40.930808 -73.900649		SCHOOL PRESCH	\$11,132,304		\$684.089 \$11.816.393
42	53 PS 16 ANNEX	750 N BROADWAY	YONKERS		USA	10701 0	01	SCHOOL - ELEM	JOISTED MASONRY		NON-SPRINKLERED		40.960135 -73.886419		SCHOOL - ELEM			\$250,000 \$250,000
43	54 PS 16	759 N BROADWAY	YONKERS		USA	10701 0	257 01		BLD JOISTED MASONRY		SPRINKLERED	1902	40.960339 -73.887392		SCHOOLELMHIMULTBLD	\$10.861.776		\$495.083 \$11.356.859
44	55 ELLA FITZGERALD ACADEMY	77 PARK HILL AVE	YONKERS		USA	10701 0	236 01		BLD JOISTED MASONRY		SPRINKLERED	1904	40.928021 -73.892715		SCHOOLELMHIMULTBLD	\$26,412,522		\$1,028,879 \$27,441,401

Building Matrix Total Value: \$1,094,290,916 Grand Total: \$1,094,290,916

# **Yonkers City School District**

#### **Bundled Claims Services**

#### **Senior Customer Service Executive**

Bill Salvatore 201-209-4595 william.salvatore@zurichna.com

- Facilitates transition to Zurich
- Single point of contact & claims / service liaison

### **Zurich Care Center / Claim Reporting**

- Available 365 days a year, 24 hours a day, 7 days a week
- After-hours emergency response service for catastrophic losses
- Online reporting options accessible from any smartphone, tablet or computer

## **Property Claims Services**

Zurich can help manage small to highly complex property claims. Our dedicated Property claim professionals are committed to delivering proactive and timely intervention and our senior-level adjusters bring an average 20 years of experience to handle more sophisticated claims. Additionally, our team conducts year-round planning to help ensure we are well prepared to serve you in the event of a loss. We consistently audit our resources, test our processes, and optimize our approach to promote continuous improvement.

# We can help you:

- Respond immediately to catastrophic events
- Gain 365/24/7 access to a vast national network of experts
- Identify current and future risks through advanced applications of data
- Maximize salvage recoveries through Zurich industry contacts
- Pursue opportunities to recover costs and improve overall program performance
- Conduct year-round planning to help ensure we are well prepared to serve you in the event of a loss
- Consistently audit our resources, test our processes and optimize our approach to promote continuous improvement



# **Areas of Specialization**

- Machinery and Equipment
- Construction and Builders Risk
- Financial Services
- Healthcare
- Marine
- Energy
- Auto
- Exploration and Production
- Real Estate





# Zurich Resilience Solutions Risk Engineering Proposal for

# **Yonkers Public Schools**

05/03/2024

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# Introduction

Zurich Services Corporation (ZSC) seeks to be your Machinery Breakdown risk engineering provider of choice. Our team works closely with customers to provide jurisdictionally mandated boiler and pressure vessel inspections and equipment related risk engineering services.

This Machinery Breakdown Risk Engineering service proposal has been tailored to your specific operations, equipment, and exposures. Our team is available to review the enclosed details and customize them to further meet your needs.

The conditions set forth below are valid for the next 120 days. Services described will be provided through the agreed upon term beginning with your acceptance of this proposal.

A designated ZSC Machinery Breakdown Risk Engineer will serve as your main contact and will be responsible for ensuring the proposed Risk Engineering services are provided.

# **Proposed Machinery Breakdown Risk Engineering Services**

Service Category	Description	Service Fee*
Jurisdictionally Mandated Boiler and Pressure Vessel Inspections	Boiler and pressure vessel inspections required to maintain operational compliance with the Rules and Regulations of the jurisdiction in which the equipment is domiciled.  Services provided by National Board of Boiler Inspectors (NBBI) and local jurisdictional commissioned engineers.  Includes 39 locations with 64 objects requiring an anticipated 25 visits.	30,000.00

#### Total Fee Service Summary \$ 30,000.00

#### **Yonkers Public Schools**

Service Locations						
		II a				
Address	Services	City	State	Country		

# Key features of the field servicing

Our team will schedule visits in accordance with your preferences. The scope of each ZSC Risk Engineering visit will follow all mutually defined service requirements and include:

Prior scheduling and confirmation of the visit date, time, and agenda.

