

2021-2022 PRICE AGREEMENT FOR COMPUTER HARDWARE AND PERIPHERALS – DISTRICT-WIDE

<u>Vendor</u>	<u>Pricing Method</u>	<u>Contract Number(s)</u>	<u>Amount</u>	<u>Anticipated Expenditure Description</u>
ConvergeOne	NCPA	NCPA 01-65 - Purchasing Consortium	\$125,000.00	Cisco hardware and related services and supplies as required
Apple Computers	<i>SOLE SOURCE</i>	<i>N/A</i>	\$200,000.00	Apple hardware as required including, but not limited to, iPads, iPhones, iPods, MacBooks etc.
B&H Photo	NYS Contract, BOCES Bids, National IPA/TCPN	Multiple NYS Contracts, National IPA/TCPN	\$25,000.00	Miscellaneous hardware and A/V supplies
CDW/G	NYS Contract, SourceWell 081419-CDW (formerly NJPA), Southern Westchester BOCES Bid	Multiple NYS Contract Awards, SourceWell 081419-CDW (formerly NJPA), Southern Westchester BOCES Bid	\$1,750,000.00	HP laptops, monitors and miscellaneous hardware and supplies and peripherals as required
Hewlett Packard	NYS Agg Buy Contract	PM20860	\$300,000.00	HP desktop computers as required District-wide
Dell Computer	NYS Contract, NCPA	Multiple NYS Contract Awards, NCPA	\$50,000.00	Miscellaneous computer hardware as required
Gray Bar	U.S. Communities	Purchasing Consortium (https://www.graybar.com/industries/government/contracts/usc)	\$25,000.00	Wiring supplies as needed
Teq (SMART Products)	<i>SOLE SOURCE</i>	<i>N/A</i>	\$100,000.00	SMART Technologies hardware, supplies PD and related services as needed
Troxell	NYS Contract, NCPA	Multiple NYS Contract Awards, NCPA01-06	\$25,000.00	Projectors, document cameras and related supplies
Grand Total			\$2,600,000.00	

Accounts Listed Below are Including but Not Limited to

<u>Account Number</u>	<u>Account Information</u>	<u>Estimated Amount</u>
450-5164-100000-2630-82520	2021-2022 General Fund Supplies	\$20,000.00
Capital - Non-Public Schools	Capital (2631-2020)	\$40,000.00
Capital - CAI Hardware	Capital (2630-2020)	\$2,000,000.00
Capital - CAI Equipment	Capital (2630-2000)	\$70,000.00
Capital - Equipment	Capital (1680-2000)	\$20,000.00
Various Grant Accounts		\$450,000.00
Total		\$2,600,000.00



**Office of General Services
Procurement Services**

Coming Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

General Agreement Documents & Information

Updated: May 07, 2021

<p>Aggregate Agreement 20-01 – HARDWARE Agreement Period: May 07, 2021 – May 06, 2022 Contact: OGS.sm.PS.AggregateBuy@ogs.ny.gov</p>		RFQ
How To Use		AGREEMENT UPDATES

CONFIGURATION(S)	CONTRACT #	CONTRACTOR	FEIN / VID #	CONTRACT SPECIFICS
<u>Enterprise Notebook - Vpro</u> <u>Chromebook Low</u> <u>Chromebook Touch 11"</u> <u>Unbundled Displays</u>	PM20820	Dell Marketing LP One Dell Way Round Rock, TX 78682	FED ID# 742616805 NYS Vendor ID# 1000041162	<u>Contractor Information</u> Award

CONFIGURATION(S)	CONTRACT #	CONTRACTOR	FEIN / VID #	CONTRACT SPECIFICS
<u>VDI PC</u> <u>Enterprise Desktop</u> <u>Enterprise Desktop - Vpro</u> <u>Enterprise Notebook</u> <u>All-In-One</u> <u>Convertible Tablet</u> <u>Workstation PC</u> <u>Chromebook Touch 14"</u>	PM20860	HP, Inc. 3000 Hanover Street Palo Alto, CA 94304	FED ID# 941081436 NYS Vendor ID# 1000009783	<u>Contractor Information</u> Award

CONFIGURATION(S)	CONTRACT #	CONTRACTOR	FEIN / VID #	CONTRACT SPECIFICS
<u>Detachable Tablet</u>	PM21120	Lenovo (United States), Inc. 1009 Think Place Morrisville, NC 27560	FED ID# 522449153 NYS Vendor ID# 1000032072	<u>Contractor Information</u> Award

