



Capstone
 1710 Roe Crest Drive
 North Mankato, Minnesota 56033
 United States

QUOTE: Q-48661

Capstone quote prepared for Yonkers Public School District

Prepared on: 11/13/2024
 Service Dates: 09/06/2024 - 09/05/2025

Payment terms: Net 30

Quote prepared for:

Cynthia Palmer
 Yonkers Public School District
 1 Larkin Ctr
 Yonkers, New York 10701-7076
 P: (914) 376-8000
 cpalmer@yonkerspublicschools.org

Quote prepared by:

Sarah Erie
 (507) 385-8241 ext. 8241
 serie@capstonepub.com

On behalf of:

Vicky Sweet
 P: (914) 316-0083
 vicky@mlassociatesny.com

Products

PRODUCT	LIST PRICE	NET PRICE	# OF SITES	MONTHS	TOTAL
PebbleGo Bronze Package	\$1,399.00	\$1,028.40	21	12	\$21,596.40
<ul style="list-style-type: none"> • PebbleGo Animals • PebbleGo Science • PebbleGo Biographies • PebbleGo Social Studies • PebbleGo Health 					
25 General Interest eBook Titles	\$997.50	\$0.00	21	Owned	\$0.00

Quote Totals

Discounts Applied: \$7,782.60 **Quote Total: \$21,596.40**

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Capstone empowers educators with engaging content that drives student success



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YPS Vendor/Partner Evaluation Form

An evaluation of partnerships throughout the District

Evaluator Name: Dr. Cynthia Y. Palmer

Role: Director of Library Services

General Information			
Grant Name		Contract Amount	\$21,596.40
Partner/Partner	Capstone-Pebble Go	Date of Service(s)	January 2025-January 2026 <i>cp</i>
School Site(s)	Elementary		<i>November 2024 - November 2025</i>

1. Were there three quotes for vendor services?

- YES (if yes, please list vendors below)
- NO (if no, please explain)
- N/A

Explain:

This is a Sole Source digital platform

2. In what ways does this vendor/partnership align to our Districts mission/vision/strategic plan?

A curricular content hub designed to support early literacy development grades K-2.

3. What was the primary goal of the partnership? (Fill the option(s) that most closely relates to the main objective of the partnership.)

- To provide PD to a certain population of the schools.
- To provide programmatic support to the schools.
- To provide tutoring or instructional support.
- To help to assess current practices.
- To connect the schools with other resources.
- To help to develop curriculum and activities for the district, school or classroom.
- To support mental and emotional health
- Other: _____

4. Were the specified goal(s) and objectives reached?

- YES
- NO (if no, please explain)
- N/A

Explain: Increasing access to resources supporting literacy

5. Did this partner deliver on the expected agreement and outcomes?

- YES
- NO (if no, please explain)

Explain: The engaging platform support curriculum programming

6. Did this partner supply appropriate materials and supplies necessary to accomplish goals and outcomes?

- YES
- NO (if no, please explain)
- N/A

Explain: The materials supplied are age appropriate

7. Did this partner provide adequate feedback and support?

- YES
- NO (if no, please explain)
- N/A

Explain: This is a renewal of an educational digital platform

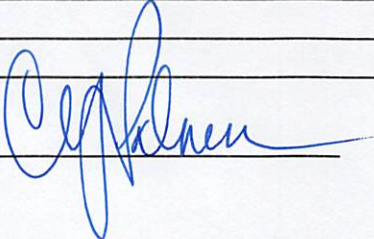
8. Please complete the Vendor/Partner Assessment Criteria scale below and rank this partner on the following areas:

Vendor/Partner Assessment Criteria					
Criterion	(1) Ineffective	(2) Somewhat Ineffective	(3) Somewhat Effective	(4) Effective	(5) Highly Effective
Preparation: <i>Provides high-quality services to meet goals</i>					X
Competency: <i>Knowledge of craft</i>					X
Flexibility: <i>Willingness to change or compromise</i>				X	
Consistency: <i>Schedule & routine</i>					X
Organization: <i>Structured, orderly, & efficient use of time management</i>					X
Professionalism: <i>Interactions are cordial & respectful</i>					X
Overall Experience with partner					X

9. Please indicate specifically how the vendor/partner impacted student achievement, leadership development or district operations. **Note: Please provide documentation and evidence of impact of vendor/partner services.**

Capstone/PebbleGo supports YPS goals towards increasing student engagement, learning, retention, and outcomes.

10. Use the space below to provide any additional feedback you think would be helpful:

Signature of Evaluator 

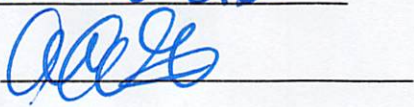
Date: 11/26/24

***** FOR PEER REVIEW ONLY *****

Vendor/Partner Peer Review Criteria					
Criterion	(1) Ineffective	(2) Somewhat Ineffective	(3) Somewhat Effective	(4) Effective	(5) Highly Effective
Impact: Based on artifacts/evidence/ evaluation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Overall Experience with partner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Peer Reviewer A. Colon Garcia

Date: 11/26/24

Signature of Peer Reviewer 

Date: 11/26/24

Why PebbleGo

What is PebbleGo?

