

** THE PROPOSER BELIEVES THAT THIS INFORMATION IS PROTECTED FROM DISCLOSURE UNDER THE STATE FREEDOM OF INFORMATION LAW.*

The chart below represents Transfinder’s RFP total investment summary for Yonkers Public Schools (“YPS”) including a breakdown of Transfinder software, implementation and training, and hardware offerings based on the requirements of the RFP. Please note the initial purchase includes 12 months of service, support, hosting, and cellular fees if applicable. The chart below denotes the anticipated costs per budget year with Year 2 and Year 3 renewal dates based on twelve months from activation date. Itemized pricing is included on the following pages.

Investment Summary

Options	7/1/2025-6/30/2026	7/1/2026-6/30/2027	7/1/2027-6/30/2028	Total 3 Year Cost
Transfinder All-in-One SOFTWARE Solutions leveraging your existing GPS infrastructure	\$138,830	\$97,700	\$102,835	\$339,365

Hourly Rates

Please note that Transfinder’s solution is based on a SaaS pricing model, which outlines the annual cost for our solution as well as the initial up-front implementation costs included. Implementation includes 12 months of project management, one-on-one training, data implementation specialists, and support services. Additionally, we have priced an hourly rate for our Professional Services with the scope of hours and work included below.

Optional Child Tracking GPS Solution

Please see page 5 for per unit costs for this solution.

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Transfinder SOFTWARE with Stopfinder using existing GPS Systems

Software Modules	Qty	7/1/2025-6/30/2026	7/1/2026-6/30/2027	7/1/2027-6/30/2028
Routefinder PLUS includes: <ul style="list-style-type: none"> Single User Software License Routing and Scheduling System GIS Map Conversion for Westchester County Tools for route overlap analysis, Stop Sequence Optimization, and Policy Analytics Eligibility Assessment & Walk Zone definition Driver Certification Functionality Field Trip resource tracking, cost calculator, billing, invoicing, & reporting 	1	\$9,995	\$3,650	\$3,833
Additional Routefinder PLUS Licenses	4	\$10,580	\$3,800	\$3,990
GIS Map or conversion for Additional County Maps for Nassau County, Suffolk County, 5 Boroughs of NYC (NYC County, Kings County, Queens County, Bronx County, Richmond County), Dutchess County, Putnam County, Orange County.	10	\$17,955		
Satellite Imagery Service <ul style="list-style-type: none"> Adds a satellite layer to Routefinder 		Included	Included	Included
Attendance Boundary Planning <ul style="list-style-type: none"> Manage School Attendance Boundaries Assess school zone changes for impact on students, grades, and school bus routes 		Included	Included	Included
Map Integration <ul style="list-style-type: none"> Utility for updating GIS maps with ability to lock manual edits during update process 		\$6,000	\$3,000	\$3,150
Viewfinder <ul style="list-style-type: none"> Schedule Automated Reports to be emailed to unlimited staff with vital information Browser-based, any device, unlimited users, lookup access for staff (role-based security) View critical data about students, routes, stops, trips, maps, etc. 		\$15,600	\$5,200	\$5,460
Tripfinder <ul style="list-style-type: none"> Browser-based Field Trip System, Site License with Unlimited users Includes online requests & approvals, cost tracking, reporting, etc. 		\$12,600	\$4,200	\$4,410
GPS Connect <ul style="list-style-type: none"> Integration with an approved Transfinder GPS Hardware Partner Conduct Comparative Analysis – actual vs planned routes Analyze on/off path, early/late stops, missed/unplanned stops, and more 	600 Vehicles	\$42,500	\$25,250	\$26,513



City of Yonkers / Yonkers Public Schools
RFP-512 Bus Transportation Routing Software (BOE)
2. COST PROPOSAL – Transfinder Pricing Summary

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Software Modules	Qty	7/1/2025-6/30/2026	7/1/2026-6/30/2027	7/1/2027-6/30/2028
Stopfinder GeoAlerts <ul style="list-style-type: none">Send electronic invitations to parents and guardians for easy onboarding processTwo-way communication with registered parents and guardians (subscribers)Define Geo Alerts for busesNotification based on Enter or Exit GeoAlert ZonePickup, Drop-off, School or any locations defined by userParents/Subscribers can choose when to be alerted: View historical events for today, yesterday, this week, last weekTrack only student's bus in real-timeSee Trip path and stop information (based on settings) <i>*Stopfinder GeoAlerts customers will require a Transfinder approved GPS hardware provider.</i>	600 Vehicles	\$57,600	\$57,600	\$60,480
Transfinder Hosting Services powered by Amazon Web Services (AWS) <ul style="list-style-type: none">Hosting includes database server, application servers, storage, and data maintenanceHosting Service is due with initial purchase and is included in the future Hosting Service		Included	Included	Included
Transfinder Software Retail Pricing		\$172,830	\$102,700	\$107,835
RFP Discount		-\$67,250	-\$5,000	-\$5,000
Transfinder Software Promotional Pricing		\$105,580	\$97,700	\$102,835

