



April 1, 2021 – March 31, 2022

Ref.: Phonak Roger Sole Source Letter

Roger™ is the digital standard that bridges the understanding gap, in noise and over distance, by wirelessly transmitting the speaker's voice directly to the listener. The Roger portfolio consists of several products – microphones, speakers and receivers – all exclusive to Phonak. Phonak is the manufacturer and the only US source for Roger products. Phonak sells Roger products to dispensers and other distributors for resale for patients' use in their personal or professional lives. Phonak sells directly to educational programs and those products may not be resold.

Phonak Roger microphones are the only product that automatically and adaptively measure the noise in a classroom and communicate to the hearing instrument through the Roger receivers. This increases the advantage over a hearing instrument's environmental microphone and maintains a very positive signal to noise ratio – which is critical for children to learn. This Roger technology provides best speech-in-noise performance and documented improvements of up to 35% over Dynamic FM and 54% over other FM systems¹.

Roger Touchscreen microphones are the only synthesized microphones available that have monitoring and voice activity detector technologies. It can be worn by a teacher in lanyard mode, be placed on a table for Small Group Mode, or used in pointing mode. Additionally, this microphone can be used for remote learning. This microphone will work in a network with up to 35 other Roger microphones and unlimited receivers.

Roger Pass-around Microphones are designed for use in classrooms; these devices might be referred to as 'peer microphones'. They work as a secondary microphone on the Phonak MultiTalker Network, enabling speakers other than the primary Roger microphone wearer to clearly and wirelessly be heard by any listener with hearing loss or auditory challenges, as well as through the Roger SoundField amplification system.

The Roger Multimedia Hub is a multimedia transmitter. For in person learning, it can be used for state testing, in a computer lab, in the school auditorium, or via the SoundField amplification system. For remote learners, it can be used in the home to provide clear connectivity to the class lesson.

The Roger Repeater is designed to enhanced the listening coverage over very large areas by extending the network of a primary Roger for Education microphone. One or more can be placed around a school auditorium or gym hall.

The Phonak Roger SoundField amplification system is the only classroom audio distribution system (CADS) that optimizes and adopts parameter settings automatically and continuously. The Roger SoundField automatically increases the gain when the noise level increases in the classroom. It has a proprietary digital radio transmission at 2.4 GHz. It features automatic, rapid frequency hopping which will avoid interference issues. Under normal circumstances there will be no limit to the number of Roger SoundField systems that can be installed in a school. Roger SoundField products include the Digimaster 5000 and 7000 speakers and work with the full Roger for Education portfolio.

The Roger WallPilot is an automatic network connector. This wall-mounted device, positioned next to the door, automatically connects a student's Roger receivers to the room's network when the child passes the Roger WallPilot on their way into the room. It can also be used to connect Roger microphones to the classroom network.

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Education Price and Policy

Spring 2021

A Sonova brand

PHONAK
life is on

Roger™ for Education microphones

The following microphones can create a MultiTalker Network with other microphones in the Roger for Education portfolio. Together, they improve audibility for students who need to hear the teacher, peers and multimedia. They are compatible with (02) Roger receivers and Roger SoundField speaker systems.

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger Touchscreen Mic includes: power supply, lanyard, audio cable, recording/headset adapter cable, pouch	052-3297	\$895	\$855	\$815
Roger Touchscreen Mic for SoundField Only includes: power supply, lanyard, audio cable, recording/headset adapter cable, pouch	052-3482	\$550	\$500	\$475
Roger Pass-around includes: power supply, table stand, pouch	052-3261	\$495	\$455	\$415
Roger Multimedia Hub includes: power supply, 2 audio cables, audio splitter	052-3299	\$495	\$455	\$415
Roger Repeater includes: power supply, wall mount	052-3476	\$495	\$455	\$415
Roger WallPilot includes: power supply	052-3115	\$315	\$315	\$315

Roger for Education accessories for the microphones

Description	Part Number	Price
Roger charging rack	055-3010	\$60
Audio splitter	038-3107	\$5
Recording cable	043-3070	\$5
Carrying case for Roger Touchscreen Mic	017-3272	\$5
Lanyard for Roger Touchscreen Mic	055-3005	\$5
Protection cover for Roger Touchscreen Mic	055-3021	\$0
Pouch for Roger Touchscreen Mic	017-3310	\$0
Boom mic (3.5mm) for Roger Touchscreen Mic	055-3009	\$20
Boom mic belt clip for Roger Touchscreen Mic	004-4031	\$0
Screen protector for Roger Touchscreen Mic	017-3323	\$0
Audio input cable Roger Touchscreen Mic	052-0359	\$5
Pouch for Roger Pass-around	017-3313	\$0
Table stand for Roger Pass-around	005-3121	\$5
Power supply for Roger Pass-around and Roger Multimedia Hub	052-0695	\$15
Mini USB programming cable (1 meter)	043-3027	\$0
Roger Repeater wall mount	055-3026	\$15
Roger Repeater power supply	052-0695	\$15
Phonak Travel Case	017-0946	\$19.95

Roger SoundField speakers

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger DigiMaster 5000 includes: power supply w/ cable, floor stand Recommended for normal-sized rooms (up to 1076 ft ²)	052-0505	\$825	\$725	\$625
Roger DigiMaster 7000 includes: power supply w/ cable, floor stand Recommended for larger rooms (up to 3230 ft ²)	052-0506	\$950	\$830	\$720

See page 5 for the universal Roger NeckLoop receiver to connect to other brands of classroom audio distribution (CAD) systems.

