



Athletic and Physical Education Supplies Equipment and Related Products
Executive Summary

Lead Agency: Harford County Public Schools

Solicitation: 23-SR-020

RFP Issued: February 1, 2023

Pre-Proposal Date: February 17, 2023

Response Due Date: March 21, 2023

Proposals Received: # 3

Awarded to: The Prophet Corporate, dba Gopher Sport – Contract #23-SR-020

The Board of Education Harford County, Maryland hereinafter referred to as Harford County Public Schools issued RFP 23-SR-020 on February 1, 2023, to establish a national cooperative contract for Athletic and Physical Education Supplies, Equipment and Related Products.

The solicitation included cooperative purchasing language in Sections 2. Background:

Harford County Public Schools, Maryland, as the Principal Procurement Agency, defined in ATTACHMENT I, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Harford County Public Schools is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on ATTACHMENT I, or as otherwise agreed to. ATTACHMENT I contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Harford County Public Schools website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX

- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On March 21, 2023 proposals were received from the following offerors:

- Gopher Sport
- Dynamic Fitness
- School Health

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Gopher Sport and proceeding with contract award upon successful completion of negotiations.

Harford County Public Schools, OMNIA Partners and Gopher Sport successfully negotiated a contract, and the (PPA) executed the agreement with a contract effective date of August 1, 2023.

Gopher is a comprehensive equipment solution for all things physical education, athletics, and sport.

Term:

Initial three-year agreement from August 1, 2023 through July 31, 2026 with the option to renew for two (2) additional one-year terms through July 31, 2028.

Pricing/Discount: Contact Supplier for contract and pricing details.

Please contact Gopher for additional documentation: contracts@gophersport.com

Website: [Gopher Sport](#) | [OMNIA Partners](#) | [Contract Documents](#)