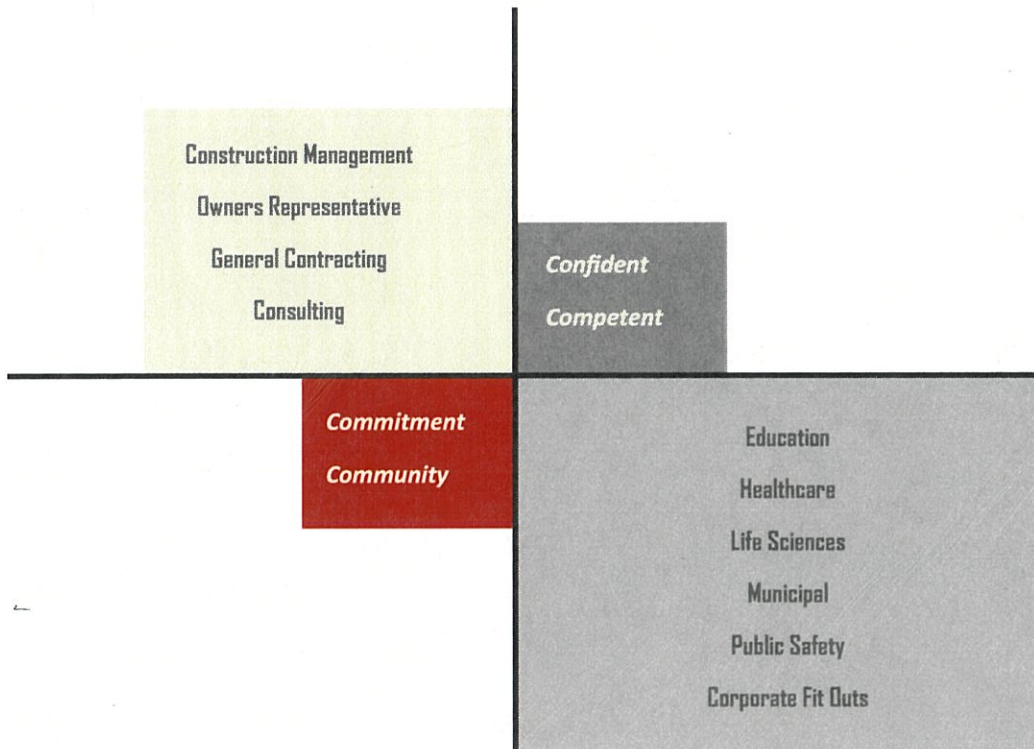


January 11, 2022

RFQ-453 Professional CM Services

Yonkers Public Schools



ESTABLISHED 1919

A Century of Construction Services



Established 1919

CONSTRUCTION MANAGEMENT
OWNER'S REPRESENTATIVE
CONSULTING
GENERAL CONTRACTING

CALGI CONSTRUCTION COMPANY, INC.
56 Lafayette Avenue, Suite 350
White Plains, New York 10603
TEL: 914-682-9423
FAX: 914-682-9420
E-MAIL: dcalgi@calgiconstruction.com
www.calgiconstruction.com

January 11, 2022

Mr. Alex Schenck, Principal Buyer
City of Yonkers / Yonkers Public Schools
Purchasing Department
One Larkin Center – 3rd floor
Yonkers, NY 10701

Dear Mr. Schenck,

Calgi Construction Company is pleased to submit our qualifications to provide Construction Management Services to the Yonkers Schools Facilities Management Department. We have successfully managed many complex renovation and construction projects over the years for many educational institutions, library facilities and municipalities in the tri-state area. Recently, we managed the construction of the City of Yonkers New Firehouse #1.

Our management team will consist of individuals who have the background and qualifications in the construction and management of educational facilities and the needed experience working with the SED. Our involvement managing public school projects and many municipality projects and coordinating various Prime Contractors (under NY State Wicks Law for Public Construction) will be invaluable to Yonkers Public School projects.

Specifically, our project manager Erik Wilson while working for KG&D Architects, has past experience working with the Yonkers Public Schools. He led the Building Condition Survey efforts and oversaw the development of the \$1.6 Billion Yonkers Education Facilities Plan with KG&D.