Accessories for Roger speakers

Description	Part Number	Price
Floor stand w/ bag	052-3164	\$45
Tripod floor stand (DigiMaster 5000 only)	052-3444	\$50
Desk Stand for DigiMaster	052-3150	\$45
Power supply (power adapter and US charger)	052-0599	\$25
Wall mount	052-3428	\$15
Audio input cable (1 meter)	052-0359	\$5
Audio input cable (3 meters)	052-0340	\$5

Additional Roger microphones

The microphones in the table below can be connected with each other in a MultiTalker Network. However, they are incompatible with Roger SoundField speaker systems and cannot be in a MultiTalker Network with Roger for Education microphones.

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger On™ (Shipping late Spring 2021)* colors: Champagne-P5, Graphite Gray-P7	056-3010-xx011	\$895	\$855	\$815
Roger Select™*** colors: Champagne-P5, Graphite Gray-P7, Pearl White-W3	052-3477-000xx	\$850	\$825	\$800
Roger Pen™**** colors: Light Sterling-T4, Ruby-P9, Petrol-T5	052-3293-000xx	\$775	\$750	\$725
Roger EasyPen™*** colors: Light Sterling-T4, Ruby-P9, Petrol-T5	052-3285-000xx	\$735	\$710	\$685
Roger Clip-On Mic™***	052-3294	\$579	\$529	\$479

* Package includes the docking station, Toslink digital optical cable, USB-C to USB-A adapter, USB-C to 3.5mm adapter, lanyard and softcase

** includes: docking station, power supply, analog audio cable, magnetic clip, USB cable, digital audio cable, lanyard and pouch

*** includes: docking station, power supply, lanyard, storing pouch, micro USB audio cable, standard audio cable and cinch adapter

Additional Roger microphone accessories for the microphones

Description	Part Number	Price
Roger On Docking Station†	055-3042	\$25
Roger On Lanyard†	055-3044	\$5
USB-C to Jack 3.5mm audio analog adapter†	043-3098	\$5
Roger On softcase†	055-3045	\$5
Power supply for Roger Touchscreen Mic, Roger Pen, Roger Clip-On Mic, and Roger Select	052-0695	\$15
Roger Select docking station (includes power supply)	055-3025	\$25
Roger Select clip	055-3030	\$5
Roger Select lanyard	055-0329	\$5
Roger Select pouch	017-3344	\$5
Roger Pen lanyard	052-3198	\$5
Roger Pen case	017-3275	\$5
Roger Pen docking station (includes power supply)	055-3022	\$25
Toslink digital optical cable for Roger Pen/Clip Mic	057-0011	\$9.99
Roger Clip-On Mic lanyard	052-3234	\$5
Roger Clip-On Mic case	017-3278	\$5
Roger Clip-On Mic docking station (includes power supply)	055-3023	\$25
Audio input cable for Roger Pen and Roger Clip-On Mic	043-3085	\$0

† Shipping late Spring 2021

Roger design-integrated receivers

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger 14 (For use with Cochlear Nucleus 5 and Nucleus 6) Colors: Black-L9, Charcoal-M2, Brown-L0, Mocha-T1, Smoke-T2, White-L8, Beige-M1	052-3222-D02xx	\$806	\$779	\$743
Roger 17 (For use with Advanced Bionics Naída CI Q90) Colors: Sand Beige-P1, Chestnut-P4, Silver Gray-P6, Velvet Black-P8, Ruby-P9, Petrol-Q1, Alpine White-XN, Princess Pink-XP, Caribbean Pirate-Q3	052-3235-D02xx	\$806	\$779	\$743
Roger 18 (For use with Phonak Belong™ and Venture M, P and SP hearing aids) Colors: Sand Beige-P1, Champagne-P5, Silver Gray-P6, Graphite Gray-P7, Velvet Black-P8, Beige-O1, Precious Pink-T3, Lava Red-M6, Blue Ocean-M7, Majesty Purple-M8, Electric Green-Q2, Caribbean Pirate-Q3	052-3281-D02xx	\$806	\$779	\$743
Roger 19 (For use with Phonak Belong and Venture UP hearing aids) Colors: Sand Beige-P1, Champagne-P5, Silver Gray-P6, Graphite Gray-P7, Velvet Black-P8, Beige-O1, Lava Red-M6, Blue Ocean-M7, Majesty Purple-M8, Electric Green-Q2, Caribbean Pirate-Q3, Precious Pink-T3	052-3291-D02xx	\$0	\$0	\$0
Roger 20 (For use with Cochlear Nucleus 7) Colors: White-L8, Black-L9, Sand-M1, Brown-T1, Grey-T2	052-3317-D02xx	\$806	\$779	\$743
Roger 21 (For use with Med-El Sonnet and Sonnet 2) Colors: Anthracite-V1, Beige-V2, Black-V3, Ebony-V4, Nordic Grey-V5, White-V6	052-3469-D02xx	\$806	\$779	\$743