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Implementation, Training, and Professional Services	Qty	7/1/2025-6/30/2026	7/1/2026-6/30/2027	7/1/2027-6/30/2028
Project Management <ul style="list-style-type: none"> Dedicated Project Manager assigned through Project Completion Manages Transfinder resources to meet Licensee's goals Project Manager will assist through 1st fall opening 	12 Months	Included		
Data Management <ul style="list-style-type: none"> Data Engineer will create a custom import process for automating updates with the Student Information System GIS Engineer will review available County GIS data with Licensee and convert GIS data for use in software 		Included		
Online Training <ul style="list-style-type: none"> Timeframe begins on first completed training date Dedicated Trainer conducts Weekly Online Sessions Trainings conducted with Customer's Maps and Student Data 	36 Hours	Included		
On-site Training <ul style="list-style-type: none"> Customized Onsite Training conducted by a Transfinder Application Specialist Training will be conducted between October and May <i>Travel & Living Expenses included in cost</i> 	3 Days	\$10,500		
Professional Services - Route Implementation Services <ul style="list-style-type: none"> See Attachment A for full Statement of Work Transfinder Staff will input current regular education bus runs using route sheets and data provided by customer Transfinder Staff will work with district staff to verify route sheet accuracy Transfinder Staff will process student data geocoding and map editing to support the initial route input 	300 Runs	\$32,000		
Professional Services Online Assistance <ul style="list-style-type: none"> Transfinder Professional Services will provide Consulting as outlined in the Statement of Work 	20 Hours	\$6,500		
Technical Support & Software Updates <ul style="list-style-type: none"> Unlimited Online Technical Support Software updates and upgrades Access to Transfinder Community client resources portal for documentation, training videos, webinars, and report library 		Included	Included	Included
Implementation, Training, and Professional Services Pricing		\$49,000		
RFP Discount		-\$15,750		
Transfinder Software, Training, Professional Services and Hosting Services Total		\$138,830	\$97,700	\$102,835



City of Yonkers / Yonkers Public Schools
RFP-512 Bus Transportation Routing Software (BOE)
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OPTIONAL ADD-ON TRANSFINDER HARDWARE SOLUTION: Child Tracking Hardware

Hardware Modules	Qty	7/1/2025-6/30/2026	7/1/2026-6/30/2027	7/1/2027-6/30/2028
Samsung Tab Active 5 Tablets <ul style="list-style-type: none"> Ruggedized tablet with mounting kit 	1	\$1,175		
Card Reader <ul style="list-style-type: none"> Card Reader Kit Utilizing your existing CI Solutions RFID Cards 	1	\$199		
Enterprise Mobility Management Platform	1 Tablet per Year	\$120	\$120	\$120
Tablet Cellular Data Plan <ul style="list-style-type: none"> Single SIM cell chip provides reliable service leveraging multiple cell carriers There is also the option to leverage the district's own data plan if appropriate 	1 Tablet per Year	\$540	\$540	\$540
CI Solutions - Student Punch Cards <ul style="list-style-type: none"> Transfinder partners with CI Solutions for Card Management Services. This cost reflects the CI Solutions Card Management Fees for the estimated number of cards in quantity. 		\$1.95 per card		
Wayfinder with RFID Integration Navigation <ul style="list-style-type: none"> Turn by Turn voice guidance Speedometer and smart map zoom Accurate electronic route sheets for trips created in Routefinder On demand navigation Resource Substitution <ul style="list-style-type: none"> Driver can identify which vehicle will be utilized for a trip Attendance <ul style="list-style-type: none"> Calendar-based schedules Auto attendance using Zonar Z Pass RFID readers Driver interaction Skip stops before or during navigation or manual take attendance <i>*Wayfinder is available for Transfinder Hosted Network (THN) clients and requires Transfinder approved hardware</i>	1 User (Per User Cost)	\$144	\$144	\$144
Professional Installation		\$200 per vehicle		
Shipping Protection		1%		
Shipping and Handling		Billed at Cost		