

Lot 1: Printed Publications and Non-Print Library Materials						
Printed Publications						
ITEM	CATEGORY	DISCOUNT OFF LIST PRICE	VOLUME PRICING - PRICE BREAKS FOR SINGLE TITLE	NET HANDLING SERVICE CHARGE	MAXIMUM SERVICE CHARGE (%)	ADDITIONAL INFORMATION
1	Cloth Binding - Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
2	Quality Paperback - Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
3	Mass Market Paperback - Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
4	Library Binding - Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
5	Prebound Hardbacks - Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
6	Cloth Binding - Non-Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	

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7	Quality Paperback - Non-Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
8	Mass Market Paperback - Non-Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
9	Library Binding - Non-Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
10	Prebound Hardbacks - Non-Trade	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
11	Legal	N/A	N/A	N/A	N/A	
12	Technical	0.00-10.00%	N/A	\$0.00	N/A	
13	Business/Economics/Financial	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
14	Social Sciences/Humanities	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	

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15	Large Print	20.00%	20% disc on orders up to \$999.99 30% disc on orders \$1,000 - \$4,999.99 or > 100 units 35% disc on orders \$5,000+ or > 100 units (disc increases w/ Sterling Publishing titles)	\$0.00	N/A	
16	Reference	0.00-10.00%	N/A	\$0.00	N/A	
17	Textbooks	0.00-10.00%	N/A	\$0.00	N/A	
18	Governmental	N/A	N/A	N/A	N/A	
19	Braille	N/A	N/A	N/A	N/A	
20	Academic	N/A	N/A	N/A	N/A	
21	Foreign Publications	N/A	N/A	N/A	N/A	
22	Out of Print Books	N/A	N/A	N/A	N/A	
23	Sheet Music and Musical Scores	0.00-25.00%	N/A	\$0.00	N/A	
24	Print and Electronic Package (if also awarded Lot 2)	N/A	N/A	N/A	N/A	
25a	Other:	N/A	N/A	N/A	N/A	
25b	Other:	N/A	N/A	N/A	N/A	
25c	Other:	N/A	N/A	N/A	N/A	
25d	Other:	N/A	N/A	N/A	N/A	
25e	Other:	N/A	N/A	N/A	N/A	
25f	Other:	N/A	N/A	N/A	N/A	
Printed Publication Pricing Notes:						

Lot 1: Printed Publications and Non-Print Library Materials						
Periodicals						
ITEM	CATEGORY	DISCOUNT OFF LIST PRICE	VOLUME PRICING - PRICE BREAKS FOR SINGLE TITLE	NET HANDLING SERVICE CHARGE	MAXIMUM SERVICE CHARGE (%)	ADDITIONAL INFORMATION
26	Subscriptions for Academic Libraries	N/A	N/A	N/A	N/A	
27	Subscriptions for Public Libraries	N/A	N/A	N/A	N/A	
28	Subscriptions for School (Secondary, Elementary) Libraries	N/A	N/A	N/A	N/A	
29	Subscriptions for Health Science Libraries	N/A	N/A	N/A	N/A	
30	Subscriptions for Law Libraries	N/A	N/A	N/A	N/A	
31	Subscriptions for Other Libraries (Authorized Users not defined above)	N/A	N/A	N/A	N/A	
32	Other Categories (including, but not limited to: Back Issues, Specialty Supplier, Electronic Direct Ordering Supplier)	N/A	N/A	N/A	N/A	
33	Print and Electronic Periodical Package (if also awarded Lot 2)	N/A	N/A	N/A	N/A	
34a	Other:	N/A	N/A	N/A	N/A	
34b	Other:	N/A	N/A	N/A	N/A	
Periodical Pricing Notes:						

Lot 1: Printed Publications and Non-Print Library Materials						
Non-Print Library Materials						
ITEM	CATEGORY	DISCOUNT OFF LIST PRICE	VOLUME PRICING - PRICE BREAKS FOR SINGLE TITLE	NET HANDLING CHARGE	MAXIMUM SERVICE CHARGE (%)	ADDITIONAL INFORMATION
35	Audiobooks - Abridged (CD/DVD/MP3/MP4)	0.00-25.00%	N/A	N/A	N/A	
36	Audiobooks - Unabridged (CD/DVD/MP3/MP4)	N/A	N/A	N/A	N/A	
37	Microforms (Microfiche and Microfilm)	N/A	N/A	N/A	N/A	
38	CDs (Music, Audio, etc.)	0.00-25.00%	N/A	N/A	N/A	
39	CD-ROM (Fixed Price Only - No Online Services)	N/A	N/A	N/A	N/A	
40	Microcomputer Software (Educational)	N/A	N/A	N/A	N/A	
41	Maps, Globes, Atlases, Charts	0.00-25.00%	N/A	N/A	N/A	
42	Video Games	0.00-25.00%	N/A	N/A	N/A	
43	Audio Visual Materials	0.00-25.00%	N/A	N/A	N/A	
44a	Other:	N/A	N/A	N/A	N/A	
44b	Other:	N/A	N/A	N/A	N/A	
Non-Print Library Materials Pricing Notes:						

Lot 1: Printed Publications and Non-Print Library Materials						
Optional Products and Services						
ITEM	CATEGORY	DISCOUNT OFF LIST PRICE	VOLUME PRICING - PRICE BREAKS FOR SINGLE TITLE	NET HANDLING CHARGE	AMOUNT CHARGED (\$)	DESCRIPTION
45	Cataloging & Processing (Including Shelf Ready Items) Cataloging and Processing will be matched to each district's/library's specs.	N/A	N/A	N/A	N/A	
46	Machine-Readable Cataloging (MARC Records) MARC records are provided to each library's specs	N/A	N/A	N/A	N/A	
47	Customized Reports	N/A	N/A	N/A	N/A	
48	Rebinding of Paperbacks	N/A	N/A	N/A	N/A	
49	Security Tape	N/A	N/A	N/A	N/A	
50	RFID	N/A	N/A	N/A	N/A	
51	Genre or Classification Label	N/A	N/A	N/A	N/A	
52	Spine Label	N/A	N/A	N/A	N/A	
53	Property Label or Stamp	N/A	N/A	N/A	N/A	
54	Barcode Label	N/A	N/A	N/A	N/A	
55	Book Covers	N/A	N/A	N/A	N/A	
56a	Other:	N/A	N/A	N/A	N/A	
56b	Other:	N/A	N/A	N/A	N/A	
56c	Other:	N/A	N/A	N/A	N/A	
56d	Other:	N/A	N/A	N/A	N/A	
56e	Other:	N/A	N/A	N/A	N/A	
Optional Products and Services Pricing Notes:						

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ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	35% *Excludes No Additional Discount Titles
\$10,000.00 - \$14,999.99	35% *Excludes No Additional Discount Titles
\$15,000.00 - \$22,499.99	35% *Excludes No Additional Discount Titles
\$23,500.00 - \$29,999.99	35% *Excludes No Additional Discount Titles
\$30,000.00 - \$39,999.99	35% *Excludes No Additional Discount Titles
\$40,000.00 - \$49,999.99	35% *Excludes No Additional Discount Titles
\$50,000.00 - \$62,499.99	35% *Excludes No Additional Discount Titles
\$62,500.00 - \$75,999.99	35% *Excludes No Additional Discount Titles
\$76,000.00 - and above	35% *Excludes No Additional Discount Titles

Other Discounts	Percentage Discount
Electronic Access Ordering	
Prepayment Plan Discount	
Deposit Account Discount	
Approval Plan Discount	
Please Explain:	