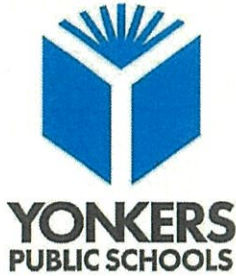


CITY OF YONKERS / YONKERS PUBLIC SCHOOLS					BID N°: RFB-7396							
PURCHASING DEPARTMENT					Bid Opening Date: 2/28/2025							
One Larkin Center					Total Bids Rec'd: 2							
Yonkers, New York 10701-3888					Item: Purchase of one Anatomage Virtual Cadaver Table, or Yonkers approved equal, with clinical crate, online training, and one-year warranty							
Phone 914-377-6031					Buyer: Kim Sansevere							
					*****Vendor # 1*****		*****Vendor # 2*****		*****Vendor # 3*****		*****Vendor # 4*****	
Name.....					American 3B Scientific		Anatomage Inc.					
Address...					2189 Flinstone Dr, Ste O Tucker, GA 30084		3350 Thomas Rd., Ste 150 Santa Clara, CA 95054					
					Certified M/WBE:		Certified M/WBE: No		Certified M/WBE:		Certified M/WBE:	
					Woman/Minority Owned:		Woman/Minority Owned: Yes		Woman/Minority Owned:		Woman/Minority Owned:	
ITEM No.	EST. QTY	***ITEM DESCRIPTION***	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
I	1	Anatomage Virtual Cadaver Table, or Yonkers approved equal, with clinical crate, online training, and one-year warranty	\$51,520.00	\$51,520.00	\$57,825.00	\$57,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	OR EQUAL	Vendor shall state the make and model they are bidding: MFR Name: _____ Model No. _____	65" Screen Asclepius Virtual Dissection Table TBK654K									
TOTAL BID - Items 1 to 1, Inclusive:					\$51,520.00	\$57,825.00		\$0.00		\$0.00		\$0.00



BUREAU OF PURCHASING
ONE LARKIN CENTER, 3rd Floor
YONKERS, NY 10701-3888
Telephone (914) 377-6030

COVER SHEET - INVITATION FOR BIDS

SOLICITATION DOCUMENTS FOR:

Purchase of one Anatomage Virtual Cadaver Table, or Yonkers approved equal, with clinical crate, online training, and one-year warranty

BID NUMBER: RFB-7396
OPENING DATE: FEBRUARY 28, 2025 _____
TIME: 2:00 PM (PREVAILING TIME)
BOCS APPROVAL DATE: _____
ASSIGNED BY PURCHASING
CONTRACT NO.: _____
ASSIGNED BY PURCHASING

BOARD OF EDUCATION

Dr. Rosalba Corrado Del Vecchio, President
Ms. Gail Burns, Vice President

Mr. Lawrence R. Sykes	Mr. Kevin Cacace
Mr. Amjed I. Kuri	Dr. John Castanaro
Mr. Felix Rios	Ms. Rosemarie P. Linton
Ms. Sheila Greenwald	
Mr. Anibal Soler, Jr.	
Superintendent of Schools	

BIDDER TO FILL OUT (PLEASE PRINT):

LEGAL NAME OF BIDDER: Anatomage, Inc.
ADDRESS: 3350 Thomas Rd Ste. 150, Santa Clara, CA 95054
(P. O. Boxes are not acceptable)
CONTACT: Carilyn Sun **TITLE:** Distribution Manager
PHONE NO.: (408) 885-1474 **FAX:** _____
EMAIL: carilyn.sun@anatomage.com
DATE: Feb. 10th, 2025

**DO NOT RETURN ENTIRE BID PACKAGE –
ONLY RETURN WHAT IS LISTED IN THE "INFORMATION FOR BIDDERS", PAGE 5**

BID AND BIDDER'S AFFIDAVIT

Bid No.: RFB-7396

By submission of this bid and the execution of the Bidder's Affidavit, the Bidder hereby submits a binding offer to furnish all required work and meet all other obligations set forth in the Contract Documents, and all addenda thereto, whether received by the undersigned or not; for the total sum indicated below:

Bid Amount: Fifty-seven thousand eight-hundred
twenty-five Dollars, zero Cents.
Printed in words

\$ 57,825.00
(Total Bid in Figures)

By submission of this bid, the Bidder acknowledges that it has read the 1) Information for Bidders, 2) Form of Contract, 3) Schedule "A", Scope of Services, 4) All Schedules, and 5) all addenda (if any).