We take special pride in helping to build and renovate educational facilities that nurture the children and young adults who live within our communities to improve their overall quality of life. Our focus is to deliver successful, high-quality, safe projects that will result in facilities students, staff and the community take pride in.

Provided within our proposal is our Company Profile detailing our work with educational facilities, Project Experience, Project Team, Project Approach & Management Plan and Construction Management Fees & Services encompassing our understanding of our role as Construction Manager and key issues.

We appreciate the opportunity to be considered for this project and look forward to speaking with you about becoming an integral part of Yonkers Public School's project team.

Very truly yours,

A handwritten signature in blue ink, appearing to read "D. Calgi".

Dominic Calgi, President

Celebrating a Century of Construction Services

RFQ-453 Professional CM Services

Yonkers Public Schools

January 11, 2022

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Yonkers Public Schools

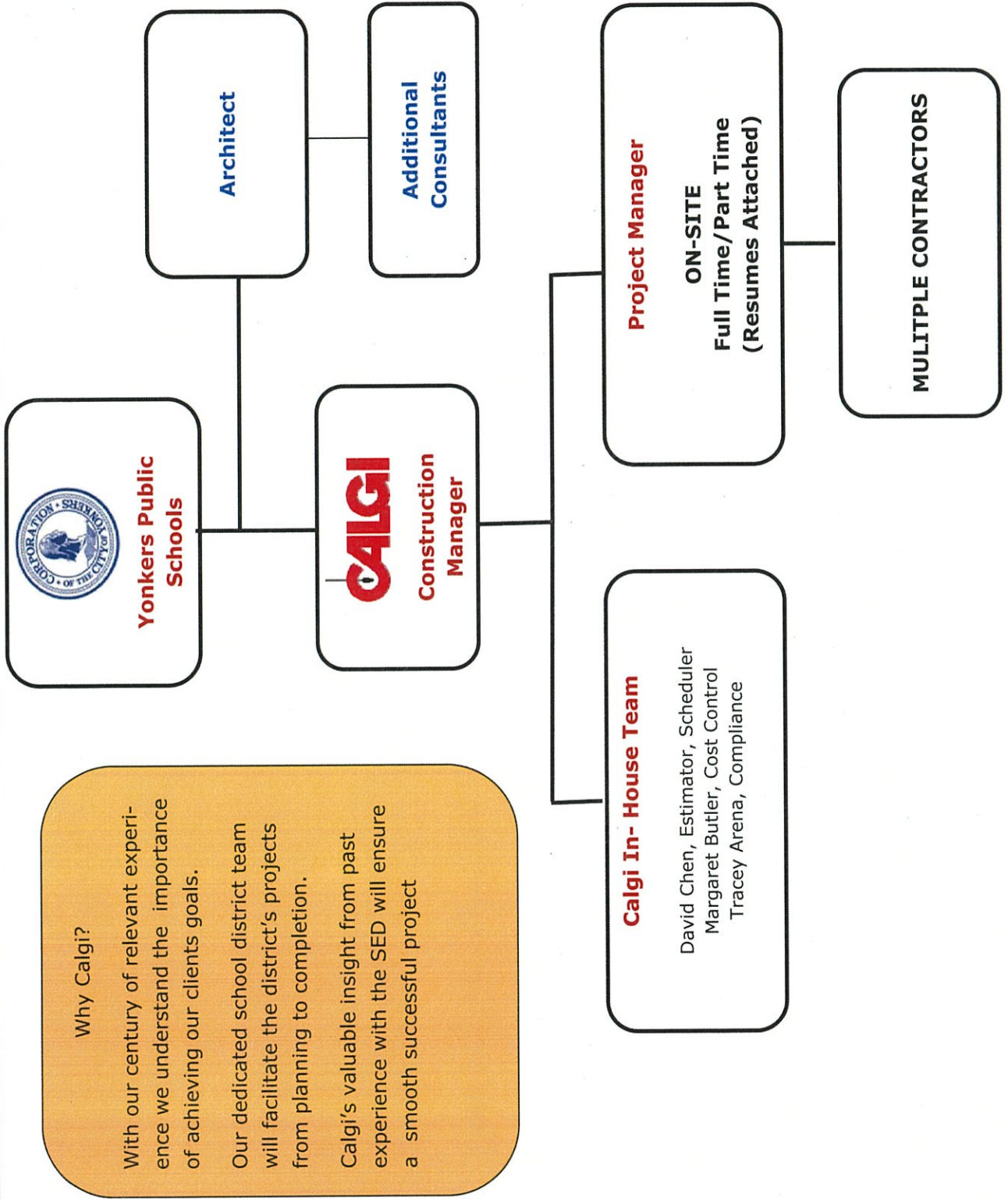
RFQ-453 Professional CM Services Staffing and Organizational Chart

Why Calgi?

