

YONKERS PUBLIC SCHOOLS



RFP 509: COST PROPOSAL

JANUARY 31, 2025



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YONKERS PUBLIC SCHOOLS

KG+D has always been able to work out fair and reasonable fees for the projects assigned to our firm. Enclosed please find our completed Schedule B Cost Proposal form for professional services for Yonkers Public Schools 2025 Building Conditions Survey. The proposed fees are for the performance of services outlined in our proposal.

We are flexible and willing to discuss adjustments to this proposal associated with modifications to scope and or level of detail. Please do not hesitate to call with questions regarding this proposal.



Erik A. Kaeyer, AIA, LEED AP - Principal
Brian Mangan, AIA - Principal

Two handwritten signatures in blue ink. The first signature is 'Erik A. Kaeyer' and the second is 'Brian Mangan'. They are written in a cursive, flowing style.

Key Point of Contact

Erik A. Kaeyer, AIA, LEED AP - Principal
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PART 5 – “SCHEDULE “B” – COST PROPOSAL

The undersigned, having carefully examined the scope of work for this RFP, does hereby agree to furnish and deliver to the Yonkers Public Schools/Yonkers Public Schools, One Larkin Center, 3rd Floor, Yonkers, NY 10701, the following items at the prices indicated:

For the work described in **PART 4 – “SCHEDULE “A” – SCOPE OF WORK** the compensation shall be the Total Project, Lump Sum as tabulated below: (Reminder: All printing that may be required at various Phases of the project are to be included as part of the consultant’s overhead, built into the Lump Sum Fee for each of the project phases; however it is to be broken out separately as described in Section 5.03 below).

- A. The YPS has the right to negotiate with one or more Proposers, or to reject any or all Proposers as it may determine in its sole and absolute discretion.
- B. The YPS reserves the right to request the submission of Best and Final Offers from those Proposers who, after the conclusion of such negotiations, are still under consideration for award. **A Proposer shall not have any rights against the YPS arising from an invitation to enter negotiations or to submit a Best and Final Offer.**

5.01 COST PROPOSAL

PROPOSED PROGRESS SCHEDULE AND LUMP SUM FEES (Proposers must enter the estimated duration for each phase and the lump sum total for each phase)		
PROJECT PHASE	DURATION (Weeks)	FEE PROPOSED
4.01 Building Condition Survey	Weeks <u>16</u>	\$ <u>264,500</u>
4.02 Five Year Capital Improvement Plan	Weeks <u>4</u>	\$ <u>75,000</u>
4.03 School Facilities Report Card (No Longer Required)	Weeks _____	\$ _____
4.04 AutoCAD Standards & Tracings (approximately 225 sheets)	2 days per bldg Weeks <u>@ \$100/hr.</u>	\$ <u>35,000</u>
4.05 BCS Summary Books	Weeks <u>4</u>	\$ <u>30,000</u>
4.06 Presentations and Meetings	Weeks <u>on-going</u>	\$ <u>7,500</u>

4.07 Additional Professional Services	N/A	\$10,000
SUB TOTAL Phases 4.01-4.07	Weeks _____	\$ _____ \$422,000
ANTICIPATED ADDITIONAL REIMBURSABLE EXPENSES (exclude travel, lodging, meals, or other personal expenses are considered incidental to the contract and are not reimbursable.)		\$3,000.00
TOTAL PROPOSAL COSTS:		\$ _____ \$425,000

5.02 HOURLY PAYMENT RATES FOR VARIOUS TITLES

The Consultant will be compensated for time and material work beyond the original scope of work at the rates proposed by the Consultant for each of the titles listed below:

Category	Avg. Direct Hourly Rate	Inc. Direct Personnel Multiplier _____	Avg. Hourly Rate Charged (Including Overhead & Profit)
Principal	\$ _____	\$ _____	\$ 225
Associate	\$ _____	\$ _____	\$ 200
Project Manager	\$ _____	\$ _____	\$ 175
Project Pro. A/E	\$ _____	\$ _____	\$ 175
Architect (RA)	\$ _____	\$ _____	\$ 175
Engineer (PE)	\$ _____	\$ _____	\$ 180
Architect	\$ _____	\$ _____	\$ 175
Engineer	\$ _____	\$ _____	\$ 150
A/E Technicians	\$ _____	\$ _____	\$ 125
CAD Operations	\$ _____	\$ _____	\$ 125
Clerical Support	\$ _____	\$ _____	\$ 135

5.03 Cost Proposal Format and Requirements.

The Cost Proposal shall include a **schedule of hourly rates for all professional staff titles which may be assigned to the resulting contract**. The pay rates shall not be subject to change for the entire duration of the contract. Hourly pay rates shall include labor, benefits, overhead, profit, etc. Payments to the Consultant shall be made monthly, and shall reflect Consultant submittals of the actual monthly record of man hours expended multiplied by corresponding hourly pay rates. Proposers may submit additional professional staff titles that may not be covered under Section 5.02. Proposers shall submit, in addition to their costs proposal the following:

1. Lump sum costs for each project phase as described in Section 5.01
2. Itemized labor costs for each phase inclusive of professional staff titles following the format provided in section 5.02, but must include the estimated number of hours for each of these titles.
3. Itemized ancillary costs for each phase. Those itemized costs and labor costs must equal and support the proposed lump sum costs for each project phase identified in Section 5.01.
4. Failure to provide this level of detail may deem your proposal non-responsive.



2025 HOURLY RATES

Principals	\$225
Associate Principals	\$200
Associates/Project Architects	\$175
Sr.Architectural Staff	\$150
Architectural Staff	\$125
Landscape Architect	\$175
Sr. Project Coordinator	\$165
Asst. Project Coordinator	\$135
Administration/Communications	
Business Manager	\$165
Marketing Coordinator	\$135
Administrative Support	\$90