

2019-2020 PRICE AGREEMENT FOR COMPUTER HARDWARE AND PERIPHERALS – DISTRICT-WIDE

<u>Vendor</u>	<u>Pricing Method</u>	<u>Contract Number</u>	<u>Amount</u>	<u>Anticipated Expenditure Description</u>
A+ Technology	NYS Contract, PEPPM	Multiple NYS Contract and Purchasing Consortium Awards	\$20,000.00	Miscellaneous hardware and supplies
ConvergeOne	NCPA	NCPA 01-65 - Purchasing Consortium	\$100,000.00	Cisco hardware and related services and supplies as required
Apple Computers	SOLE SOURCE	N/A	\$150,000.00	Apple hardware as required including, but not limited to, iMacs, iPads, MacBooks etc.
B&H Photo	NYS Contract, BOCES Bids, National IPA/TCPN	Multiple NYS Contracts, National IPA/TCPN	\$25,000.00	Miscellaneous hardware and A/V supplies
CDW/G	NYS Contract, SourceWell 081419-CDW (formerly NJPA)	Multiple NYS Contract Awards, SourceWell 081419-CDW (formerly NJPA)	\$1,600,000.00	HP laptops, monitors and miscellaneous hardware and supplies as required
Hewlett Packard	NYS Agg Buy Contract	PM20860	\$300,000.00	HP desktop computers as required District-wide
Dell Computer	NYS Contract, NCPA	Multiple NYS Contract Awards, NCPA	\$25,000.00	Miscellaneous computer hardware as required
Gray Bar	U.S. Communities	Purchasing Consortium (https://www.graybar.com/industries/government/contracts/usc)	\$25,000.00	Wiring supplies as needed
Teq (SMART Products)	SOLE SOURCE	N/A	\$125,000.00	SMART Technologies hardware, supplies PD and related services as needed
Troxell	NYS Contract, NCPA	Multiple NYS Contract Awards, NCPA01-06	\$25,000.00	Projectors, document cameras and related supplies
Grand Total			\$2,395,000.00	

Accounts Listed Below are Including but Not Limited to

<u>Account Number</u>	<u>Account Information</u>	<u>Estimated Amount</u>
450-5164-100000-2630-B2520	2020-2021 General Fund Supplies	\$25,000.00
Capital - Non-Public Schools	Capital (2631-2020)	\$50,000.00
2020-2021 Capital Request (CAI Hardware)	Capital (2630-2020)	\$1,750,000.00
2020-2021 Capital Request (CAI Equipment)	Capital (2630-2000)	\$100,000.00
2020-2021 Capital Request (Equipment)	Capital (1680-2000)	\$25,000.00
490.5241.21E118.100000.2110.B2520	2020-2021 P-Tech Grant - Riverside	\$20,000.00
490.5241.21E119.100000.2110.B2520	2020-2021 P-Tech Grant - Saunders	\$20,000.00
490.5241.21E191.100000.2110.B2520	2020-2021 P-Tech Grant - Gorton	\$20,000.00
490.5241.21E146.100000.2110.B2520	2020-2021 School Improvement Grant - School 25	\$25,000.00
490.5241.21E147.100000.2110.B2520	2020-2021 School Improvement Grant - Scholastic Academy	\$25,000.00
490.5241.21E221.100000.2110.B2520	2020-2021 Empire - YASA2	\$25,000.00
490.5241.21E212.100000.2110.B2520	2020-2021 Title IV	\$50,000.00
490.5241.21E152.100000.2110.B2520	2020-2021 Title I	\$50,000.00
490.5241.21E161.100000.2110.B2520	2020-2021 SmartsScholarsRHS	\$55,000.00
490.5241.21E162.100000.2110.B2520	2020-2021 SmartsScholars Gorton	\$55,000.00
490.5241.21E167.100000.2110.B2520	2020-2021 MBK Challenge	\$25,000.00
490.5241.21E174.100000.2110.B2520	2020-2021 MBK Community	\$25,000.00
490.5241.21E214.100000.2110.B2520	Learning Technology Grant	\$25,000.00
490.5241.21E166.100000.2110.B2520	2020-2021 School Improvement Grant - CHA	\$25,000.00
Total		\$2,395,000.00

Contractor Name:	HP, Inc.		Standard Configuration Total (Auto Fill)
Manufacturer Umbrella Contract #:	PM20860		
RFQ #	18-01		
PC Configuration:	Enterprise Desktop		\$565.50
Model Name :	HP ProDesk 400 G6 Small Form Factor		
Date of Modification:	5/29/2020		