Roger universal receiver

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger X (compatible with Sonova hearing instruments that have RogerDirect™) Color: Champagne	052-3113-X02P5	\$806	\$779	\$743
Roger NeckLoop – long Color: Champagne	056-4004-P5211	\$675	\$625	\$595

Accessories for Roger NeckLoop

Description	QTY	Part Number	Price
Power supply (Power USB power supply 5V 1A)	1	075-0020-11	\$14
Replacement long loop cable for Neckloop	1	043-4002-1	\$9.99
Replacement short loop cable for Neckloop	1	043-4003-1	\$9.99
Headphones	1	052-3394	\$26
Replacement headphone cushions	1	005-3143-1	\$5.00

Roger for UHL, APD, ASD and normal hearing

Description	Part Number	Pricing S1	Pricing S2	Pricing S3
Roger Focus II (Rechargeable) Colors: Lava Red-M6, Blue Ocean-M7, Majesty Purple-M8, Electric Green-Q2, Caribbean Pirate-Q3, Precious Pink-T3, Alpine White-T7, Alpine White-T7, Silver Gray-P6, Velvet Black-P8, Beige-H0 Includes: Phonak Charger BTE RIC, SlimTube L/R sizes 00 and 0 and 1x S Open Dome	056-3006-xx	\$750	\$725	\$700
Roger Focus II-312 Colors: Silver Gray-P6, Velvet Black-P8 Includes: Phonak hard case, 1xSlimTube R/L sizes 00 and 0 and 1x S Open Dome	056-3005-xx	\$650	\$625	\$600

Accessories for Roger Focus II

Description	Part Number	Price
SlimTube 4.0 size 00, L/R (packs of 5)	054-0884 / 054-0885	\$10.99
SlimTube 4.0 size 0, L/R (packs of 5)	054-0794 / 054-0795	\$10.99
SlimTube 4.0 size 1, L/R (packs of 5)	054-0796 / 054-0798	\$10.99
SlimTube 4.0 size 2, L/R (packs of 5)	054-0799 / 054-0823	\$10.99
SlimTube 4.0 size 3, L/R (packs of 5)	054-0824 / 054-0825	\$10.99
Open Domes, S/M/L (packs of 10)	S: 054-0785 / M: 054-0786 / L: 054-0787	\$7.99
SlimTube measurement tool	026-0784	\$0

Phonak Sky™ M and Phonak Naída™ P

Premium	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Sky M90-M	050-0648-xx	\$1,609	\$1,569	\$1,519
Phonak Sky M90-PR	050-0746-xx	\$1,759	\$1,709	\$1,659
Phonak Sky M90-SP	050-0756-xx	\$1,609	\$1,569	\$1,519
Phonak Naída P90-UP	050-0818-xx	\$1,609	\$1,569	\$1,519

Advanced

Phonak Sky M70-M	050-0647-xx	\$1,029	\$999	\$969
Phonak Sky M70-PR	050-0745-xx	\$1,209	\$1,179	\$1,139
Phonak Sky M70-SP	050-0755-xx	\$1,029	\$999	\$969
Phonak Naída P70-UP	050-0817-xx	\$1,029	\$999	\$969

Standard

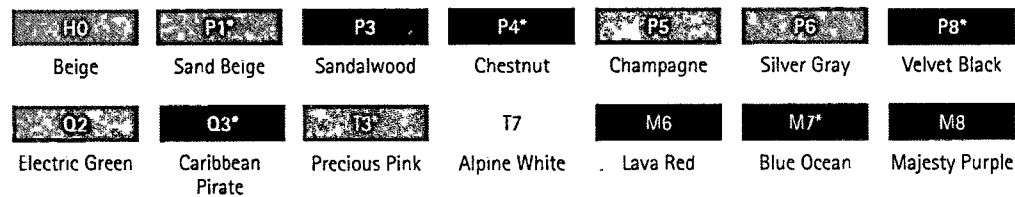
Phonak Sky M50-M	050-0635-xx	\$619	\$599	\$579
Phonak Sky M50-PR	050-0744-xx	\$809	\$789	\$759
Phonak Sky M50-SP	050-0754-xx	\$619	\$599	\$579
Phonak Naída P50-UP	050-0816-xx	\$619	\$599	\$579