PebbleGo is a curricular content hub specifically designed for K-2 students. Packed with informational articles, ready-made activities, and literacy supports for students of all abilities, it boosts engagement and fosters independent learning in core subject areas.

PebbleGo Next provides a natural next step for 3rd-5th grade students with articles all aligned to state and national standards with a familiar, yet age-appropriate, experience and supports.

Your students will love exploring PebbleGo and PebbleGo Next time and time again.

[View Features \(/Features\)](#)

[Preview PebbleGo](#)


Choose from over 1,600 articles across 5 subjects


No matter the subject you're teaching or the unique needs and interests of your students, PebbleGo has you covered. Complete with scaffolding to support differentiated instruction, engaging multimedia within each article to maximize comprehension, and [interactive lessons \(/resources/lesson-plans-](#)





activities, **activities (/question-day-pebblego)**, and games to reinforce learning, PebbleGo is the go-to K-2 resource for teachers across the country.


Available Subjects

 [Animals\(/animals\)](#)

 [Biographies\(/biographies\)](#)

 [Health\(/health\)](#)

 [Science\(/science\)](#)

 [Social Studies\(/social-studies\)](#)

PebbleGo is the whole-school solution you're looking for!



Engage elementary students with content created for their specific needs and curriculum.



Increase understanding, regardless of reading ability, with authentic read-aloud audio.



Foster independence in young learners of all abilities with **simple, consistent navigation (/how-search-pebblego)**.



Teach foundational concepts (/pebblego-supports-curriculum-standards), such as applying critical thinking skills to online information, including source citation.



Enhance your instruction with **lesson plans (/resources/lesson-plans-activities)** and other extended learning opportunities.



Support dual language development and content knowledge simultaneously by easily switching between English and Spanish with add-on **Spanish modules (/pebblego-spanish)**.



Bridge the digital divide by accessing articles anywhere, anytime, and on any device with internet access.



Dive deeper with optional add-on **audio eBook collections (/pebblego-read-more)**, linked to popular subject areas.



Take the next step with additional curriculum-connected add-on modules designed to meet the needs of grades 3–5 in **PebbleGo Next (/pebblego-next)**.

The digital research tool everyone is talking about!





REQUEST FOR NON-COMPETITIVE CONTRACT - FOR BOCS APPROVAL ON: December 31, 2024

This form must be completed by Department Heads or their designee when requesting contracts where a determination has been made that seeking competition would not be in the best interest of the taxpayers. Completed form must be attached to all resolutions and requisitions. Check off each box that applies and provide the required detailed reasons in the JUSTIFICATION section.

VENDOR INFORMATION

Vendor Legal Business Name: **Capstone**
Vendor Address: **1710 Roe Crest Drive**
Vendor Main Point of Contact: Sarah Erie
Title: **Lead Business Development & Renewal Specialist** Phone: 800.471.8112 X 8241 Email: **serie@capstonepub.com**
Detailed Description of Service and Contract Term: **Annual Renewal Capstone PebbleGo digital platform package**
Total Cost and Method of Compensation: **\$21,596.40**

EXCEPTIONS PER SECTIONS 6 (D) AND 6 (Q) OF THE CITY'S PROCUREMENT POLICY

- Contracts with medical or health-related entities.
- Contracts with lecturers, other educational professionals or experts, and institutions.
- Procurements which involve the expenditure of federal or state assistance where and to the extent that federal or state law, rules, or regulations conflict with the provisions of the procurement policy.
- Contracts with not for profit organizations for the support, enhancement, or preservation of cultural resources and the arts.
- Other contracts deemed to be in the best interests of the District; however, any such request for this exemption shall be made by submission of a written recommendation, including sufficient justification by the department head certifying that such exemption is necessary and appropriate in order to further the best interests of the District.

SOLE SOURCE: Only one vendor is capable of providing the service.

SINGLE SOURCE: The service is available from more than one source, but for particular reasons it must be procured from a specific vendor.

- Single Source: Upgrade to existing software available only from the software developer who sells on a direct basis.
- Single Source: Upgrade to existing software available only from the software developer's designated Value Added Reseller for this territory.
- Single Source: Continuation of an on-going service already procured from this vendor. Provide the reasons why it would not be prudent to procure these services from another vendor.
- Single / Sole Source: Sole provider of a patented or licensed service.
- Single / Sole Source: The requesting Department can demonstrate that such services, due to unique or special circumstances, cannot be procured through a competitive Request for Proposal process.

REQUIRED JUSTIFICATION: Provide detailed reasons why it is in the best interest of the taxpayers to contract with this vendor without competition. List other vendors and quotes that were obtained during the process.

This no cost pilot is being implemented to explore the viability and feasibility of the HMH Into Reading/Arriba Lectura core ELA curriculum for implementation in the Yonkers Public Schools District beginning in the 2025-2026 school year.

APPROVAL: I certify that to the best of my knowledge the information above is a complete and accurate justification for the competitive procurement of these services.

Department / Department Head Name: Library Services / Dr. Cynthia Y. Palmer