Contractor Name:	HP, Inc.	Standard Configuration Total (Auto Fill)
Manufacturer Umbrella Contract #:	PM20860	
RFQ #	20-01	
PC Configuration:	Enterprise Desktop	
Model Name :	HP EliteDesk 805 G6	
Date of Modification:	5/24/2021	\$545.00

Standard Configuration:

Aggregate Buy Item Number	Component	Specification Requirement	Product Description	Manufacturer Part Number (SKU)	Net NYS Contract Price	Aggregate Buy Price
1	CPU	Intel Core i5 (9th generation or better) (non mobile) or AMD Ryzen 5	AMD Ryzen5 PRO 4650G 3.70G 6C 65W DIMM	3N971AV	\$273.35	\$116.99
2	RAM	8GB 2666MHz DDR4 expandable to 32GB	8GB (1x8GB) DDR4 3200 DIMM	3P084AV	\$106.50	\$45.00
3	Internal Storage	256GB M.2 Form Factor SSD	256GB M.2 2280 PCIe NVMe TLC SSD	3P097AV	\$127.80	\$55.01
4	Video	Integrated graphics or better	Integrated: AMD Radeon Graphics	Included in sku 3N974AV	\$0.00	\$0.00
5	Network Adapter	100/1000 Ethernet	Realtek RTL8111FP GBE	Included in sku 3N974AV	\$0.00	\$0.00
6	Wireless	Integrated 802.11 wireless card, Bluetooth	Intel Wi-Fi 6 AX200 ax2x2 nxP +BT5 WW	3P115AV	\$18.62	\$7.00
7	Keyboard	USB keyboard	HP USB 320K KB	3P142AV	\$7.81	\$3.00
8	Mouse	USB optical mouse, 2 button w/ scroll	HP WRD 320M Mouse	3P031AV	\$4.26	\$2.00
9	Sound	Internal audio speaker	Conexant CX20632 codec; integrated speaker	Included in sku 3N974AV	\$0.00	\$0.00
10	External Ports	3 USB-3, 1 Display Port	1 USB Type-C; 7 USB 3; 2 DisplayPort	Included in sku 3N974AV	\$0.00	\$0.00
11	Operating System	Windows 10 Pro	Win 10 Pro 64	3P061AV	\$151.04	\$80.00
12	Display	23" Class, HD Adjustable (tilt/height) stand	HP P24h G4 FHD Monitor	9UJ13AB	\$142.50	\$105.00
13	Form Factor	Small Form Factor	HP EliteDesk 805 G6 SFF PC	3N974AV	\$238.26	\$86.01
14	Environmental Standard	Silver EPEAT registration or higher	ENERGY STAR Certified	6ME13AV	\$0.71	\$0.50
15	Disk Media Retention/Keep Your Hard Drive	3 years	HP 3y NextBusDay Onsite/DMR DT Only SVC	UE332E	\$10.60	\$7.00
16	Warranty	3 year, next business day, on-site	3/3/3 SFF Warranty	3P124AV	\$34.08	\$15.00
Other SKUs that make up the Standard Configuration						
17	Label	Electronic TCO Certified labeling	Electronic TCO Certified labeling	1B2J5AV	\$0.71	\$0.50
18	Chassis	HP EliteDesk SFF G6 Chassis	HP EliteDesk SFF G6 Chassis	3N975AV	\$40.47	\$17.00
19	OS Localization	OS Localization	OS Localization	4YH35AV	\$0.71	\$0.50
20	Component	No 3rd Port	No 3rd Port	3P037AV	\$0.71	\$0.50
21	Component	No Included ODD	No Included ODD	3P036AV	\$2.13	\$0.99
22	Packaging	Single Unit SFF Packaging	Single Unit SFF Packaging	3P029AV	\$3.55	\$2.00
23	Country Kit	HP 805 G6 SFF CKIT	HP 805 G6 SFF CKIT	3P120AV	\$2.84	\$1.00

Standard Configuration

Category Discount for Additional Products

Warranty and Services	Description: Multi-Year Warranty, Agency Specific Imaging, Asset Tagging, Disk Retention and Accidental Damage	Percent Discount	28.00%
Components	Description: Replacement or Additional Components to the Standard Configuration, e.g., CPU, Additional Memory, Internal Optical Drive, and Operating Systems	Percent Discount	28.00%
Peripherals	Description: Cables, External Optical Drive, Wireless Keyboard and Mouse and docking station, which includes lowest/no cost options	Percent Discount	25.00%

