

HMH



Proposal #009255519

Prepared For

Enrico Fermi Sch Perf Arts

Attention:

Alyssa Colon-Garcia

acolon-garcia@yonkerspublicschools.org

For the Purchase of:

Into Reading K-6 Version 3 AM with HMH Readers

Prepared By

Thomas Rozzi

thomas.rozzi@hnhco.com

Please submit this proposal with your purchase order.

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For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Coupon Code: PRODPB5

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HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

Attention:
Alyssa Colon-Garcia
acolon-garcia@yonkerspublicschools.org

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Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

Proposal for Enrico Fermi Sch Perf Arts

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Amira						
Student Digital Licenses						
1804237	9780358522119 Amira Suite Student License Digital 6 Year	\$120.00	445	\$53,400.00	\$12,816.00	\$40,584.00
Total for Student Digital Licenses		\$40,584.00				
Teacher Digital Licenses						
1808264	9780358556732 Amira Suite Teacher License Digital 6 Year	\$348.00	15	\$5,220.00	\$5,220.00	
Total for Teacher Digital Licenses		\$0.00				
Total for Amira		\$40,584.00				
Grade 3						
Teacher Digital Licenses						
1808222	9780358553762 ¡Arriba la lectura! Teacher License Standalone 6 Year Grades K-6	\$450.00	2	\$900.00		\$900.00
Includes: ¡Arriba la lectura! Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$900.00				
A la Carte Items Available for Purchase						
Teacher Materials						
1746535	9780358086680 2020 ¡Arriba la lectura! Teacher Guide Set Grade 3	\$217.11	2	\$434.22	\$21.72	\$412.50
1721072	9781328522795 2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 3	\$58.11	2	\$116.22	\$5.82	\$110.40
1746540	9780358086734 ¡Arriba la lectura! Teaching Pal Set Grade 3	\$45.75	2	\$91.50	\$4.58	\$86.92
1721093	9781328523006 ¡Arriba la lectura! Tabletop Minilessons Reading Grade 3	\$37.35	2	\$74.70	\$3.74	\$70.96
1745961	9780358082385 ¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 3	\$1,424.51	2	\$2,849.02	\$142.46	\$2,706.56
1745398	9780358074205 Aventuras Revistas Student Magazine (quantity 6) Grade 3	\$56.00	2	\$112.00	\$5.60	\$106.40
1715029	9781328477378 ¡Arriba la lectura! Dual Language Implementation Guide Grade 3	\$32.46	2	\$64.92	\$3.26	\$61.66
1742536	9780358056539 ¡Arriba la lectura! Trade Classroom Library Set 6 with Take and Teach Lessons Grade 3	\$187.11	2	\$374.22	\$18.72	\$355.50
Student Materials						
1750585	9780358119654 2020 ¡Arriba la lectura! Student myBook Softcover Set 6 Year Print Grade 3	\$33.00	35	\$1,155.00	\$57.75	\$1,097.25
Total for A la Carte Items Available for Purchase		\$5,008.15				
Total for Grade 3		\$5,908.15				
Grade 3						
Teacher Digital Licenses						
1893293	9798202062865 Into Reading VRS3 Teacher License with HMH Digital Readers AM 6 Year Grades K-6	\$718.20	4	\$2,872.80		\$2,872.80
Package Includes: Into Reading Vsr3 Digital Teacher Resources 6 Year Grades K-6 HMH Readers Vrs3 Digital Library Teacher Resources 6 Year Grades K-6 Amira Suite Digital Teacher Resources 6 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$2,872.80				
A la Carte Items Available for Purchase						
Teacher Materials						
1886185	9798202028199 Into Reading Vrs3 Teacher's Guide Set Grade 3	\$197.35	4	\$789.40	\$39.48	\$749.92
1886173	9798202028137 Into Reading Vrs3 Teaching Pal Set Grade 3	\$41.50	4	\$166.00	\$8.32	\$157.68
1889792	9798202043390 Into Reading VRS3 Decodable Library Set Grade 3	\$1,294.99	4	\$5,179.96	\$259.00	\$4,920.96
Coupon Code: PRODPB5						
Send Check Payments to: HMH Education Company 14046 Collection Center Drive Chicago, IL 60693			Attention: Alyssa Colon-Garcia acolon-garcia@yonkerspublicschools.org		Send Orders to: orders@hnhco.com FAX: 800-269-5232	
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009255519	Sold:0000153018	Ship:0000153018	Page 2 of 7	Please submit this form with your purchase order		