Compatible with Advanced Bionics Marvel CI

Phonak Sky Link M	050-0802-xx	\$1,029	\$999	\$969
Phonak Naída Link M	050-0801-xx	\$1,029	\$999	\$969

Phonak Sky colors

Housing



* Sky Link M colors

Ear hook



Phonak Audéo™ P

Premium	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo P90-R	050-0771-xx	\$1,759	\$1,709	\$1,659
Phonak Audéo P90-RT	050-0772-xx	\$1,759	\$1,709	\$1,659
Phonak Audéo P90-312	050-0769-xx	\$1,609	\$1,569	\$1,519
Phonak Audéo P90-13T	050-0770-XX	\$1,609	\$1,569	\$1,519

Advanced	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo P70-R	050-0794-XX	\$1,209	\$1,179	\$1,139
Phonak Audéo P70-RT	050-0797-XX	\$1,209	\$1,179	\$1,139
Phonak Audéo P70-312	050-0788-XX	\$1,029	\$999	\$969
Phonak Audéo P70-13T	050-0791-XX	\$1,029	\$999	\$969

Standard	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo P50-R	050-0793-XX	\$809	\$789	\$759
Phonak Audéo P50-RT	050-0796-XX	\$809	\$789	\$759
Phonak Audéo P50-312	050-0787-XX	\$619	\$599	\$579
Phonak Audéo P50-13T	050-0790-XX	\$619	\$599	\$579

Phonak Audéo and Naída colors

Housing



* Naída Link M colors

Phonak Paradise and Marvel wireless accessories

	Part Number	Price
TV Connector	076-3006-0611	\$199
Phonak RemoteControl	076-0065	\$210

Directly streams from Roger microphones

With RogerDirect™, children can now access Roger technology without the need to attach an external receiver. Roger receivers can be wirelessly installed into Sonova Paradise and Marvel hearing instruments, removing all the complexity of receiver compatibility. This unbeatable combination is now offered in the smallest package ever, giving children easier access to more words and more conversations.¹ Sky Marvel with RogerDirect is now up to 42% smaller and 32% lighter than the previous generation.*

¹ Benitez-Barrera, C.R., Angley G and Tharpe, A.M (2018). Remote microphone system use at home: Impact on caregiver talk. *Journal of Speech, Language and Hearing Research*, Vol. 61, 399-409.

* Comparing Sky M-M vs Sky B-P + Roger 18 (design-integrated receiver)

Phonak Audéo M

Premium	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo M90-R	050-0486-xx	\$1,759	\$1,709	\$1,659
Phonak Audéo M90-RT	050-0490-xx	\$1,759	\$1,709	\$1,659
Phonak Audéo M90-312	050-0494-xx	\$1,609	\$1,569	\$1,519
Phonak Audéo M90-312T	050-0498-xx	\$1,609	\$1,569	\$1,519
Phonak Audéo M90-13T	050-0519-xx	\$1,609	\$1,569	\$1,519

Advanced	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo M70-R	050-0485-xx	\$1,209	\$1,179	\$1,139
Phonak Audéo M70-RT	050-0489-xx	\$1,209	\$1,179	\$1,139
Phonak Audéo M70-312	050-0493-xx	\$1,029	\$999	\$969
Phonak Audéo M70-312T	050-0497-xx	\$1,029	\$999	\$969
Phonak Audéo M70-13T	050-0518-xx	\$1,029	\$999	\$969

Standard	Part Number	Pricing S1	Pricing S2	Pricing S3
Phonak Audéo M50-R	050-0440-xx	\$809	\$789	\$759
Phonak Audéo M50-RT	050-0488-xx	\$809	\$789	\$759
Phonak Audéo M50-312	050-0492-xx	\$619	\$599	\$579
Phonak Audéo M50-312T	050-0496-xx	\$619	\$599	\$579
Phonak Audéo M50-13T	050-0517-xx	\$619	\$599	\$579

Phonak Audéo M colors

Housing



Rechargeable hearing aid chargers

Description	Part Number	Price
Phonak Charger Case Combi	075-0040-11	\$49
Phonak Power Pack	071-0003	\$49

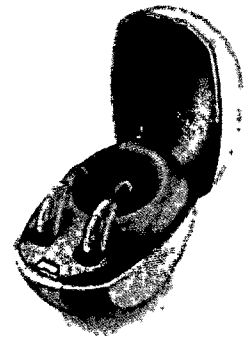
Description	Part Number	Price
Phonak Charger BTE RIC	075-3016-11	\$40
Phonak Mini Charger Case	075-3015-11	\$35

Charger overview and compatibility

Phonak Charger
BTE RIC

Phonak Charger
Case Combi

Phonak Mini
Charger Case



075-3016-11

075-0040-11

075-3015-11

Phonak Sky M-PR	•		
Phonak Audéo P-R	•	•	•
Phonak Naída P-PR	•		
Phonak Audéo M-R/RT	•	•	•
Phonak Bolero M-PR	•		
Roger Focus II	•		
Phonak Audéo B-R		•	
Phonak Bolero B-PR		•	
Phonak Naída B-R RIC		•	
Phonak Sky B-PR		•	