Standard Configuration

Aggregate Buy Item Number	Component	Specification Requirement	Product Description from the Manufacturer Umbrella Price List	Manufacturer Part Number (SKU) from the Manufacturer Umbrella Contract Price List	Net NYS Contract Price from the Manufacturer Umbrella Contract Price List	Aggregate Buy Price
1	CPU / Chipset	Intel Core i5 (8th generation or better) (non mobile, Intel Core i5 only)	Intel Core i5 9500 3.0 2666MHz 9M 6C 65W CPU	6EF28AV	\$ 234.30	\$ 127.17
2	RAM	8GB 2400MHz DDR4 expandable to 16GB (1x8 GB)	8GB (1x8GB) DDR4 2666 DIMM Memory	6EG60AV	\$ 127.80	\$ 47.29
3	Internal Hard Drive	128GB SATA 2.5 SSD (M.2 is acceptable substitute)	128GB M.2 2280 PCIe-3x2 TLC Solid State Drive	6EG70AV	\$ 85.20	\$35.53
4	Video	Integrated Intel 630 graphics or better	Intel® UHD Graphics 630	Included in SKU 6EF24AV	\$ -	\$ -
5	Network Adapter	Intel 100/1000 Ethernet (Only genuine Intel brand Network Adapter is acceptable)	Intel Ethernet I210-T1 PCIe x1 Gb NIC	6EF84AV	\$ 18.46	\$ 7.94
6	Wireless	N/A	N/A	N/A	\$ -	\$ -
7	Keyboard	USB keyboard	HP USB Wired Keyboard US	6EH12AV	\$ 8.52	\$ 3.92
8	Mouse	USB optical mouse, 2 button w/ scroll	HP Optical Wired Mouse USB	6EG05AV	\$ 2.84	\$ 0.99
9	Sound	Internal audio speaker	Internal Audio	Included in SKU 6EF24AV	\$ -	\$ -
10	External Ports	5 USB (2 in front, one of which must be a USB 3.0 or better), DisplayPort	8 USB total Front: 2 USB 3.1, DP	Included in SKU 6EF24AV	\$ -	\$ -
11	Operating System	Windows 10 Pro	Windows 10 Pro 64	6EG34AV	\$ 149.81	\$ 80.13
12	Display	23" Class, FHD (1920x1080) resolution Adjustable (tilt/height) stand	HP P24h G4 FHD Monitor	9UJ13A8	\$ 142.56	\$ 98.13
13	Form Factor	Small Form Factor	HP ProDesk 400 G6 Small Form Factor PC	6EF24AV	\$ 85.80	\$ 85.30
14	Environmental Standard	Beginning May 2019 meet Bronze EPEAT registration or higher	ENERGY STAR Certified Label	2WQ81AV	\$ 0.71	\$ 0.50
15	Disk Media Retention/ Keep Your Hard Drive	4 years	HP 4y NextBusDay Onsite/DMR DT Only SVC	UE333E	\$ 59.04	\$ 25.42
16	Warranty	4 year, next business day, on-site (subject to terms and conditions in section 4.19 of the RFQ.)	3/3/3 SFF Warranty	6EH03AV	\$ 34.79	\$ 15.80
17	Expansion Slots	N/A	N/A	N/A	\$ -	\$ -
Other SKUs that make up the Standard Configuration						

Standard Configuration

18	Chassis	Power Supply/Chassis	HP ProDesk 400GOLD180W SFF Chassis	6EG47AV	\$ 93.01	\$31.44
19	External Port	Port	No need for optional ports	6EG10AV	\$ 0.71	\$ 0.50
20	Component	Optical Drive	No Included ODD	6EG09AV	\$ 0.71	\$ 0.50
21	Packaging	Packaging	Single Unit (Small Form Factor) Packaging	6EF99AV	\$ 4.26	\$ 1.96
22	Country Kit	Country Kit	HP 400 G6 Country Kit US	6EH06AV	\$ 2.84	\$ 0.98
23	Label	Label	Intel CFL-R Core i5 Label	6MV88AV	\$ 0.71	\$ 0.50
24	Management	Project Management Rollout	HP Account Management Support - Level 3	F0G77AA	\$ 1.08	\$ 1.00
25	Miscellaneous	Miscellaneous	OS Localization	4YH35AV#ABA	\$ 0.71	\$ 0.50