<sup>\*</sup>Service Fee includes travel time, expenses, taxes, and account coordination support.



An opening conference to plan for efficient use of facility personnel's time.

A facility tour to observe, inspect or review selected equipment and operations.

A closing conference to discuss inspection results and observations with a final review to include potential risk improvement advice.

Other ZSC Risk Engineering services that may be beneficial include\*:

- Cyber Risk Assessment and Risk Management
- MOVUS FitMachine Continuous Condition Monitoring
- Fuel Fired Equipment Safety Surveys (CO Exposures)
- Machinery Breakdown Equipment Focused Risk Assessments
- MSHA and Non-jurisdictional Pressure Equipment Inspections
- Electrical/Mechanical Infrared Thermography Inspection Services
- Dissolved Gas Analysis of Transformer Insulating Fluid
- Customized Training for the Operation and Care of Boilers, Pressurized Equipment and Machinery

#### **Our Technology**

Following the risk management decision making process, ZSC Risk Engineering has created technology platforms to support Risk Managers at every step. Our technology combines with our personal service to create seamless servicing. Our state-of-the-art **Zurich On-Site** is our mobile report writing application which allows our engineers to communicate to customer sites and risk management in real time and is one of a kind in the industry. Our **Zurich Risk Advisor** is an interactive tool that can allow anyone to grade their own location, learn more about each Risk Factor, or access helpful resources. **Benchmarking** helps you understand strengths and weakness within your business, as well as compared to your peers. Finally, My Zurich is our interactive award-winning customer portal which is available 24 hours a day to manage your risks. Learn more here: Link

If you have questions or would like to proceed with the services outlined, please contact me. Keith Myers

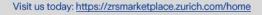
RE Title: Risk Engineering Consultant

RE Email Address: keith.myers@zurichna.com

# Discover trusted Innovative soluti

#### Introducing the Zurich Resilience Solutions Marketplace

- · Discover trusted risk services and solutions
- Innovative solutions to protect people, property, and more
- Questions about a solution or want to buy? Contact us in the Marketplace, we're here to help!





<sup>\*</sup>To learn more about these services or obtain a fee proposal, please contact me.



The Zurich Services Corporation
Zurich Resilience Solutions I Risk Engineering
1299 Zurich Way, Schaumburg, Illinois 60196-1056
800.982.5964 <a href="https://www.zurichna.com">www.zurichna.com</a>

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# Risk Engineering Proposal

# **Yonkers City School District**

05/03/2024



#### Introduction

The Zurich Services Corporation (ZSC) and our Risk Engineering team is committed to delivering products and services to help you achieve your business objectives. We look forward to working with **Yonkers City School District**, **Nausch, Hogan & Murray, Inc.**, and your Zurich Underwriter, **Julia Hodnett**, to help reduce your total cost of risk.

This fee-based ZSC Risk Engineering services proposal is based on our initial review of your operations, exposures and losses. We are available to review this proposal and customize it to further meet your needs and wishes.

Upon acceptance, a designated ZSC Risk Engineer will act as your point of contact and be responsible for providing the proposed Risk Engineering services.

## **Proposed Risk Engineering Services**

Service	Description	Locations	Service Fee*			
Property Assessments	ZSC Risk Engineer will conduct focused field surveys that include the evaluation of facility construction, occupancy, protection and exposures (COPE), the review of management programs, interdependency and contingency exposures, business interruption resilience, natural hazards exposure, and the development of risk improvement advice and loss scenarios.	Based on 4 risk assessment site visits	\$14,400			
	Total Fee Service Summary**					

<sup>\*</sup>Service Fee includes travel time, expenses, taxes, and account coordination support.

#### **Property Site Risk Assessments**

#	Address	City	State	Country
1	160 Woodlawn Ave	Yonkers	NY	USA
2	183 Palmer Rd	Yonkers	NY	USA

# Key features of the field servicing



<sup>\*\*</sup> All fee quotes are valid for ninety (90) days from the date of the quotation. Beyond that, quotations will require reconfirmation and/or adjustment.

