SCHEDULE "B"- COST PROPROSAL
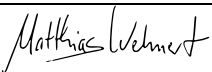## RFP-487 Website Development Content Management System Mass Notification
System and Maintenance

The Cost Proposal shall be presented to perform all tasks associated with the work as outlined above. The Lump Sum Cost shall be based on the Proposer's best estimate of the magnitude/duration of time that various personnel will be required to expend to perform the work. The "Lump Sum Cost" will be inclusive of all deliverables, and all labor (professional and clerical), benefits, overhead, profit, and **ALL** other costs required to perform the work - including, but not limited to, per diem, sub consultants, reports, communications, travel, postage, etc. The rates shall not be subject to change for the entire duration of the contract.

The basis for compensation *shall be hourly pay rates* for Proposer's personnel, which will be provided using the Cost Proposal format shown below. Payments will be made for the actual time performing work (on an hourly basis, to the nearest quarter of an hour). The City's/YPS payment terms are Net 30 days from receipt of proper invoice. All invoices shall identify the contract number, staff person's name, title, number of hours, description of task, and hourly billing rate. Hourly rates shall include all labor, benefits, overhead, travel time, clerical services, insurances, profit, and all other costs required to complete assigned work.

The undersigned, having carefully examined the scope of work for this RFP does hereby agree to furnish and deliver to the City of Yonkers/YPS, One Larkin Center, 3$_{rd}$ Floor, Yonkers, NY 10701, the following items at the prices indicated:

Submitted by:*

Proposer's Legal Business Name:	Apptegy, Inc.
Firm Representative:	Matthias Wehnert
(Print Name)	
Title:	VP of Enterprise Sales
Signature:	*Matthias Wehnert*
Phone:	(501) 612-4442
Cell:	(501) 612-4442
Email:	matthias.wehnert@apptegy.com
Date:	August 29, 2024

TOTAL COST:
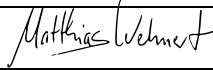
$ 418,977.50   *(Written in figures)*

Four hundred eighteen thousand nine hundred seventy seven ~~and fifty cents~~   *(Written in Words)*

Schedule B - COST PROPOSAL - Fee Structure

Website Development Content Management System Mass Notification System and Maintenance

Description: The fees structure shall reflect the total fee for this project as described by the consultant in.

Vendor's Proposal Cost for Each Year of the RFP: Provide a line item breakdown based on the requirements of this Request for Proposal as well as a total cost for each year. Include any and all fees associated with this RFP. One-time fees should be clearly identified.

	Total Cost
1. YEAR 1 (August 1, 2024 to July 31, 2025) ALL INCLUSIVE TOTAL COST FOR SERVICES:	$48,812.50 ($29,500 Media implementation + $19,312.50 3 month Rooms implementation)
2. YEAR 2 (August 1, 2025 to July 31, 2026) ALL INCLUSIVE TOTAL COST FOR SERVICES:	$183,250 ($91,000 Media + $77,250 Rooms + $15,000 Engage)
3. YEAR 3 (August 1, 2026 to July 31, 2027) ALL INCLUSIVE TOTAL COST FOR SERVICES:	$186,915 (same as year 2 plus 2% increase)
Total Cost for (3) Three Years :	$418,977.50
This pricing is in line with pricing and descriptions provided on page 5 of the Cost Proposal submitted with our RFP response.	
PRICING VALID THROUGH SEPTEMBER 2024.	

Proposer's Legal Business Name:	Apptegy, Inc.
Firm Representative: (Print Name)	Matthias Wehnert
Title:	VP of Enterprise Sales
Signature:	*Matthias Wehnert*
Date:	8/29/2024

Schedule B - COST PROPOSAL – Reimbursable Expense/Detailed Costs Work sheet

RFP 487 – Website Development Content Management System Mass Notification System and Maintenance

Description: List of reimbursable expenses and detailed costs. Provide separate sheets as necessary for compensation rates. ***One time fees will be clearly identified in the Cost Proposal***

List of Reimbursable Expenses:		Detailed Costs
1.		
2.		
3.		
4		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		

Proposer's Legal Business Name:	
Firm Representative: (Print Name)	
Title:	
Signature:	
Date:	