Option Category Discount for Aggregate Hardware Buy RFQ #18-01

Warranty and Services	Examples: Multi-Year Warranty, Agency Specific Factory Imaging, Asset Tagging, Disk Retention and Accidental Damage	Percent Discount	40%
Component	Replacement or Additional Components to the Standard Configuration, e.g., CPU, Additional Memory, Internal Optical Drive, and Operating Systems	Percent Discount	28%
Peripheral	Examples: Cables, External Optical Drive, Docking Station, Wireless Keyboard and Mouse, which includes lowest/no cost options	Percent Discount	25%

Options/Additional Products

Aggregate Buy Item Number	Option Category	Component	Product Description from the Manufacturer Umbrella Price List	Manufacturer Part Number (SKU) from the Manufacturer Umbrella Contract Price List	Net NYS Contract Price from the Manufacturer Umbrella Contract Price List	Discount Percentage	Aggregate Buy Price
1	Warranty and Services	Agency Specific Factory Imaging	HP PC Image Load Service	AY100AV	\$ 15.00	40%	\$ 9.00
2	Component	Upgrade to 8th generation (or better) Intel i7 CPU only	Intel Core i7 9700 3.0 2666MHz 12M 8C 65W CPU	6EF30AV	\$ 383.40	28%	\$ 255.60
	Component		Intel CFL-R Core i7 Label	6MV61AV	\$ 0.71	28%	\$ 0.52
3	Peripheral	Over the ear stereo headset (the headset must cover both ears)	HP Business Headset v2	T4E61AA	\$ 18.75	25%	\$ 14.06
4	Component	RAM	16GB (2x8GB) DDR4 2666 DIMM Memory	6EG52AV	\$ 262.70	28%	\$ 189.14
5	Component	Internal Hard Drive	256GB M.2 2280 PCIe NVMe TLC Solid State Drive	6EG74AV	\$ 191.70	28%	\$ 138.02
6	Component	Internal Hard Drive	500GB 7200RPM 3.5in	6EF49AV	\$ 61.06	28%	\$ 43.96
7	Component	Internal Hard Drive	512GB M.2 2280 PCIe NVMe TLC SSD	6EG83AV	\$ 328.02	28%	\$ 236.17
8	Component	Optical Disk Drive	9.5mm DVD-Writer 8/6G3SFF 4G4MT/SFF	6EG13AV	\$ 13.49	28%	\$ 9.71
9	Peripheral	Keyboard/Mouse	HP Wireless Keyboard and Mouse Business Slim Keyboard	6EF72AV	\$ 24.14	25%	\$ 18.11
10	Component	Operating System	Windows 10 Home 64 Plus	6EG23AV	\$ 119.19	28%	\$ 85.82
11	Component	Graphics Card	AMD Radeon R7 430 2GB LP 2DP PCIe x16 64bit GFX	6EF38AV	\$ 57.71	28%	\$ 41.55
12	Component	Operating System	Windows 10 Pro 64 National Academic Plus	6EG40AV	\$ 119.19	28%	\$ 85.82