We will schedule visits in accordance with your preferences, and the scope of each ZSC Risk Engineering assessment will follow the service requirements. This will include:

- Confirmation of the scheduled visit prior to the visit date including an agenda
- An opening conference to plan for efficient use of the facilities management's time
- Facility tour
- Witnessing and/or review of selected fire protection tests as required
- A closing conference discussing the survey's results, including obtaining feedback on risk improvement advice

#### **Additional Services**

Other possible ZSC Risk Engineering services that may be beneficial may include\*:

- Machinery Breakdown Services
- Plan review, project management, and other special requests as directed by customer and broker
- Global Property Fire Protection Course
- Property appraisals
- Thermographic scanning
- Business Resilience Services
- Climate Change Resilience Services

#### **Our Technology**

Following the risk management decision making process, ZSC Risk Engineering has created technology platforms to support Risk Managers at every step. Our technology combines with our personal service to create seamless servicing. Our state-of-the-art **Zurich On-Site** is our mobile report writing application which allows our engineers to communicate to customer sites and risk management in real time and is one of a kind in the industry. **Benchmarking** helps you understand strengths and weakness within your business, as well as compared to your peers. **My Zurich** is our interactive award-winning customer portal that is available 24 hours a day to manage your risks. Finally, our **Zurich Risk Advisor App** is an interactive tool that can allow anyone to grade their own location, learn more about each Risk Factor, or access helpful resources. Learn more here: Link



<sup>\*</sup>To learn more about these services or obtain a fee proposal, please contact me.

If you have questions or would like to proceed with the services outlined, please contact me.

William Carter
Sr. Risk Engineering Consultant
william.carter@zurichna.com

Learn more about us at https://www.zurichna.com/risk

# **Introducing the Zurich Resilience Solutions Marketplace**



- Discover trusted risk services and solutions
- Innovative solutions to protect people, property, data, and more
- Questions about a solution or want to buy? Contact us in the Marketplace, we're here to help!





This is intended as a general description of certain types of risk engineering services available to qualified customers through The Zurich Services Corporation. The Zurich Services Corporation does not guarantee any particular outcome and there may be conditions on your premises or within your organization, which may not be apparent to us. You are in the best position to understand your business and your organization and to take steps to minimize risk, and we wish to assist you by providing the information and tools to help you assess your changing risk environment. Risk Engineering services are provided by The Zurich Services Corporation.

\*Additional Risk Engineering Services are available on a fee-for-service basis plus applicable travel costs. Please contact your dedicated Risk Engineering point of contact for more information.

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# **Policy Changes**

Insured Name Yonkers Public Schools	Policy Number TBD	Effective Date 07/01/2024	Endorsement Number
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# THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under:

# The Zurich Edge II Policy

Type(s) of Change(s)				
	Name of Insured		Mailing Address of Insured	
	Policy Number		Company	
	Effective/Expiration Date		Legal Status of Insured/Business of Insured	
	Payment Plan		Premium Determination	
X	Additional Interested Parties		Coverage Forms and Endorsements	
	Limits/Exposures		Deductibles	
	Covered Property/Location Description		Classification/Class Codes	
	Rates		Underlying Insurance	

#### **CHANGE (S)**

It is hereby understood and agreed upon that the following schedule of additional interested parties is added.

Insured Premises Address	Additional Insured	Description of Covered Property
150 King Cross	Sterling National Bank	Equipment
Scarsdale NY	400 Rella Boulevard	
	Montebello, NY 10940	
150 Rockland Avenue	Sterling National Bank	Equipment
Yonkers, NY	400 Rella Boulevard	
	Montebello, NY 10940	
375 Kneeland Avenue	Sterling National Bank	Equipment
Yonkers, NY	400 Rella Boulevard	, ,
	Montebello, NY 10940	
350 Hawthorne Avenue	Sterling National Bank	Equipment
Yonkers, NY	400 Rella Boulevard	
	Montebello, NY 10940	
1061 N. Broadway	Sterling National Bank	Equipment
Yonkers, NY	400 Rella Boulevard	
344	Montebello, NY 10940	
160 Bolmer Avenue	Sterling National Bank	Equipment
Yonkers, NY	400 Rella Boulevard	
	Montebello, NY 10940	

EDGE II-303-B (07/20)

All other terms, conditions and limitations of this Policy remain unchanged.