Proposal for Enrico Fermi Sch Perf Arts

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1889902	9798202043734 Into Reading Vrs3 Vocabulary Cards Grade 3	\$25.75	4	\$103.00	\$5.16	\$97.84
1721086	9781328522931 Into Reading Tabletop Minilessons Reading Grade 3	\$33.91	4	\$135.64	\$6.80	\$128.84
1716737	9781328491633 Into Reading Tabletop Minilessons English Language Development Grade 3	\$33.91	4	\$135.64	\$6.80	\$128.84
1889866	9798202043567 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 3	\$1,295.00	4	\$5,180.00	\$259.00	\$4,921.00
1736150	9781328639127 Into Reading Focal Text Single Copy Set Grade 3	\$27.15	4	\$108.60	\$5.44	\$103.16
Student Materials						
1886031	9798202027420 Into Reading Vrs3 Student myBook Softcover Set 6 Year Print Grade 3	\$33.00	120	\$3,960.00	\$198.00	\$3,762.00
Total for A la Carte Items Available for Purchase				\$14,970.24		

Total for Grade 3 **\$17,843.04**

Grade 4

Teacher Digital Licenses

1808222	9780358553762 ¡Arriba la lectura! Teacher License Standalone 6 Year Grades K-6	\$450.00	2	\$900.00		\$900.00
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Includes:

¡Arriba la lectura! Digital Teacher Resources 6 Year Grades K-6
Access to Teacher's Corner

Total for Teacher Digital Licenses **\$900.00**

A la Carte Items Available for Purchase

Teacher Materials

1746536	9780358086697 2020 ¡Arriba la lectura! Teacher Guide Set Grade 4	\$217.11	2	\$434.22	\$21.72	\$412.50
1721073	9781328522801 2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 4	\$58.11	2	\$116.22	\$5.82	\$110.40
1746541	9780358086741 ¡Arriba la lectura! Teaching Pal Set Grade 4	\$45.75	2	\$91.50	\$4.58	\$86.92
1721094	9781328523013 ¡Arriba la lectura! Tabletop Minilessons Reading Grade 4	\$37.35	2	\$74.70	\$3.74	\$70.96
1745962	9780358082392 ¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 4	\$1,424.51	2	\$2,849.02	\$142.46	\$2,706.56
1745399	9780358074175 Aventuras Revistas Student Magazine (quantity 6) Grade 4	\$56.65	2	\$113.30	\$5.66	\$107.64
1715030	9781328477385 ¡Arriba la lectura! Dual Language Implementation Guide Grade 4	\$32.46	2	\$64.92	\$3.26	\$61.66
1742537	9780358056546 ¡Arriba la lectura! Trade Classroom Library Set 6 with Take and Teach Lessons Grade 4	\$187.11	2	\$374.22	\$18.72	\$355.50

Student Materials

1750586	9780358119661 2020 ¡Arriba la lectura! Student myBook Softcover Set 6 Year Print Grade 4	\$33.00	35	\$1,155.00	\$57.75	\$1,097.25
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Total for A la Carte Items Available for Purchase **\$5,009.39**

Total for Grade 4 **\$5,909.39**

Grade 4

Teacher Digital Licenses

1893293	9798202062865 Into Reading VRS3 Teacher License with HMH Digital Readers AM 6 Year Grades K-6	\$718.20	4	\$2,872.80		\$2,872.80
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Package Includes:

Into Reading Vsr3 Digital Teacher Resources 6 Year Grades K-6

HMH Readers Vrs3 Digital Library Teacher Resources 6 Year Grades K-6

Amira Suite Digital Teacher Resources 6 Year Grades K-6

Access to Teacher's Corner

Total for Teacher Digital Licenses **\$2,872.80**

A la Carte Items Available for Purchase

Teacher Materials

1886187	9798202028205 Into Reading Vrs3 Teacher's Guide Set Grade 4	\$197.35	4	\$789.40	\$39.48	\$749.92
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Coupon Code: PRODPB5

Attention:
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1886175	9798202028144 Into Reading Vrs3 Teaching Pal Set Grade 4	\$41.50	4	\$166.00	\$8.32	\$157.68
1889914	9798202043741 Into Reading Vrs3 Vocabulary Cards Grade 4	\$25.75	4	\$103.00	\$5.16	\$97.84
1721087	9781328522948 Into Reading Tabletop Minilessons Reading Grade 4	\$33.91	4	\$135.64	\$6.80	\$128.84
1716738	9781328491640 Into Reading Tabletop Minilessons English Language Development Grade 4	\$33.91	4	\$135.64	\$6.80	\$128.84
1889868	9798202043574 Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 4	\$1,295.00	4	\$5,180.00	\$259.00	\$4,921.00
1736151	9781328639134 Into Reading Focal Text Single Copy Set Grade 4	\$27.15	4	\$108.60	\$5.44	\$103.16
Student Materials						
1886047	9798202027505 Into Reading Vrs3 Student myBook Softcover Set 6 Year Print Grade 4	\$33.00	95	\$3,135.00	\$156.75	\$2,978.25
Total for A la Carte Items Available for Purchase				\$9,265.53		

