

NATIONAL CONTRACTS – OMNIA Partners: At-A-Glance

• Furniture MSRP

- Furniture manufacturer MSRP discounts have been added to the OMNIA Partners Educational School Supplies Contract as a value-added service. Discounts and manufacturers listed below:

MSRP DISCOUNT SCHEDULE

Manufacturer	\$0 - \$10,000	\$10,001+	Manufacturer	\$30,001 - \$100,000	\$100,000 - \$250,000
Alumni	38%	45%	Lafayette Interior Fashions	28%	36%
Aurora Storage	34%	37%	Markant	35%	42%
Balt/Mooreco	32%	39%	Marvel-Zapf, MW, Mailroom	40%	46%
Best Rite/Mooreco	36%	43%	Marvel-Pronto	55%	61%
Bird in Hand/Childcraft	66%	71%	Marvel-Vizion	19%	27%
Bretford Basics	36%	42%	Media Technologies	37%	44%
Bretford Store & Charge	10%	15%	MiEN Co.	35%	42%
Brodart	43%	46%	National Public Seating	35%	42%
Califone	33%	40%	OFM	51%	57%
Ceia	5%	5%	Oklahoma Sound	35%	41%
Classroom Select	66%	71%	Palmer Hamilton	33%	36%
Coernicus-not including iRover	27%	35%	Palmer Hamilton-Hive	25%	28%
Diversified Woodcrafts	49%	54%	Palmer Hamilton-Nomad	33%	36%
Dukane	36%	43%	Paragon Furniture	31%	38%
Eurotech	38%	45%	Perpetual	39%	46%
Fire King	38%	45%	Projects by Design**	Value added service – no charge	
Fleetwood	19%	27%	Republic Storage (KC Bin)	35%	42%
Fomcore	42%	48%	Royal Seating	66%	71%
Global	34%	41%	Safco	39%	45%
Global-Offices to Go line	42%	48%	Sandusky Lee	27%	35%
Haskell	35%	42%	School Specialty F&E Catalog	12%	12%
Horizon Seating	33%	41%	Sico-mobile tables, Xpress stages	20%	27%
High Point	43%	48%	Sico-all other stages, accessories	27%	35%
IFC	35%	42%	Smith System	19%	27%
Interior Concepts	39%	46%	TenJam	31%	38%
Ironwood	41%	44%	Tesco	22%	30%
ISI	35%	42%	USA Capitol	42%	48%
KFI Seating	46%	52%	Vanerum/Mooreco	27%	35%
Kidsfit	5%	6%	WB Manufacturing	59%	64%

• Instruction & Intervention

- School Specialty offers products from Educators Publishing Service (EPS) and Triumph Learning (TL) as **NET PRICED** items under the OMNIA Partners Educational School Supplies contract.

DID YOU KNOW...

School Specialty can offer deeper discounts on specific individual quotes or bids to be competitive in the marketplace and will still be contractually compliant. An example would be project business or a quote for a quantity of 35 chairs instead of an everyday purchase of 1 chair.

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2. CHEMISTRY, BIOLOGY, PHYSICS AND ANATOMY INSTRUCTIONAL SUPPLIES & SERVICES.

CONTRACT #R190202

- a. 35% Off List on supplies
- b. 12% Off catalog Furniture, Equipment and AV Tech
- c. Contract Period: July 1, 2019 - June 30, 2021
- d. Freight Terms
 1. FREE shipping on parcel shipped items over \$49 (pricing policy 9)
 2. FREE shipping on non-parcel shipped items (pricing policy 6)
 3. \$5 Minimum or 12% of net subtotal items (pricing policy 5)

3. ATHLETIC AND PE SUPPLIES & UNIFORMS.

CONTRACT #R151103

- a. 35% Off List on supplies
- b. 12% Off catalog Furniture, Equipment and AV Tech
- c. Contract Period: October 1, 2015 – September 30, 2020
- d. Freight Terms
 1. FREE shipping on parcel shipped items over \$49 (pricing policy 9)
 2. FREE shipping on non-parcel shipped items (pricing policy 6)
 3. \$5 Minimum or 12% of net subtotal items (pricing policy 5)

DID YOU KNOW...

School Specialty will extend the same terms and conditions of this contract to OMNIA Partners customers who have logged into their respective schoolspecialty.com account for all our online and digital content, which is updated with new products and services from our manufacturers on a regular basis. Discounts to be applied to list price only. No other discounts can be applied to net priced or sale items.

For questions regarding these contracts, please contact your Strategic Agreements team member.