Bid Made by:
(Firm Legal Name) Anatomage, Inc.
Address: 3350 Thomas Rd Ste. 150, Santa Clara, CA 95054
By: [Signature] Alan Ren CFO
(Signature-Authorized Officer) (Print Name) (Print Title)

Telephone: (408) 885-1474 Cell: _____
Tax ID Number: 20-1489577 Date: 2/10/2025

The Bidder's authorized representative on this Project shall be:

Carilyn Sun Distribution Manager
Name Title

Additionally, by submission of this bid and the execution of the Bidder's Affidavit each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies on behalf of its own organization, under penalty of perjury, that to the best of his/her knowledge and belief:

A. The prices in the bid have been arrived at independently without collusion, consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;

BID SCHEDULE OF PRICES – ITEMIZED - SEE SCHEDULE “B” – PAGE(S) 28-29

Item Award ☒Class Award ☐

For furnishing and delivering the specified goods or services, which includes, without limitation all freight charges, demurrage, insurance, packaging, machinery, tools, labor, services, skill and other items of whatever nature required to fulfill the obligations under the resultant Contract, the Bidder agrees to accept in full compensation therefore the amount of the total bid sum of:

TOTAL BID FOR ITEM 1, INCLUSIVE, THE SUM OF:

PLEASE PRINT:

Written in Words: Fifty-seven thousand eight-hundred
twenty-five Dollars zero Cents

Written in Figures: \$ 57,825.00

Discount for Prompt Payment: _____ % _____ Days, Net 30.

The Bidder hereby acknowledges receipt of all Solicitation Documents and Addenda through and including Addendum number _____ (Bidder to insert number of last Addendum received.)

Availability/Product Lead Time: 30 days calendar days ARO

Legal Name of Bidder: Anatomage, Inc.

Address of Bidder: 3350 Thomas Rd, Ste. 150, Santa
(P. O. Box
not acceptable) Clara, CA 95054

Is this business a Certified Minority / Women Business Enterprise in New York State?

☐ Yes ☒ No

Prepared By: Carilyn Sun

Title: Distribution Manager

Signature: 

Telephone No.: (408) 885-1474 ext. 180 Mobile No.: _____

E-Mail: carilyn.sun@anatomage.com

Company Website: www.anatomage.com

Date: 2/10/2025

**SCHEDULE "A" – BID NO. RFB-7396
SPECIFICATIONS / SCOPE OF SERVICES**

DESCRIPTION

Purchase of one Anatomage Virtual Cadaver Table, or Yonkers approved equal, with clinical crate, online training, and one-year warranty

Intent:

Purchase of one Anatomage Virtual Cadaver Table, with 5 real-human cadavers, 1,500+ real patient cases, Histology Slides, Prosecutions, 285 Animal CT/MRI, segmented Dog, Cat, Frog and Mouse, or Yonkers approved equal. Bid to include the following:

- Shipping crate for Table Clinical/Vet
- 1st Year Warranty, Software Upgrade, Tech Support w/Table Clinical
- Anatomage Lessons - 1 year Promotional License
- Table on Cloud (Warranty) Table on Cloud that is included, free of charge, For all tables under warranty. Will be valid for as long as the table is under warranty.
- Online Training w/Table Clinical

Vendor Responsibility:

- Equipment must be furnished and delivered.
- Bidders who propose to furnish an "OR EQUAL" product in response to RFB-7396 must state the manufacturer and model number on the Bid Schedule of Prices and must include with their bid all pertinent technical information and technical specifications necessary for demonstrating the products' ability to meet the same form and function as those specified. Final approval of "OR EQUAL" item will be determined by the Yonkers Public Schools.

Inside Delivery to Gorton High School, 100 Shonnard Place, Yonkers NY 10703.

Do not deliver your bid to this location

SCHEDULE "B"
BID SCHEDULE OF PRICES ITEMIZED ("BSP")

**RETURN THIS BSP WITH YOUR BID. DO NOT ALTER THIS BSP –
 ANY ALTERATIONS MADE WILL RENDER YOUR BID NON-RESPONSIVE
 AND INELIGIBLE FOR AWARD.**

BID NO. RFB-7396

Purchase of one Anatomage Virtual Cadaver Table, or Yonkers approved equal, with clinical
 crate, online training, and one-year warranty.