Additional Products:

Aggregate Buy Item Number	Additional Product Category (Drop-Down)	Product Name	Product Description from the Manufacturer Umbrella Price List	Manufacturer Part Number (SKU) from the Manufacturer Umbrella Contract Price List	Net NYS Contract Price from the Manufacturer Umbrella Contract Price List	AggBuy Percentage Discount (Auto-Fill)	Aggregate Purchase Price (Auto-Fill)
1	Warranty and Services	Agency Specific Factory Imaging	HP PC Image Load Service	AY100AV	\$15.00	28.00%	\$11.10
2	Component	16GB 2666MHz DDR4 expandable to 32GB	16GB (1x16GB) DDR4 3200 DIMM	3P072AV	\$205.90	28.00%	\$148.25
3	Peripheral	Over the ear stereo headset (the headset must cover both ears)	HP Business Headset V2	T4E91AA	\$18.75	25.00%	\$14.06
4	Component	RAM	32GB (2x16GB) DDR4 3200 DIMM	3P077AV	\$397.60	28.00%	\$286.27
5	Component	Internal Storage	128GB 2280 PCIe TLC SSD	3P089AV	\$95.85	28.00%	\$69.01
6	Component	Internal Storage	512GB M.2 2280 PCIe NVMe TLC SSD	3P107AV	\$220.10	28.00%	\$158.47
7	Component	CPU	AMD Ryzen7 PRO 4750G 3.50G 8C 65W	3N972AV	\$426.00	28.00%	\$306.72
8	Component	Optical Drive	DVDWR ODD	3P041AV	\$17.75	28.00%	\$12.78
9	Component	Chassis	HP EliteDesk SFF Chassis	3N975AV	\$41.89	28.00%	\$30.16

Additional Products

10	Components	Graphics Card	AMD Rdn 2GB R7 430 2DP Graphics	1C7X7AV	\$48.89	28.00%	\$35.27
11	Components	Graphics Card	AMD Rdn RX 550X 4GB DP+HDMI Graphics	3N980AV	\$90.17	28.00%	\$64.92
12	Components	Port	DisplayPort Port v2	3N876AV	\$6.39	28.00%	\$4.60
13	Components	Port	HDMI Port v2	3P001AV	\$7.81	28.00%	\$5.62
14	Components	Operating System	Win 10 Pro 64 MSNA STD	3P066AV	\$99.40	28.00%	\$71.57
15	Warranty and Services	Warranty	HP 4y NextBusDay Onsite/DMR DT Only SVC	UE333E	\$50.04	26.00%	\$43.69
16	Warranty and Services	Warranty	HP 5y NextBusDay Onsite/DMR DT Only SVC	UE334E	\$85.68	26.00%	\$63.40



APPLE CONFIDENTIAL

May 5, 2021

RE: Apple Sole Source Letter

Yonkers Public Schools
Chris Carvalho
One Larkin Center
Yonkers, NY 10701

Dear Chris:

The purpose of this Apple Sole Source Letter is to inform you and your organization that Apple Inc. ("Apple") is the sole source provider of Apple Products for private and public K-12 education institutions in the United States with a few limited exceptions.

"Apple Products" refers to Services, CTO Products, hardware and software products manufactured, distributed, or licensed under an Apple-owned or licensed brand name that an Apple customer has paid to acquire or has properly licensed from Apple for its own use, but excluding any third-party software and all other third party products. "Services" means collectively, the standard, price-listed services, support, and/or training products sold under the Apple brand name. "Configure-To-Order Products" or "CTO Products" means Products that Apple modifies from its standard configurations and that are available to an Apple customer only by special order.

The only source of Apple Products for private or public K-12 education institutions is Apple with a few limited exceptions. Only a handful of strategic resellers, such as AT&T, Sprint, T-Mobile, and Verizon, are authorized to sell Apple Products to private and public K-12 education institutions in the United States.

Apple will continue to have a direct sales and purchasing relationship with K-12 education institutions and, aside from a very small number of exceptions, will continue to be the sole source for all of the Apple Products sold to K-12 education institutions.

Apple may change or update this letter in its sole discretion.

Sincerely,

A handwritten signature in black ink that reads "Vanessa Breunig".

Vanessa Breunig
Apple Inc.
U.S. Bids and Sales Contracts Management