Receivers 4.0 (Paradise and Marvel)

Description	Part Number	Price
Standard Receiver 0L	054-0777	\$50
Standard Receiver 0R	054-0778	\$50
Standard Receiver 1L	054-0779	\$50
Standard Receiver 1R	054-0780	\$50
Medium Receiver 0L	054-0801	\$50
Medium Receiver 0R	054-0802	\$50
Medium Receiver 1L	054-0803	\$50
Medium Receiver 1R	054-0804	\$50
Power Receiver 0L	054-0812	\$50
Power Receiver 0R	054-0813	\$50
Power Receiver 1L	054-0814	\$50
Power Receiver 1R	054-0815	\$50

Description	Part Number	Price
Standard Receiver 2L	054-0781	\$50
Standard Receiver 2R	054-0782	\$50
Standard Receiver 3L	054-0783	\$50
Standard Receiver 3R	054-0784	\$50
Medium Receiver 2L	054-0805	\$50
Medium Receiver 2R	054-0806	\$50
Medium Receiver 3L	054-0807	\$50
Medium Receiver 3R	054-0808	\$50
Power Receiver 2L	054-0816	\$50
Power Receiver 2R	054-0817	\$50
Power Receiver 3L	054-0818	\$50
Power Receiver 3R	054-0819	\$50

SlimTube 4.0 (Paradise and Marvel)

00L	054-0884	\$10.99
00R	054-0885	\$10.99
0L	054-0794	\$10.99
0R	054-0795	\$10.99
1L	054-0796	\$10.99
1R	054-0798	\$10.99

2L	054-0799	\$10.99
2R	054-0823	\$10.99
3L	054-0824	\$10.99
3R	054-0825	\$10.99

Domes (Paradise and Marvel)

Open Dome, S (Pack of 10)	054-0785	\$7.99
Open Dome, M (Pack of 10)	054-0786	\$7.99
Open Dome, L (Pack of 10)	054-0787	\$7.99
Vented Dome, S (Pack of 10)	054-0809	\$7.99
Vented Dome, M (Pack of 10)	054-0810	\$7.99
Vented Dome, L (Pack of 10)	054-0811	\$7.99

Power Dome, S (Pack of 10)	054-0820	\$7.99
Power Dome, M (Pack of 10)	054-0821	\$7.99
Power Dome, L (Pack of 10)	054-0822	\$7.99
Cap Dome (Pack of 10)	054-0788	\$7.99

Custom ear pieces (Paradise and Marvel)

cShell (Acrylic)	\$59
cShell (Titanium)	\$85
RIC SecureFit (Silicone)	\$39

BTE SecureFit (Silicone)	\$39
SlimTip (Acrylic)	\$39
SlimTip (Titanium)	\$65

Miscellaneous (Paradise and Marvel)

RIC Fit and Go Kit (SDS 4.0)	054-0879	\$450
SlimTube Fit and Go Kit (SDS 4.0)	054-0894	\$89
Receiver measurement tool	026-0416	\$0
SlimTube 4.0 measurement tool	026-0784	\$0
CeruShield™ Disk	098-0445	\$4.95

CeruStop replacements (for cShells only)	098-0282	\$4.95
Retention for Standard Receiver	004-1032-001	\$0
Retention for Medium Receiver	004-8596-001	\$0
Retention for Power Receiver	004-8623-001	\$0

Phonak audio shoes

Description	Part Number	Price
AS10 Colors: Pure Transparent-13	054-0022-xx	\$50
AS11 Colors: Pure Transparent-13	054-0115-xx	\$50
AS13 Colors: Beige-01, Palladium-40, Chocolate-E5, Mocha Taupe-F7	054-0536-xx	\$50
AS15 Colors: Pure Transparent-13	054-0682-xx	\$50
AS16 Colors: Sand Beige-P1, Amber Beige-P2, Sandalwood-P3, Chestnut-P4, Champagne-P5, Silver Gray-P6, Graphite Gray-P7, Velvet Black-P8, Ruby-P9, Petrol-Q1, Beige-01, Pure Transparent-13, Blue Transparent-37, Purple Transparent-38	054-0119-xx	\$50
AS18 Colors: Sand Beige-P1, Champagne-P5, Silver Gray-P6, Graphite Gray-P7, Velvet Black-P8, Beige-01, Precious Pink-T3, Lava Red-M6, Blue Ocean-M7, Majesty Purple-M8, Caribbean Pirate-Q3	054-0244-xx	\$50
AS19 Colors: Sand Beige-P1, Champagne-P5, Silver Gray-P6, Graphite Gray-P7, Velvet Black-P8, Beige-01, Precious Pink-T3, Lava Red-M6, Blue Ocean-M7, Majesty Purple-M8, Caribbean Pirate-Q3	054-0732-xx	\$50