Total for Grade 4 **\$12,138.33**

Grade 5

Teacher Digital Licenses

1808222	9780358553762 ¡Arriba la lectura! Teacher License Standalone 6 Year Grades K-6	\$450.00	2	\$900.00		\$900.00
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Includes:

¡Arriba la lectura! Digital Teacher Resources 6 Year Grades K-6
Access to Teacher's Corner

Total for Teacher Digital Licenses **\$900.00**

A la Carte Items Available for Purchase

Teacher Materials

1746537	9780358086703 2020 ¡Arriba la lectura! Teacher Guide Set Grade 5	\$217.11	2	\$434.22	\$21.72	\$412.50
1721074	9781328522818 2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 5	\$58.11	2	\$116.22	\$5.82	\$110.40
1746542	9780358086758 ¡Arriba la lectura! Teaching Pal Set Grade 5	\$45.75	2	\$91.50	\$4.58	\$86.92
1721095	9781328523020 ¡Arriba la lectura! Tabletop Minilessons Reading Grade 5	\$37.35	2	\$74.70	\$3.74	\$70.96
1745963	9780358082408 ¡Arriba la lectura! Rigby Library with Take and Teach Lessons Grade 5	\$1,424.51	2	\$2,849.02	\$142.46	\$2,706.56
1745400	9780358074212 Aventuras Revistas Student Magazine (quantity 6) Grade 5	\$56.65	2	\$113.30	\$5.66	\$107.64
1715031	9781328477392 ¡Arriba la lectura! Dual Language Implementation Guide Grade 5	\$32.46	2	\$64.92	\$3.26	\$61.66
1742538	9780358056553 ¡Arriba la lectura! Trade Classroom Library Set 6 with Take and Teach Lessons Grade 5	\$187.11	2	\$374.22	\$18.72	\$355.50

Student Materials

1750587	9780358119678 2020 ¡Arriba la lectura! Student myBook Softcover Set 6 Year Print Grade 5	\$33.00	35	\$1,155.00	\$57.75	\$1,097.25
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Total for A la Carte Items Available for Purchase **\$5,009.39**

Total for Grade 5 **\$5,909.39**

Grade 5

Teacher Digital Licenses

1893293	9798202062865 Into Reading VRS3 Teacher License with HMH Digital Readers AM 6 Year Grades K-6	\$718.20	4	\$2,872.80		\$2,872.80
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Package Includes:

Into Reading Vsr3 Digital Teacher Resources 6 Year Grades K-6

HMH Readers Vrs3 Digital Library Teacher Resources 6 Year Grades K-6

Amira Suite Digital Teacher Resources 6 Year Grades K-6

Access to Teacher's Corner

Total for Teacher Digital Licenses **\$2,872.80**

A la Carte Items Available for Purchase

Teacher Materials

Coupon Code: PRODPB5

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
1886189 9798202026966	Into Reading Vrs3 Teacher's Guide Set Grade 5	\$197.35	4	\$789.40	\$39.48	\$749.92
1886177 9798202028151	Into Reading Vrs3 Teaching Pal Set Grade 5	\$41.50	4	\$166.00	\$8.32	\$157.68
1889916 9798202043727	Into Reading Vrs3 Vocabulary Cards Grade 5	\$25.75	4	\$103.00	\$5.16	\$97.84
1721088 9781328522955	Into Reading Tabletop Minilessons Reading Grade 5	\$33.91	4	\$135.64	\$6.80	\$128.84
1716739 9781328491657	Into Reading Tabletop Minilessons English Language Development Grade 5	\$33.91	4	\$135.64	\$6.80	\$128.84
1889870 9798202043581	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 5	\$1,295.00	4	\$5,180.00	\$259.00	\$4,921.00
1736153 9781328639141	Into Reading Focal Text Single Copy Set Grade 5	\$27.15	4	\$108.60	\$5.44	\$103.16
Student Materials						
1886063 9798202027581	Into Reading Vrs3 Student myBook Softcover Set 6 Year Print Grade 5	\$33.00	100	\$3,300.00	\$165.00	\$3,135.00
Total for A la Carte Items Available for Purchase				\$9,422.28		

Total for Grade 5 **\$12,295.08**

Grade 6

Teacher Digital Licenses

1808222 9780358553762	¡Arriba la lectura! Teacher License Standalone 6 Year Grades K-6	\$450.00	2	\$900.00		\$900.00
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Includes:

¡Arriba la lectura! Digital Teacher Resources 6 Year Grades K-6
Access to Teacher's Corner