Required Products

13	Component	Operating System	Windows 10 Pro 64 National Academic Standard	6EG41AV	\$ 99.40	28%	\$ 71.57
14	Component	Operating System	Windows 10 Home 64	6EG16AV	\$ 91.59	28%	\$ 65.94
15	Component	Chassis	HP ProDesk 400GOLD180W SFF i6 Chassis for WLAN	6EG49AV	\$ 93.72	28%	\$ 67.48
16	Component	RAM	16GB (1x16GB) DDR4 2666 DIMM Memory	6EG51AV	\$ 262.70	28%	\$ 189.14
17	Component	Internal Hard Drive	SSD 512GB SATA TLC w/Caddy	6EG89AV	\$ 338.67	28%	\$ 243.84
18	Component	Internal Hard Drive	SSD 256GB SATA TLC w/Caddy	6EG80AV	\$ 191.70	28%	\$ 138.02
19	Component	Internal Hard Drive	500GB 7200RPM 3.5in 2nd	6EF50AV	\$ 61.06	28%	\$ 43.96
20	Component	Port	HP DisplayPort Port	6EF61AV	\$ 2.84	28%	\$ 2.04
21	Component	Port	HP HDMI Port	6EF69AV	\$ 5.68	28%	\$ 4.09
22	Component	Port	HP VGA Port	6EF82AV	\$ 3.55	28%	\$ 2.56
23	Peripheral	Mouse	No included Mouse	6EF97AV	\$ 0.71	25%	\$ 0.53
24	Component	RAM	500GB 7200RPM 2.5in 2nd	6EF47AV	\$ 68.67	28%	\$ 49.44
25	Component	RAM	32GB (2x16GB) DDR4 2666 DIMM Memory	6EG55AV	\$ 532.60	28%	\$ 383.40
26	Peripheral	Keyboard	USB Business Slim Wired Keyboard	6EH10AV	\$ 9.23	25%	\$ 6.92
27	Component	Internal Hard Drive	1TB 7200RPM 2.5in w/Caddy	6EF40AV	\$ 85.20	28%	\$ 61.34
28	Warranty and Services	Asset Tag Service	HP Chassis Tagging SN+MAC1+UUID service	AY128AV	\$ 7.50	40%	\$ 4.50
	Warranty and Services		HP Chassis Tagging SN+MAC1+UUID Service	YT924AV	\$ 0.02	40%	\$ 0.01
29	Warranty and Services	Asset Tag Service	HP Chassis Tagging SN+MAC1+MAC2 service	AY129AV	\$ 7.50	40%	\$ 4.50
	Warranty and Services		Chassis Tag SN+MAC1+MAC2	YT925AV	\$ 0.02	40%	\$ 0.01
30	Warranty and Services	Asset Tag Service	HP Packaging Tag SN+MAC1+MAC2+UID SVC	AY130AV	\$ 7.50	40%	\$ 4.50
31	Warranty and Services	Warranty	HP 5y NextBusDay Onsite/DMR DT Only SVC	UE334E	\$ 85.68	40%	\$ 51.41
32	Component	SD Card	SD 3 Media Card Reader	6EG67AV	\$ 5.68	28%	\$ 4.09
33	Peripheral	Adapter	HP DisplayPort to DVI-D Adapter	6EF62AV	\$ 6.39	25%	\$ 4.79
34	Peripheral	Adapter	HP DisplayPort to HDMI True 4K Adapter	6EF64AV	\$ 11.36	25%	\$ 8.52
35	Peripheral	Adapter	HP Serial / PS/2 Module	6EF76AV	\$ 8.52	25%	\$ 6.39
36	Warranty and Services	Image Load Service	HP PC Image Modification & Load Service	AY101AV	\$ 18.75	40%	\$ 11.25
37	Peripheral	Keyboard	No Included Keyboard	6EF96AV	\$ 0.71	25%	\$ 0.53
38	Component	Port	HP Internal Serial Port	6EF70AV	\$ 2.84	28%	\$ 2.04
39	Component	Operating System	FreeDOS 3.0	6EG15AV	\$ 0.71	28%	\$ 0.51
40	Component	Wireless	Intel 9560 ac 2x2 nvP +Bluetooth 5 WW	6EG93AV	\$ 9.23	28%	\$ 6.65
41	Warranty and Services	Asset Tag Service	HP Standard Asset Tagging Service	AY111AV	\$ 7.50	40%	\$ 4.50
42	Warranty and Services	Warranty	HP 3y NextBusDay Onsite/DMR DT Only SVC	UE332E	\$ 10.80	40%	\$ 6.48
43	Warranty and Services	Asset Tag Service	HP Standard Asset Tagging Service	2YQ68AV	\$ 0.02	40%	\$ 0.01

Installation Regional Discounts for Aggregate Hardware Buy RFQ #18-01			
Region 1 - Western NY - Buffalo	60.00%	Region 6 - Capital Region-Albany	60.00%
Region 2 - Finger Lakes - Rochester	60.00%	Region 7 - Mid-Hudson-Poughkeepsie	60.00%
Region 3 - Southern Tier-Binghamton	60.00%	Region 8 - New York City-NYC	60.00%
Region 4 - Central NY-Syracuse	60.00%	Region 9 - Long Island-Melville	60.00%
Region 5 - Mohawk Valley-Utica	60.00%	Region 10 - North Country-Watertown / Plattsburgh	60.00%

Installation							
Aggregate Buy Item Number	Component	NYS Region	Product Description from the Manufacturer Umbrella Price List	Manufacturer Part Number (SKU) from the Manufacturer Umbrella Contract Price List	Net NYS Contract Price from the Manufacturer Umbrella Contract Price List	Discount Percentage	Aggregate Buy Price
1	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 1 - Western NY - Buffalo	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
2	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 2 - Finger Lakes - Rochester	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
3	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 3 - Southern Tier-Binghamton	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
4	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 4 - Central NY-Syracuse	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
5	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 5 - Mohawk Valley-Utica	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
6	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 6 - Capital Region-Albany	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
7	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 7 - Mid-Hudson-Poughkeepsie	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
8	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 8 - New York City-NYC	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
9	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 9 - Long Island-Melville	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82
10	HP Deployment Service, Deployment for PC/Mobile/Thin Device Service	Region 10 - North Country-Watertown / Plattsburgh	Deploy PC image-install-tag per system performed by PVS	2J123UN	\$207.05	60%	\$ 82.82