Accessories

Description	QTY	Part Number	Price
Universal receiver checker			
MLx Audio Checker	1	052-3177	\$85
Roger 14 adapter	1	052-3434	\$75
Roger 14 protective case	2	055-3014	\$5
Roger 17 adapter	1	052-3266	\$60
Roger 18 adapter	1	055-3003	\$50
Roger 18 v2 adapter for FW 1.9 or higher	1	055-3024	\$50
Roger 19 adapter	1	055-3006	\$50
Roger 20 adapter	1	055-3008	\$50
Roger 21 adapter	1	055-3020	\$50

Cables

Mini USB programming cable (1 meter)		043-3027	\$0
Audio input cable (1 meter)		052-0359	\$5
Audio input cable (3 meters)		052-0340	\$5

iSense Micro accessories

Cerustop replacements (8 pack)		098-0282	\$4.95
Pin removal tool		002-0404-1	\$0

CROS cords and adaptors

12" Cord-beige	1	057-0040	\$15
14" Cord-beige	1	057-0041	\$15
16" Cord-beige	1	057-0042	\$15
18" Cord-beige	1	057-0043	\$15
20" Cord-beige	1	057-0044	\$15

Remote learning tools

Remote Support Kit (Logitech C920 HD Pro WEb Camera (x1), Logitech USB H390 headset (x1))	1	098-0520	\$115
Logitech C920 HD Pro Web Camera	1	099-5044	\$80
Logitech USB H390 headset	1	099-5045	\$35

Description	QTY	Part Number	Price
Pediatric (mini) ear hooks			
HE7	1	004-1230-001	\$5
HE7 680	1	004-2775-001	\$5
HE9	1	004-2178-001	\$5
HE9 680	1	004-1995-001	\$5
HE10	1	004-1472-001	\$5
HE10 680	1	004-8041-001	\$5
HE 10 (tamper-proof)	1	004-1519-13	\$5
HE 10 680 (tamper-proof)	1	042-0066-131	\$5
HE 11 (tamper-proof)	1	004-1668-13	\$5
HE 11 680 (tamper-proof)	1	042-0121-131	\$5

Ear hooks

HE7	1	004-1865-001	\$5
HE7 680	1	004-1207-001	\$5
HE9	1	004-2786-001	\$5
HE9 680	1	004-0081-001	\$5
HE10	1	004-1471-001	\$5
HE10 680	1	004-8028-001	\$5
HE 11	1	004-1667-131	\$5
HE 11 680	1	042-0098-131	\$5

Marketing material

Pediatric care kit (children and teens)	1	098-0409	\$30
Pediatric care kit (empty bag)	1	017-0908	\$10
Teacher audio kit	1	052-0563	\$39.95
Pediatric stickers (small)	1	024-0118	\$0
Pediatric stickers (large)	1	024-0123	\$0

Batteries: zinc air (mercury-free)

Phonak-branded			
6-Pack: 10A, 312, 13 and 675			\$29.10
PowerOne			
6-Pack: 10A, 312, 13 and 675			\$29.10
675 Implant Plus			\$42
Rayovac			
6-Pack: 10A, 312, 13 and 675			\$29.10
Private label option available			
4-pack carton = 40 cells/carton			
6-pack carton = 60 cells/carton			
8-pack carton = 80 cells/carton			

Accessories, continued

Description	QTY	Part Number	Price
Miscellaneous supplies			
Screwdriver	1	026-0010	\$10
Tweezers	1	026-0053	\$15
Battery tester	1	098-0347	\$5
Listening tube w/ 1 damper	1	098-0354	\$5
Moisture removal capsule	2	098-0151	\$2.50
Drying beaker	1	098-0048	\$2.99
Junior kids clip	1	054-0274	\$5
Stethoclip w/ listening tube	1	021-0306	\$12.90
Rubber listening cup	1	021-0665	\$2.25
Wax loop/brush	1	026-1212	\$0
Airblower	1	098-0018	\$4

Programming

Phonak Target DVD	1	058-0125-0xx	\$0
Roger Installer	1	055-3033	\$199
NoahLink Wireless	1	058-0139	\$199
HiPro 2 Interface	1	058-0110	\$1,000
NoahLink	1	058-0260	\$850
Ezurio Bluetooth™	1	058-0002	\$90
iCube II	1	076-0026-P809	\$199
iCube II Accessory Set (included w/ iCube II)	1	076-0046-0020	\$25
Programming cables (any model)	1		\$0

Supplies

Repair forms		027-0579	\$0
FedEx labels		017-0011	\$0
FedEx bags		017-0809	\$0
Fedex labels - dSF		017-0864	\$0

Policies

Purchasing Roger

Schools may choose to acquire Phonak Roger either by purchasing directly from Phonak or from a local Phonak dispenser. The equipment purchased is for school use only, resale to consumers is not intended.