Total for Teacher Digital Licenses **\$900.00**

A la Carte Items Available for Purchase

Teacher Materials

1765714 9780358212300	2020 ¡Arriba la lectura! Teacher Guide Set Grade 6	\$217.11	2	\$434.22	\$21.72	\$412.50
1721075 9781328522825	2020 ¡Arriba la lectura! Writing Workshop Teacher's Guide Grade 6	\$58.11	2	\$116.22	\$5.82	\$110.40
1765963 9780358216582	¡Arriba la lectura! Teaching Pal Set Grade 6	\$45.75	2	\$91.50	\$4.58	\$86.92
1721096 9781328523037	Arriba la Lectura Tabletop Minilessons Reading Grade 6	\$37.35	2	\$74.70	\$3.74	\$70.96
1765390 9780358212164	¡Arriba la lectura! Rigby Library Cards with Take and Teach Lessons Grade 6	\$552.31	2	\$1,104.62	\$55.24	\$1,049.38
1765718 9780358212478	Aventuras Revistas Student Magazine 6 Pack Grade 6	\$56.65	2	\$113.30	\$5.66	\$107.64
1715032 9781328477408	¡Arriba la lectura! Dual Language Implementation Guide Grade 6	\$32.46	2	\$64.92	\$3.26	\$61.66
1765713 9780358212188	¡Arriba la lectura! Trade Classroom Library Set 6 with Take and Teach Lessons Grade 6	\$187.11	2	\$374.22	\$18.72	\$355.50

Student Materials

1765966 9780358216612	2020 ¡Arriba la lectura! Student myBook Softcover Set 6 Year Print Grade 6	\$33.00	35	\$1,155.00	\$57.75	\$1,097.25
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Total for A la Carte Items Available for Purchase **\$3,352.21**

Total for Grade 6 **\$4,252.21**

Grade 6

Teacher Digital Licenses

1893293 9798202062865	Into Reading VRS3 Teacher License with HMH Digital Readers AM 6 Year Grades K-6	\$718.20	4	\$2,872.80		\$2,872.80
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Package Includes:

Into Reading Vsr3 Digital Teacher Resources 6 Year Grades K-6

HMH Readers Vrs3 Digital Library Teacher Resources 6 Year Grades K-6

Amira Suite Digital Teacher Resources 6 Year Grades K-6

Access to Teacher's Corner

Total for Teacher Digital Licenses **\$2,872.80**

A la Carte Items Available for Purchase

Coupon Code: PRODPB5

Attention:
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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Teacher Materials						
1737706 9780358011156	2020 Into Reading Teacher's Guide Set Grade 6	\$197.35	4	\$789.40	\$39.48	\$749.92
1714683 9781328469854	2020 Into Reading Writing Workshop Teacher's Guide Grade 6	\$52.80	4	\$211.20	\$10.56	\$200.64
1738609 9780358019114	Into Reading Teaching Pal Set Grade 6	\$41.50	4	\$166.00	\$8.32	\$157.68
1721089 9781328522962	Into Reading Tabletop Minilessons Reading Grade 6	\$33.91	4	\$135.64	\$6.80	\$128.84
1716740 9781328491664	Into Reading Tabletop Minilessons English Language Development Grade 6	\$33.91	4	\$135.64	\$6.80	\$128.84
1889872 9798202043598	Into Reading HMH Readers VRS3 Library with Take and Teach Lessons Grade 6	\$502.36	4	\$2,009.44	\$100.48	\$1,908.96
1737707 9780358011163	Into Reading Focal Text Single Copy Set Grade 6	\$27.15	4	\$108.60	\$5.44	\$103.16
Student Materials						
1737676 9780358010319	2020 Into Reading Student myBook Softcover Set 6 Year Print Grade 6	\$33.00	130	\$4,290.00	\$214.50	\$4,075.50
Total for A la Carte Items Available for Purchase		\$7,453.54				
Total for Grade 6		\$10,326.34				

Total Savings:	\$21,167.69
Subtotal Purchase Amount:	\$115,165.93
Shipping & Handling:	\$5,770.21
Total Cost of Proposal (PO Amount):	\$120,936.14

****Please add proper sales tax to your order****

Coupon Code: PRODPB5

Send **Check Payments** to:
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Total Cost of Proposal (PO Amount): \$120,936.14

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- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
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 - o Email address for Accounts Payable contact
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Enrico Fermi School Perf Arts 27 Poplar St Yonkers, NY 10701-4309	Sold to: Enrico Fermi School Perf Arts 27 Poplar St Yonkers, NY 10701-4309
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Date of Proposal: 2/21/2025

Proposal Expiration Date: 6/30/2025



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