Installation



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February 1st, 2019

CONFIDENTIAL

Delivered via email: damianscarfo@teq.com

Damian Scarfo
Tequipment Incorporated
7 Norden Lane
Huntington Station, NY
USA 11746

Dear Sirs:

Re: Tequipment Reseller Status – New York (K-12 Education)

SMART hereby confirms that, effective October 1, 2015, it has selected Tequipment Incorporated as its sole authorized source for SMART Education hardware products for sale to the kindergarten to grade twelve (K-12) market in New York. In addition, as of the date of this letter, Tequipment is SMART's sole authorized source for SMART Learning Suite software for the same market.

Yours truly,

SMART Technologies Corporation

Michael Coviello
Regional Manager – East

CONFIDENTIAL



APPLE CONFIDENTIAL

June 18, 2020

RE: Apple Sole Source Letter

City of Yonkers
Chris Carvalho
123 Main Drive
One Larkin Center
Yonkers, NY 10701

Dear Chris:

The purpose of this Apple Sole Source Letter is to inform you and your organization that Apple Inc. ("Apple") is the sole source provider of Apple Products and certain Exclusive products to your organization.

"Apple Products" refers to Services, CTO Products, hardware products, and software products manufactured, distributed, or licensed under the Apple brand name that an Apple customer has paid to acquire or has properly licensed from Apple for its own use, but excluding any third party software and all other third party products. "Services" means collectively, the standard, price-listed services, support, and/or training products sold under the Apple brand name. "Configure-To-Order Products" or "CTO Products" means Products that Apple modifies from its standard configurations and that are available to an Apple customer only by special order. From time to time Apple also carries an assortment of third party products models that are exclusively sold by Apple to direct Apple customers. "Exclusive" products refer to products that compliment Apple-branded products that only Apple has a license to resell.

Pursuant to the terms of their Agreements with Apple, Apple Authorized Resellers in the United States are prohibited from selling Apple Products to private or public educational institutions like yours. Certain Apple authorized cellular phone carriers/providers ("Carriers"), including AT&T, Verizon, and Sprint, are authorized by Apple to sell the iPhone or iPad to educational institutions.

Aside from the above exceptions, Apple has no present intention to utilize agents and has not authorized any Apple Authorized Reseller, other than Apple authorized Carriers, to sell Apple Products to your organization. Apple will continue to have a direct sales and purchasing relationship with your organization, and will continue to be your sole source for all of the Apple Products.

Sincerely,

A handwritten signature in blue ink that reads "Vanessa Boenig".

Vanessa Boenig
Apple Inc.
U.S. Bids and Sales Contracts Management

QUOTE CONFIRMATION



DEAR CHRIS CARVALHO,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.



ACCOUNT MANAGER NOTES: Please fax all PO's to 203-899-2162
Thank you
John Margiotta

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LNBD071	7/15/2020	HP CHROME	6019742	\$240.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
HP Chromebook 11A G8 - Education Edition - 11.6" - A4 9120C - 4 GB RAM - 32 Mfg. Part#: 16W64UT#ABA Contract: Sourcewell RFP 081419 Tech Catalog - Chromebook (081419-CDW)	1	6027157	\$215.00	\$215.00
Google Chrome Management Console License - Education Mfg. Part#: CROSSWDISEDU UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: Sourcewell RFP 081419 Tech Catalog - Chromebook (081419-CDW)	1	3577022	\$25.00	\$25.00

PURCHASER BILLING INFO	SUBTOTAL	AMOUNT
Billing Address: YONKERS PUBLIC SCHOOLS ACCTS PAYABLE 1 LARKIN CTR FL 3 YONKERS, NY 10701-7044 Phone: (914) 376-8037 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$240.00
	DELIVER TO Shipping Address: YONKERS PUBLIC SCHOOLS INSTRUCTIONAL SUPPORT 1 LARKIN CTR 4TH FL YONKERS, NY 10701-7044 Shipping Method: UPS Ground (2 - 3 day)	

Need Assistance? CDW•G SALES CONTACT INFORMATION



John Margiotta

(866) 784-1619

john.margiotta@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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