Purchasing directly from Phonak is recommended for schools with audiology services on site who are trained by Phonak to provide the teacher in-service and troubleshooting support.

Purchasing from a local Phonak professional insures that full audiological management services are available when needed. Phonak trained dispensers have the equipment and knowledge to provide this support. Referrals can be provided on request.

Internet sales policy

Phonak believes that the best care for individuals with hearing loss is delivered through the hearing care professional's direct involvement in the supply chains that exist today in our industry. It is essential for a trained and licensed professional to counsel a client, and help select, fit and verify the operation of our products. Hearing instruments are made available via the internet, catalogs and mail order without the involvement of a hearing care professional. While the internet has become a valuable resource for all consumers, Phonak continues to believe that the best care for those with hearing loss is achieved through a face-to-face consultation with a hearing care professional.

Thus, Phonak reserves the right to deny the supply of hearing instruments to any account that Phonak believes fails to provide a face-to-face fitting of its hearing instruments.

Prices are subject to change without notice.

Sales policy

While Phonak provides technical product training and marketing support, the care and treatment of your clients remains exclusively your responsibility. Whether a hearing instrument is appropriate and which hearing instrument is appropriate for a client is based on your professional clinical judgment. You are responsible for ensuring that you and your employees and agents maintain all necessary and required professional licenses and certifications required for fitting, dispensing and marketing hearing instruments in your state and community. Phonak reserves the right to deny the supply of hearing instruments to any account that we believe has violated these mandates, or has engaged in activities that may compromise the best interest of consumers with hearing loss.

The resale of Phonak hearing devices to other persons or entities is prohibited without prior written consent from Phonak. Upon resale without the foregoing consent, the Original Manufacturer's Warranty coverage and Extended Warranty coverage (if any) shall be deemed null and void.

Phonak reserves the right at any time to introduce new products, discontinue the manufacture of any products and make changes in the design or construction of any of our products without incurring any obligation or liability whatsoever to you.

Original manufacturer's warranty policy

Phonak extends the following warranties (the "Original Manufacturer's Warranties"):

- All Sky M hearing instruments are covered by a 5-year warranty.
- All other Premium (90) and Advanced (70) hearing instruments are covered by a 2-year warranty.

- All other hearing instruments, Phonak CROS, and CROS II are covered by a 12-month warranty.
- All serialized Roger devices are covered by a 2-year warranty.
- Warranties for BTE, Roger instruments and accessories begin at the date of invoice and include a 90-day grace period to account for the stocking time.
- Warranties for ITE instruments begin at the date of invoice and include a 30-day grace period.
- Non-serialized accessories are covered for 90 days for defects in materials and workmanship. Serialized accessories carry a 12-month warranty.
- Warranty Coverage. The Original Manufacturer's Warranties are given by Phonak only to the end user, patient, or client, as the case may be. Other than the Original Manufacturer's Warranties and Extended Warranties (if any), Phonak provides to you no other warranties of any kind, whether expressed or implied. Any additional representation, promise or warranty you make is your sole obligation and will not be binding upon Phonak. You agree to indemnify us against any representation, promise, claim or warranty that you make that is asserted against us by any third party.
- Notification and Remedy. Your clients should report all requests for Original Manufacturer's Warranty coverage and Extended Warranty coverage (if any) directly to you. In turn, we ask that you promptly notify us. Please note that the Original Manufacturer's Warranties do not cover misuse, abuse, or improper handling or storage either by you or your client. When a client requests warranty coverage, we ask that you inspect the device and ask your client to describe the problem experienced in detail. This will assist us if there are any questions concerning the warranty claim and also provide us with useful information about our products.
- Your Representations to Us. You represent and warrant that: (1) you are appropriately licensed to sell and distribute Phonak products, (2) you are authorized to enter into this Agreement with us, and (3) you will conduct and perform your obligations under this Agreement consistent with all federal, state, and community laws and regulations, and industry standards, rules and regulations, and good commercial practices.
- Disclaimer. EXCEPT FOR THE ORIGINAL MANUFACTURER'S WARRANTIES AND THE EXTENDED WARRANTY COVERAGE (IF ANY), PHONAK MAKES NO OTHER REPRESENTATIONS OR WARRANTIES OF ANY KIND, WHETHER EXPRESSED OR IMPLIED, WITH RESPECT TO PHONAK PRODUCTS SOLD TO YOU, INCLUDING, WITHOUT LIMITATION, WARRANTY OF MERCHANTABILITY, NONINFRINGEMENT OR FITNESS FOR A PARTICULAR PURPOSE, APPLICATION OR USE.
- Limitation of Liability. UNDER NO CIRCUMSTANCES WILL PHONAK BE LIABLE TO YOU OR ANY END USER OF A PRODUCT FOR LOSS OF PROFITS, LOSS OF USE, PUNITIVE, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, OR PECUNIARY LOSS OF ANY KIND, WHETHER SUCH DAMAGES ARE SOUGHT IN CONTRACT, IN TORT OR OTHERWISE.