With our century of relevant experience we understand the importance of achieving our clients goals.

Our dedicated school district team will facilitate the district's projects from planning to completion.

Calgi's valuable insight from past experience with the SED will ensure a smooth successful project



Project Team

Below please find summaries of our staff that would be either on-site or at the Firm's home office as needed by Yonkers Public Schools/City of Yonkers.

- **Dominic Calgi, Project Principal** – With over 40 years in the construction industry, Dominic will be leading the Team. Dominic provides executive leadership, reinforces client relations and manages the financial as well as the overall project management performance on all Calgi projects. In addition to his management responsibilities, Dominic is also involved in taking part in and providing seminars to several professional organizations on construction management practices, WICKS Law projects and design and construction of various municipal facilities.
- **David Chen – Project Estimator / Scheduler** –David has over 25 years of experience in the budgeting and scheduling of major public and private educational institutions, health care and public safety facilities. David's accurate budgeting has been beneficial to our clients planned funding of their projects and through the Pre-Refer. Additionally, as the majority of our projects are in the public sector, David typically assists the Design Team in the preparation of contract documents specific to the various multiple prime contracts.
- **Erik Wilson, AIA - Project Manager-** Erik has over 25 years of experience in Architecture, Design and project management on multiple institutions. He has worked with many school districts and institutions with capital planning and project implementation. Focusing primarily on K-12 school work, Erik led project teams in the design and implementation of multiple successful capital projects. While working for KG&D Architects, he led the Building Condition Survey efforts and oversaw the development of the \$1.6 Billion Yonkers Education Facilities Plan. Currently, with Calgi Construction, Erik is providing the full gamut of project management services to Garrison UFSD and Lakeland CSD.
- **Dorian De Laurentiis – Project Manager** – Dorian has over 25 years of experience in project management of educational facilities in both the public and private sectors. Dorian has provided the full gamut of construction project management services from value engineering to the daily management and coordination of the various prime contractors to quality control and project close-out and commissioning. Dorian has provided these services to: Half Hollow Hills Community Library, Levittown Public Library, Greenburgh Central School District, City School District of New Rochelle, Scarsdale Union Free District and the Hackley School, in the private sector. He also managed the Firehouse #1 project for the City of Yonkers.

CM FEES & SERVICES

CM Fees & Services

Construction Management Services & Fees

Our Construction Management (CM) Hourly Rates for this project are based on the total direct cost of the assigned personnel that we believe will be required to provide the necessary Construction Management Services in accordance with the RFQ as issued by the City of Yonkers/Yonkers Public Schools. Our Construction Management Services include Pre-Construction / Bidding Phase through Construction and Project Close-Out Phase Services.

Hourly rates for Calgi Personnel:

Title	Hourly Rate
Project Executive	\$ 145.00/hr.
Senior Project Manager	\$ 130.00/hr.
Project Manager	\$ 115.00/hr.
Asst. Project Manager	\$ 96.00/hr.
Project Estimator	\$ 106.00/hr.
Project Scheduler	\$ 101.00/hr.
Contract Administration	\$ 87.00/hr.

Reimbursable Expenses:

The following reimbursable expenses are not covered in our CM Fees and would only be at the request of the District. Should these expenses become necessary, they would be billed at cost plus 10%.

- Structural, Mechanical, Electrical Adjunct Consultant charges (if necessary).
- Hazardous materials investigations and survey (if necessary).
- Code Consultant charges (if necessary).
- Travel & Tolls - beyond 50 miles of project site. (**NOT** travel to and from project site).
- Outside testing services (if necessary).
- Printing of drawings and specifications
- Overnight/Express delivery service
- Site Office Trailer(s) / IT-Data / Furnishings, etc. during the construction phase. (Typically, if the District cannot provide the CM with office space, we then make this the responsibility of the Prime General Contractor to provide.)