



NAUSCH, HOGAN & MURRAY, INC.

140 BROADWAY, SUITE 4640
NEW YORK, N.Y. 10005
(212) 480-4200 • Fax: (212) 480-2920

May 12, 2021

Yonkers Public Schools
One Larkin Center
Yonkers, New York 10701
Attn: Mr. John Becker

Re: Yonkers Public Schools
Student Accident Insurance Renewal
Policy Period: July 1, 2021 – July 1, 2022

Dear Mr. Becker,

In response to your request for proposals of insurance with respect to the renewal of Yonkers Public Schools' Student Accident insurance, based upon the anticipated student enrollment for the 2021-2022 school year, we have received the incumbent's, United States Fire Insurance Company (A,XIII by A.M. Best), agreement to renew coverage at the expiring terms and conditions at an annual premium of \$55,800. This represents roughly a 15.05% increase from the expiring premium of \$48,500. Please note that this is a reduction from United States Fire Insurance Company original offer of \$60,700 (25.15% increase).

The premium increase for this year's renewal continues to be the result of the losses. As of May 5, 2021 the loss ratios remain significant for the most recent three years; 2017 – 2018 48.7%, 2018 – 2019 97.16% and 2019-2020 110.18%. These are significant increases from the 2015 - 2016 5.2% and 2016 – 2017 15.58%. This represents a five-year loss ratio of 50.54% (up from 40.36% at last year's renewal) and three-year loss ratio of 68%.

QBE Insurance Corporation quoted for a premium of \$57,833. We also received an alternate quote from CHUBB Insurance Company for a premium of \$57,650.

Berkley Insurance Company and Starr Insurance Company declined to quote as they are unable to match the policy limits.

AIG has not yet responded but is not likely to be competitive.

In your review you will note that the incumbent, United States Fire Insurance Company, has again provided the most favorable renewal terms.

As always, if you have any questions, concerns or comments please do not hesitate to contact us.

Thanks and Best Regards,

Doreen McLoughlin
dm/ms
Encl.

INSURANCE BROKERS
REINSURANCE INTERMEDIARIES

NEW YORK / ROTTERDAM / LONDON / ST. THOMAS / RIO DE JANEIRO / SINGAPORE