# **Policy Changes**

Insured Name Yonkers Public Schools	Policy Number TBD	Effective Date 07/01/2024	Endorsement Number
--	-------------------	---------------------------	--------------------

# THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under:

# The Zurich Edge II Policy

Type(s) of Change(s)					
	Name of Insured		Mailing Address of Insured		
	Policy Number		Company		
	Effective/Expiration Date		Legal Status of Insured/Business of Insured		
	Payment Plan		Premium Determination		
X	Additional Interested Parties		Coverage Forms and Endorsements		
	Limits/Exposures		Deductibles		
	Covered Property/Location Description		Classification/Class Codes		
	Rates		Underlying Insurance		

#### **CHANGE (S)**

It is hereby understood and agreed upon that the following schedule of Loss Payee is added.

Additional interest	Description of Covered Property	Loss Payee Name and Address	Loss Payable	Lender's Loss Payee
160 Bolmer Avenue Yonkers, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	Х	X
1061 N. Broadway Yonkers, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	х	Х
350 Hawthorne Avenue Yonkers, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	Х	Х

375 Kneeland Avenue Yonkers, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	Х	Х
150 Rockland Avenue Yonkers, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	Х	X
150 King Cross Scarsdale, NY	Equipment	Sterling National Bank 400 Rella Boulevard Montebello, NY 10940	Х	Х

All other terms, conditions and limitations of this Policy remain unchanged.



# THIS DISCLOSURE DOES NOT GRANT ANY COVERAGE OR CHANGE THE TERMS AND CONDITIONS OF ANY COVERAGE UNDER ANY POLICY.

# DISCLOSURE OF IMPORTANT INFORMATION RELATING TO TERRORISM RISK INSURANCE ACT

#### **SCHEDULE\***

Premium attributable to risk of loss from certified acts of terrorism for lines of insurance subject to TRIA:

\$12,860.00

#### A. Disclosure of Premium

In accordance with the federal Terrorism Risk Insurance Act ("TRIA"), as amended, we are required to provide you with a notice disclosing the portion of your premium, if any, attributable to the risk of loss from terrorist acts certified under that Act for lines subject to TRIA. That portion of premium attributable is shown in the Schedule above. The premium shown in the Schedule above is subject to adjustment upon premium audit, if applicable.

# B. Disclosure of Federal Participation in Payment of Terrorism Losses

You should know that where coverage is provided by this policy for losses resulting from certified acts of terrorism, the United States Government may pay up to 80% of insured losses exceeding the statutorily established deductible paid by the insurance company providing the coverage.

#### C. Disclosure of \$100 Billion Cap on All Insurer and Federal Obligations

If aggregate insured losses attributable to terrorist acts certified under TRIA exceed \$100 billion in a calendar year (January 1 through December 31) and an insurer has met its deductible under the program, that insurer shall not be liable for the payment of any portion of the amount of such losses that exceeds \$100 billion, and in such case insured losses up to that amount are subject to pro rata allocation in accordance with procedures established by the Secretary of Treasury.

#### D. Availability

As required by TRIA, we have made available to you for lines subject to TRIA coverage for losses resulting from acts of terrorism certified under TRIA with terms, amounts and limitations that do not differ materially from those for losses arising from events other than acts of terrorism.

#### E. Definition of Act of Terrorism under TRIA

TRIA defines "act of terrorism" as any act that is certified by the Secretary of the Treasury, in accordance with the provisions of the federal Terrorism Risk Insurance Act ("TRIA"), to be an act of terrorism. The Terrorism Risk Insurance Act provides that the Secretary of Treasury shall certify an act of terrorism:

- 1. To be an act of terrorism;
- 2. To be a violent act or an act that is dangerous to human life, property or infrastructure;
- 3. To have resulted in damage within the United States, or outside of the United States in the case of an air carrier (as defined in section 40102 of Title 49, United States Code) or a United States flag vessel (or a vessel based principally in the United States, on which United States income tax is paid and whose insurance coverage is subject to regulation in the United States), or the premises of a United States mission; and
- **4.** To have been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

<sup>\*</sup>Any information required to complete this Schedule, if not shown above, will be shown in the quote or proposal.

No act may be certified as an "act of terrorism" if the act is committed as part of the course of a war declared by Congress (except for workers' compensation) or if losses resulting from the act, in the aggregate for insurance subject to TRIA, do not exceed \$5,000,000.