ITEM	ESTIMATED QUANTITIES	DESCRIPTION - ITEMS WITH UNIT BID PRICES WRITTEN IN WORDS	UNIT BID PRICES		TOTAL AMT. BID	
			DOLLARS	CENTS	DOLLARS	CENTS
1	1	<p>Purchase of one Anatomage Virtual Cadaver Table, with 5 real-human cadavers, 1,500+ real patient cases, Histology Slides, Prosecutions, 285 Animal CT/MRI, segmented Dog, Cat, Frog and Mouse, or Yonkers approved equal, with clinical crate, online training, and one-year warranty included.</p> <p>OR EQUAL:</p> <p>MFR Name: _____</p> <p>Model No.: _____</p> <p>UNIT PRICE WRITTEN IN WORDS:</p> <p><u>Fifty-seven thousand eight -</u> <u>hundred twenty-five</u></p>	57,825	0	57,825	0

TOTAL BID - ITEM 1, INCLUSIVE

PLEASE PRINT

WRITTEN IN WORDS: Fifty-seven thousand eight-hundred Dollars zero Cents
twenty-five

WRITTEN IN FIGURES: \$57,825.00

LEGAL NAME OF
BIDDER: Anatomage, Inc.

ADDRESS: 3350 Thomas Rd Ste. 150, Santa Clara, CA 95054
(PO BOXES
NOT ACCEPTABLE

PREPARED BY: Carilyn Sun

TITLE: Distribution Manager

SIGNATURE: 

TELEPHONE NO.: (408) 885-1474 ext. 180

MOBILE NO: _____

EMAIL: carilyn.sun@anatomage.com DATE: 2/10/2025



City of Yonkers/Yonkers Public Schools
One Larkin Center – 3rd Floor
Yonkers, New York 10701
Tel: (914) 377-6036

Email: kimberly.sansevere@yonkersny.gov

CITY OF YONKERS/YONKERS PUBLIC SCHOOLS
Purchasing

Mike Spano, Mayor
Victor Martinez, Director

TO: PROSPECTIVE BIDDERS FEBRUARY 19, 2025
FROM: KIM SANSEVERE, PRINCIPAL BUYER 2 PAGES
RE: RFB-7396: PURCHASE OF ONE ANATOMAGE VIRTUAL CADAVER TABLE,
OR YONKERS APPROVED EQUAL
ADDENDUM NO. 1: RESPONSES TO RECEIVED REQUEST FOR INFORMATION (RFIs)

THE BID OPENING DATE REMAINS AS FRIDAY FEBRUARY 28, 2025 AT 2PM EST

The contents of this addendum alter and amend the original bid requirements and take precedence over the related items therein. This addendum forms a part of the contract documents. Bidders must acknowledge receipt of all addenda when submitting their bids. Failure to acknowledge receipt may render a bid non-responsive and ineligible for award. Bidders are responsible for ensuring that they receive all addenda. All addenda will be posted on the Empire State Purchasing Group System (<http://www.empirestatebidsystem.com/>).

THE FOLLOWING ARE RESPONSES TO RECEIVED REQUEST FOR INFORMATION (RFIS):

RFI-1: Anatomage has two models/sizes of the Anatomage Virtual Cadaver Table: Anatomage Table 11 with 84" screen and Anatomage Table Clinical 55" screen. Please confirm the model/size of the table you want a bid price on.

RFI-1 Response: It is the Anatomage Table Clinical 55" screen.

END OF BID ADDENDUM NO. 1

THE BID OPENING DATE REMAINS AS FRIDAY FEBRUARY 28, 2025 AT 2PM EST

RFB-7396: ADDENDUM NO. 1 – ACKNOWLEDGEMENT
RETURN THIS ACKNOWLEDGEMENT WITH YOUR SEALED BID

Legal Name of Bidder: Anatomage, Inc.
Address: 3350 Thomas Rd, ste. 150, Santa Clara, CA 95054
Bidder's Representative: Carilyn Sun
Title: Distribution Manager
E-mail: carilyn.sun@anatomage.com
Telephone: (408) 885-1474 Mobile: 949-500-2688
Signature:  Date: 2/24/2025