Shipping & handling charges

A charge of \$19.99 per order will be assessed for standard shipping to cover shipping, handling and administrative costs. These charges are non-refundable and will not be credited on hearing instruments returned for credit. Expedited shipping may be requested and will be billed on your invoice. An additional charge may also be assessed on expedited shipments to cover further handling and administrative costs. Charges associated with expedited shipping are non-refundable and will not be credited on items

that are returned. Call for a quote on Roger SoundField shipping charges. As a service to you, Phonak's standard mode of shipment is FedEx.

Please note that if shipping more than 3 devices containing a lithium battery, special labeling is required by federal regulations.

Payment terms

Standard payment terms are net 30 days from invoice date. Phonak will assess a 1.5% interest charge per month on all past due balances. We also may withhold shipment of new and pending orders until payment of all outstanding sums is made in full. Payment by Visa, Master Card, American Express or Discover is possible under the following conditions:

- Your signature is on file with us and we have written permission to charge the month's transactions to your credit card.
- You have an adequate credit line to pay the complete Phonak monthly billing.
- You will have 7 days from statement date to notify our credit department if there are discrepancies in the billing and to alter the amount charged to your credit card. Credit card charges may only be used on current transactions (within terms). Credit cards may not be used on past due balances.

A completed credit application is required to establish a line of credit with Phonak. Instruments can be purchased via "Cash With Order" or "Cash On Delivery" until an application is received and approved. If an account exceeds their established credit line amount or the past due balance exceeds 60 days, products may be shipped C.O.D., unless additional credit is established or special arrangements are made with our credit department. Returned C.O.D.s and returned checks are subject to a \$50 administration fee.

Service for RogerDirect Hearing Instruments, Roger X and Roger iN microphones

If you send in a Roger X Receiver or a Roger iN microphone for service please ensure the Roger Receiver is present in the Roger X or Roger iN microphone and not installed in a Sonova Hearing Instrument. We ask that all Roger Receivers (02 or 03) installed on a Hearing Instrument (property of student or the school) must be uninstalled from the Hearing Instrument back into the Roger Receiver (02) or Roger iN Microphone (03) prior to sending in for service.

In case of a broken Hearing Instrument please add a note to the device if a Roger Receiver (02) or (03) was installed before the device broke.

The Roger Receiver installation status on a Hearing Instrument is visible with the myPhonak App available for iOS or Android.

Extended Protection Plan (EPP)

Extended new product warranties can be ordered at time of purchase during the instrument's coverage under Phonak's Original Manufacturer's Warranty.

2nd, 3rd & 4th Year Extended "Protection Plus" Warranty	Per Year
Hearing Instruments/Phonak CROS	\$129
Roger	\$129

Comprehensive Service Plan (CSP)

The Comprehensive Service Plan (CSP) package is available for some units up to 7 years of age.

Pricing is determined by the age and model of the unit.

CSPs for school inventories provide savings for your program and convenience for rapid repair returns.

CSP Includes:

- Repairs as needed during the school year
- Summer Maintenance:
 - Preventive maintenance check (includes repairs/replacements)
 - Listening check
 - Cleaning of cases and contacts
 - Replacement of defective components, i.e mics, cables, Phonak audioshoes
- Shipping by FedEx
 - EZ return labels
 - Fully Insured
- Loss Protection
Loss and damage protection is extended to Roger units through their 4th year of age which have had continuous renewal of service. Phonak will replace any unit with Loss Warranty one time (processing fee applies).

CSP pricing:

Units less than 5 years	Rate
Hearing Instruments/Roger	\$135
Serialized accessories	\$70
Units 5 years & older	Rate
Hearing Instruments/Roger/FM*	\$150

*Discontinued products may not be renewable.

Service

Devices less than 5 years post invoice date:

Description	12 Month
Hearing Instruments/Phonak CROS/Roger	\$159
Wireless accessories	\$149
RemoteMic/TVLink	\$89

Devices more than 5 years post invoice date:

Description	Up to 6 Month
Hearing Instruments/Phonak CROS/Roger	\$199
Wireless accessories	\$149
RemoteMic/TVLink	\$89

Service Options

inspiro battery change	\$30
24 hours rush service fee**	\$59
Shipping and handling	\$19.99
Roger SoundField handling	Call

**24 hour service can be provided at an additional charge. Rush service refers to the "in house" time required. Please add an additional 2-3 days for shipping when estimating delivery time.

life is on

At Phonak, we believe that well-hearing equates to well-being and is essential to living life to the fullest. For more than 70 years, we have remained passionate about creating a world where 'life is on' for everyone. Our innovative hearing solutions are designed for people of all ages and all degrees of hearing loss, to connect socially, thrive mentally and emotionally.

www.phonakpro-us.com