From: Doreen McLoughlin

**Sent:** Tuesday, April 16, 2024 9:17 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: David Mullins <dmullins@nhmurray.co.uk>

Sent: Tuesday, April 16, 2024 7:45 AM

To: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Doreen McLoughlin@nhmurray.com>

Cc: Cindy Davis <cdavis@nhmurray.com>; Anthony Picariello <anthpica@nhmurray.co.uk>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Alex,

#### Had this offer from Alcor:

"Generally on something like this we would look to write a 25x25 to try and get a good balance of a fairly rated premium along with a still healthy RoL. We would prefer not to include the TRIA. It's very hard to tell without modelling but I'd anticipate around USD 750k less 20% for a 25x25 as a really rough non-binding thought."

Best Rgds,

David

From: Doreen McLoughlin

Sent: Thursday, April 25, 2024 8:41 AM

**To:** Doreen McLoughlin

**Subject:** FW: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: David Mullins <dmullins@nhmurray.co.uk>

Sent: Thursday, April 25, 2024 7:37 AM

To: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Doreen McLoughlin <dmcloughlin@nhmurray.com>

Cc: Cindy Davis <cdavis@nhmurray.com>; Anthony Picariello <anthpica@nhmurray.co.uk>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Alex,

The Apollo quote/ VRI:

As a VRI I would be at following terms:

P25m per occ x 250k AOP deductible @ 1.5m less 20%

500k AOP @ 1.4m less 20%

Other T&Cs tba

Best Rgds,

David

From: Doreen McLoughlin

**Sent:** Friday, May 3, 2024 12:12 PM

**To:** Doreen McLoughlin

**Subject:** Beazley UK Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: David Mullins <dmullins@nhmurray.co.uk>

Sent: Friday, May 3, 2024 11:53 AM

To: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Doreen McLoughlin <dmcloughlin@nhmurray.com>

Cc: Cindy Davis <cdavis@nhmurray.com>; Anthony Picariello <anthpica@nhmurray.co.uk>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Alex,

Beazley have now reviewed and rated this: (comments are based on a Primary USS 50 Mio)

"I don't think we can compete then.

The USD 25m xs USD 25m was not worth very much at all (all the premium is basically in the first USD 25m). However, if you then wrote a 10% line, it would just about earn enough to meet the AFB USD 50k min premium."

Best Rgds,

David

From: Doreen McLoughlin

**Sent:** Monday, April 15, 2024 10:21 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Justin Moran < Justin. Moran@aspen-insurance.com>

Sent: Friday, April 12, 2024 6:27 AM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

#### Doreen

Thanks for checking in. Unfortunately, we'd still need that inland marine piece in order to consider. We'll have to pass here. Please let me know if you have any questions.

#### Thanks again

#### **Justin Moran**

Vice President - US Fine Arts Lead Underwriter US Inland Marine Division

<u>Justin.Moran@aspen-insurance.com</u> M + 1 917 612 5700



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http://www.aspen.co/About-Us/corporate--regulatory-information/.

From: Doreen McLoughlin

**Sent:** Friday, April 26, 2024 9:27 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Strohsahl, Steve <steve.strohsahl@axaxl.com>

Sent: Thursday, April 25, 2024 5:12 PM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Confidential

Hi Doreen,

Sorry for my delay in getting back to you. Unfortunately this one still isn't within our appetite so I will have to pass again this year.

Best Regards, Steve



# Steve Strohsahl

Senior Underwriter Property Insurance AXA XL, a division of AXA

Brookfield Place, 225 Liberty Street, 40<sup>th</sup> Floor New York, New York 10281

Email: Steve.Strohsahl@axaxl.com

Tel: +1 (212) 915-6351 Mobile: +1 (718) 753-5600

axaxl.com

From: Doreen McLoughlin

Sent: Wednesday, April 17, 2024 8:17 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Harwell, Connie < Connie. Harwell@msig-na.com>

Sent: Tuesday, April 16, 2024 7:14 PM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Some people who received this message don't often get email from connie.harwell@msig-na.com. Learn why this is important

#### Hi Doreen,

Hope you are doing well too. Thank you for the submission. Unfortunately there has been no changes in our underwriting appetite and this risk is still out of appetite for us. Sorry we can't help but appreciate the consideration. Best of luck with this placement.

Best Regards,

Connie Harwell

AVP – Marine Underwriting Manager, West Zone Mitsui Sumitomo Marine Management (U.S.A.), Inc.

Office: (818) 738-7463 Cell: (908) 432-5677

Email: Connie. Harwell@msig-na.com



777 South Figueroa Street Suite 3600 (36<sup>th</sup> Floor) Los Angeles, CA 90017

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From: McGroarty, William <William.McGroarty@phly.com>

Sent: Thursday, April 11, 2024 3:08 PM

To: Doreen McLoughlin
Cc: Harrison, Sean

**Subject:** Fwd: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Attachments: YPS Property Submission 2024.pdf; YPS Property Loss Reports 07 01 2011 to 04 10 2024

as of 04 08 2024.pdf

You don't often get email from william.mcgroarty@phly.com. Learn why this is important

Hi Doreen,

Our stance has not changed in the past year, but I do appreciate you bringing this opportunity our way.

The only areas we have been successful public school business is on the premises environmental for things like lead, asbestos and mold. Or on the student accident policies.

Please let me know if either of those areas would be an opportunity.

I have included Sean Harrison on the environmental side of things to take a quick look.

Let us know either way, thanks!

Best,

#### Bill McGroarty

Marketing Representative Philadelphia Insurance Companies A Member of the Tokio Marine Group

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O: 516-493-4444 | M: 516-418-0276 | William.McGroarty@phly.com

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From: Doreen McLoughlin

**Sent:** Monday, April 15, 2024 10:16 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Rob Smith <Rob.Smith@rlicorp.com> Sent: Thursday, April 11, 2024 6:02 PM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Doreen,

There is no need to forward this submission via a wholesale broker. It is not within our appetite and will be declined.

Rob V. Smith – RLI Insurance Co.

AVP / E&S Property / Midwest-Northeast Region
O - (312) 361-8119

From: Doreen McLoughlin

**Sent:** Friday, April 26, 2024 12:40 PM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Maguire, Sarah <smaguire@sompo-intl.com>

Sent: Friday, April 26, 2024 11:54 AM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>; Maguire, Sarah

<smaguire@sompo-intl.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Hi Doreen,

Unfortunately the property also will not be a fit. Appreciate the look!

Best, Sarah



#### **Sarah Maguire**

Assistant Vice President Northeast Region Leader, Middle Market Commercial Specialty Property U.S. Sompo International, North America

1221 Avenue of the Americas, 19<sup>th</sup> Floor New York, NY 10020 Cell +1 (646) 369 6072 Email <a href="mailto:smaguire@sompo-intl.com">smaguire@sompo-intl.com</a> <a href="mailto:www.sompo-intl.com">www.sompo-intl.com</a>

From: Doreen McLoughlin

**Sent:** Wednesday, April 24, 2024 10:21 AM

**To:** Doreen McLoughlin

**Subject:** Yonkers Public Schools Property Insurance - Renewal July 1, 2024

From: Angel King <Angel\_King@swissre.com>

Sent: Tuesday, April 23, 2024 5:04 PM

To: Doreen McLoughlin < dmcloughlin@nhmurray.com>

Cc: Alex Jaroslawsky <ajaroslawsky@nhmurray.com>; Cindy Davis <cdavis@nhmurray.com>

Subject: RE: Yonkers Public Schools Property Insurance - Renewal July 1, 2024

Hey Doreen,

Thanks for the submission. I apologize, I meant to get back to you earlier. Over the last two years, I reviewed this deal and struggled with the amount of combustible construction (34%) and non-sprinklered values (40%). Additionally, I have concerns with the loss history, as the account has had frequent sizable losses over the years. These concerns still exist, and I unfortunately won't be able to quote this deal, especially on a single carrier basis.

Thanks again for the opportunity. Let me know if you to discuss further.

Thank You,

Angel King | Senior Underwriter | Vice President | Corporate Solutions | North America SR Corporate Solutions America Holding Corporation | 1301 Avenue of the Americas, 10019 New York, United States (USA)

Direct: +1 917 368 4133 Mobile: +1 203 435 1864 Email: Angel King@swissre.com

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